

DICH PO3-17

PRIME CONTRACT AWARDS



FISCAL YEAR 1977

OFFICE OF THE SECRETARY OF DEFENSE

12/2

Section (Section Contracted Sections)

EPPEZ(A)-(A)

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AWARDS BY TYPE OF CONTRACTOR

Military Procurement by Type of Contractor. Total military procurement of \$55,572 million during fiscal year 1977 was an increase of \$8,638 million (18.4%) from the \$46,934 million during fiscal year 1976. Contract awards to U.S. business firms increased by \$8,001 million, awards for work outside the U. S. by \$565 million, awards to educational and non-profit institutions by \$71 million, and awards to or through other government agencies by \$13 million

\$44.6 billion, established a new high since the peak Korean War year of fiscal year 1952 when military procurement totaled \$43.6 billion. Following Korea, the post-war cutbacks and adjustments reduced net procurement to \$13.3 billion in fiscal year 1954, after which there was a steady increase in annual procurement to \$25.3 billion in fiscal year 1959. Declining to \$23.7 billion in fiscal year 1960, procurement again increased in each of the next three fiscal years reaching \$29.4 billion increase in procurement which reached \$38.2 billion in fiscal year 1966 and a high of \$44.6 billion in fiscal year 1963. Following declines to \$28.8 billion in fiscal year 1964 and to \$28.0 billion 1971, procurement increased in fiscal year 1972 to \$38.3 billion, declined to \$36.9 billion during in fiscal year 1967. Following declines in the next four years to \$34.5 billion in fiscal year fiscal year 1975, to \$46.9 billion during fiscal year 1976, and to \$55.6 billion during fiscal year 1977. The long-term trend in military procurement is shown in Table 3 and Chart II. in fiscal year 1965, the increase in military activity in Southeast Asia brought about a sharp fiscal year 1973, increased to \$40.1 billion during fiscal year 1974, to \$45.8 billion during Trends in Military Procurement. Fiscal year 1967 procurement, which reached a total of

Small Business Performance. Small business firms received \$8,913 million during fiscal year 1977, an increase of \$1,418 million from the fiscal year 1976 total of \$7,495 million.

Small business firms received 19.6% of the value of military prime contracts awarded to all United States business firms during fiscal year 1977 compared with 19.9% in fiscal year 1976.

As shown in Chart I, 5,813,072 contract actions or 66.1% of the total 8,795,700 actions placed with business firms were awarded to small business firms.

with those for military functions, the combined results for fiscal year 1977 would be as follows: management of the Army Corps of Engineers (flood control, rivers and harbors work) were included are not included in any of the tables in this pamphlet. If data for civil functions under the Civil Functions Excluded. It should be noted that prime contracts for civil functions

(Amounts in Millions)

	All Business Concerns	Small Busi Amount	Small Business Concerns Amount % of Total
All Prime Contracts	\$47,114	\$6,535	20.2%
Military Functions	45,595	8,913	19.5
Civil Functions	1,519	622	6.04

as follows: Army, \$1,178 million; Navy, \$1,035 million; Air Force, \$2,228 million; and Defense Logistics Agency, \$41 million. Intragovernmental orders for fiscal year 1977 include \$4,482 million in foreign military sales contracts (reimbursable sales to foreign governments) Foreign Military Sales Contracts.

Personal perfectors properties

AWARDS BY TYPE OF CONTRACTOR $\Delta/$

Time of Contraster			FISCAL YEAR 1976	1976			=	FISCAL YEAR 1977	11	
	TOTAL	ARMY	NAVV	ale FORCF	DLA	TJTAL	AMME	VAVY	AIR FORCE	910
TOTAL	2/ <u>2</u> / 2/ \$46.9*4.231	\$9,498,094	\$15,428.475 sessesses	#29°211°518	5,915,130	£/ \$95.571.516.	\$12.015.141 ===================================	\$17,784,270	\$17.555.013 E10.445.232	\$ 6.779,195 seseseses
ACTIONS OF \$10.000 OR LESS ACTIONS OVER \$10.000	4,958,109	1.340,122	1,272,624	17.541.244	763,541	5,14h,699 56,384,917	10443.98"	1,257,817	1.594.655 10.366.35H	824.748
INTRACOVERNMENTAL	6.194,527	1,377,553	1,976,439	2,566,867	220.915	6,298,151	1,552,794	76217618	978.44.5	169,816
ACTIONS OF \$10,000 OR LESS ACTIONS UVER \$10,000	527,240	170,358	1,772,487	188.455	38,855	548,026 5,620,125	186,641	154,654	142,984	121,547
FOR WORK DUTSIDE U. S.	2.295.364	467.061	249.578	758,548	762,394	2,419,495	767,474	223,946	752,184	1.027.479
ACTIONS OF \$10,000 OR LESS ACTIONS OVER \$10,000	2.043.240	73,766	56.834 193.544	67.079	14,725	2.545.737	96.212	55,167 194,779	66.878 t 65. 3ub	15,386
EDUCATIONAL & NOMPROFIT INSITUTIONS	976,996	108,653	314,981	045.348	2,289	9+4+500	125,807	119,591	764.454	3,356
ACTIONS OF SECTION OR LESS ACTIONS OVER "LO-1000	33-111 643-895	15,969	5. Pcl. 309, 198	10.037	1.941	\$6,98t	21.104	2.5 3F 317.6e1	11,170	352
BUSINESS FIRMS FOR MORK IN THE U. S. (SUB-TOTAL)	37,543,636	7,544,627	12,947,477	11.406.591	4,929,612	45,545,216	9,568,562	15,211,439	14.163,903	5.578,142
ACTIONS OF \$10,000 OR LESS ACTIONS OVER \$10,000	4,185,545 34,408,245	1,080,029	1,007,157	1,355,671	717,693	4, 327, 549 41,267, on 1	1,137,037 8,431,54A	1,002,062	1,373,617	796,778
SMALL BUSINESS FIRMS	7,495,181	2.045,481	1,917,711	1,484,675	2,040,257	3,911,487	2, 329,9¢H	4,356,442	1.698,758	2.480.547
ACTIONS OF \$10,000 OR LESS ACTIONS DVER \$10,000	2.8C9.44A 5.485.764	530,228	501.675	563,112 841,563	398.394	2,131,461	1,795,877	505.378	576,051	453.413
OTHER BUSINESS FIRMS	38.898.649	5,490,344	10,970,166	10,681,906	2,849,355	36,641,727	7,239,717	12,925,997	12,475,205	3,171,595
ACTIONS OF \$10,000 OR LESS ACTIONS OVER \$10,000	2,176,147	549,831	505.492 18.464.674	792.561	319,299	2,226,u38 14,455,635	291.1FJ 6.047.557	456.684 12, 557, 313	797,50b	327,765
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	19.9	27.1	34.9	15.3	*1.*	9.61	24.4	15.5	11.9	4.2.1
ACTIONS OF \$10,000 OR LESS ACTIONS OVER \$10,000	9 4 5	49.1	11.9	#1.5 2.5	39.6	14.5	44.E	5 t. 1 3 . i.	0 h	56.5
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE	VERAGE.									
3/ INCLUDES 'CHAMPUS" \$13.514. \$\overline{\infty} INCLUDES 'OTHER DEFENSE AGENCIES" FY 76 \$960,990: FY		77 \$1,237,997.								
•										

AWARDS BY TYPE OF CONTRACTOR BY QUARTER Δ

(AMOUNTS IN THOUSANDS)			ב ב			WOANIER S				
Ten of Contracts			FISCAL YEAR 1976	1976				FISCAL YEAR	1977	
	TOTAL	ARMY	VAV	Ale FORCE	DLA	1.11.1.	2447	AAFN	ALE FUNCE	tt 6
TOTAL	B/ C/	810.472.599	\$16+624+478	\$15.117.624	\$ 5,915,138 exzesses	£/3 14:1/5:449	\$12+315+341 axxxxxxxxxxx	617,584,270 ====================================	\$17+955+618 *********	6 t.779.195
257 OTR 280 OTR 380 ATR 414 OTR	13.561.278 9.321.318 11.687.190 12.540.716	2,598,315 2,242,876 3,512,818	8,298,115 3,329,216 3,742,676 6,065,028	4,578,590 2,541,788 3,855,501 4,001,524	1,490,510 1,285,511 1,467,234 972,865	10,244,006 11,436,9J5 11,552,0J1	5. 525.125 2. 37c.493 2. 5cd. \$ ** 5. 49* . 7 **	4, 1 10 c c c c c c c c c c c c c c c c c	5.20c.65 4.27.105 4.204.065	2.934.821 1.459.225 985.356 3.464.003
INTRAGOVERNMENTAL 151 OTR 250 OTR 380 OTR 471 OTR	6.194.577 1.211.358 950,714 2.387.86F	1,41,106 250,013 201,754 517,712	1,376,639 501,632 699,607 586,610	2,566,947 179,736 286,377 1,223,948 756,016	228,915 78,127 51,166 99,969	1	2 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -			4 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2
FOR WORK OUTSIDE U. S. LST OTR AND OTR 4TH OTR	5.255, 354 517,075 671,874 520,338	100.637 09.752 112.170	## ## ## ## ## ## ## ## ## ## ## ## ##	758-640 192-141 264-029 143-122 219-349	162. 194. 194. 194. 194. 194. 194. 194. 194	2.419.445 457.124 626.164 864.164				1.027.479 411.555 206.619 65.153
EDUCATIONAL & NOMPROFIT INSTITUTIONS 151 OTR 2ND OTR 3RD OTR 4TH OTR	0 90 9 F 0 90 9 F 0 90 9 F 1 90	173,466 62,206 66,491 73,115	114,491 	206, 440 211, 072 62, 996 53, 760 58, 512			1 1037		9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	4.55 6 1 1 5 5 6 6 4 1 5 5 6 6 4 1 5 5 6 6 4 1 5 5 6 6 4 1 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6
BUSINESS FIRMS FOR MORK IN THE U. S. (SUB-TOTAL) AST OTR SND OTR 4TH OTR	11.276.991 11.276.991 7.493.895 6.778.852	8.369,750 2.075,259 1.865,489 1.657,247 2.770,765	12,467,477 3,680,816 2,678,371 3,849,645 3,479,845	L'	124-986-1 124-986-1 124-986-1 1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	45,595,210 13,518,492 1,958,700 9,533,469 12,734,331	4.564.585 2.796.662 1.702.663 1.467.306 3.211.487	3 1 2 2 2 2	3 3 7 7 7	5,576,142 2,475,419 1,265,419 863,226 1,032,491
SMALL BUSINESS FIRMS 15 OTR 2ND OTR 3ND QTR 4TH QTR	7,445,181 1,779,528 1,525,412 1,869,449 2,328,252	2,172,548 448,825 848,747 653,805 781,948	1,917,711 185,671 622,169 669,286 720,17	1,484,675 416,451 245,285 334,178	2.848.257 608.981 699.211 612.518	6.313.647 2.142.791 1.417.651 1.876.762 3.078.824	2.324,464 4.12-310 419-915 571-107 936-525	2.856.42 3.856.44 3.856.44 5.03.984 970.286	1	2,4[6,547 2,54] 2,54 5(8) 3,54 5,72 5,35,94,5
OTHER BUSINESS FIRMS 151 OTR 2ND OTR 3ND OTR 4TH JTR	30.00p.660 e e e e e e e e e e e e e e e e e e e	6,247,272 1,627,234 1,417,742 1,793,442 1,994,994	100.970.166 3.175.145 2.256.802 2.5548.317 2.756.782	10,001,906 3,470,990 1,853,221 2,186,601 2,559,394	2,889,355 1,816,194 6,38,738 6,73,983 6,68,548	11,176,191 11,176,191 7,654,726	2,34,717 2,34,304 1,262,7e5 1,266,2e9 2,275,361	3.154.424.23.997.23.996.63.996.63.996.63.23.23.43.03.63.996.63.63.63.63.63.63.63.63.63.63.63.63.63	12,475,205 3,901,706 2,922,506 3,135,613 2,536,298	3.171.595 1.539.075 1.539.075 4.25.961 497.509
SMALL BUSINESS PERCENT OF BUSINESS FIRMS 2MD OTR 2MD OTR 3RD GTR 4TH GTR	6 1 4 2 2 2 2 4 4 4 4 4 4 4 4 4 4 4 4 4 4	25.5 21.5 27.6 27.6 27.6	2.05 4.05 4.05 4.05 7.05	12 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# 1 W # W #	2 1 1 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	25.5	2.5. 2.5. 2.5. 4.5.	5 1 7 7 7 0 7 1 7 7 9	7 0 0 0 0 0 0 0 0 0

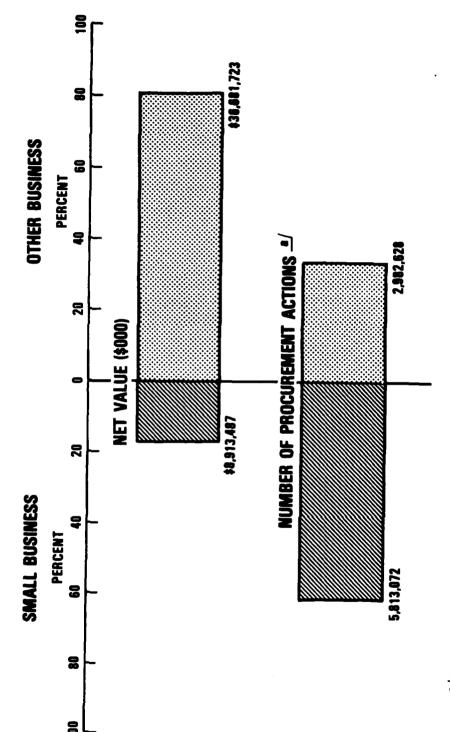
A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES \$13,524 "СНАМРОS" AMARDS. С/ INCLUDES "OTHER DEFENSE AGENCIES" AMARDS FY 76 \$960,990; FY 77 \$1,237,997. DOLLARDA (SCORORO) (SCORORO) (SCORORO)

CHART I

AWARDS TO SMALL AND OTHER BUSINESS FIRMS

FISCAL YEAR 1977



²/ AN ACTION MAY AWARD, AMEND, TERMINATE, OR OTHERWISE CHANGE A PRIME CONTRACT.

Toble 3 AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)							}			
Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
1 11.AC Anno 1 Anno 1 Anno 1		(1) (2) (3) (3) (4) (4) (4) (4) (4) (4) (4) (4) (4) (4	7, 4, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7,	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	# 15 m	#1 2,5 18 2,240 2,240 2,554	9,10,00 9,10,00 9,413	751,4 28 5,443 6,741 11,213	25 / 11 12 / 7 11,622	10, 346
INTRAC VPRMENTAL AUTO NANO 1 ALT F. P.	140 140 105	<u> 기타</u> 속 및	2 <u>33</u>	्रम् स	13 <u>6</u> 7.25	# # #123	3 E 55	253 100 228	758 748 141 369	791 256 156 156 370
P F 4 400 (1920) (1920) Ann Par H	27 E	1,11,11,11,11,12,15,15	2,-1" 2,016 4+1 921	206 206 206 206 205	1,111 697 215 215 693	1,40/ 402 203 205	1,702 779 152 152 152	174 740 530 174	1,410 664 491 255	1,226 104 394 228
ELACATI DAL & NON-PROPIT INSTITUTIONS A.T. J. Navy C. Air For e	≴l	XI	¥	V I	XI	≴l	27.1 103 65 93	25 198 107	£. 150 168 168	88 111 126, 143
BUCINES: PIPAS FOR MORK IN THE U. S. (SUB-TVIAL) Artho Navy & Artho Air Forte	30,9823 14,731 7,452 8,740	41, 456 18,704 10,600 12,178	27,8.2 7,077 7,283 13,462	11,448 1,946 4,062 5,440	14,930 4,302 4,280 6,348	17.750 3,831 5,642 8,277	19,133 4,446 5,894 8,793	21,427 4,852 6,271 10,704	22,744 7,957 6,941 10,846	21,302 1,911 6,746 9,645
SMALL BUSINESS PIRMS Army Nevy b./ Air Porce	1,436 1,362 1,213 861	7,066. 3,960 2,409 697	μ, 60χ 2,584 1,415 609	2,302 1,488 156 558	3,214 1,834 804 576	3,475 1,675 1,114 686	3,763 1,827 1,231 725	32.7.5 271,1 271,1 375	3,763 1,740 1,123 920	3,440 1,528 1,048 864
SMALL BISINESS PERCENT OF BUSINESS FIRMS Army Navy b/ Air For'e	20.4 29.8 16.3 9.9	22.7 22.7 22.7 5.7	16.64 36.5 19.4 4.5	25.35 76.5 21.1 10.3	21.55 42.6 18.8 9.1	19.66 43.7 19.7 8.3	19.86 41.1 2).9 8.2	17.18 37.1 18.7 7.1	16.66 35.1 16.2 8.5	16.15 31.1 15.5 9.0

a./ For Definitions and coverage, See Notes on Goverage.
b./ Includes procurement actions of the Military Petroleum Supply Agency, and its predecessor, The Armed Forces Petroleum Purchasing Agency through 31 Dec. 1961.
NA Not Available. Prior to FY 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S."

Activities Activities

Table 3 (Cuntinued)

AWARDS BY TYPE OF CONTRACTOR (By Fiscal Year) a/

(Amounts in Millions)										
Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
TOTAL Aim, Nav, Air Forre Defense Supply Agency	11,376 11,376	1,163g	2,670 8,255 8,255 11,919 2,670	4:3,746 6,554 8,995 10,546 2,701	270'E 859'6 696'8 828'9 266'12 3	\$35,245 11,298 10,464 147,01 5,740	844, 632 12, 590 13, 948 12, 066 6, 178	\$43,755 13,396 13,154 11,847 5,358	\$41,986 12,924 12,049 11,780 5,233	\$35,277 10,258 10,877 10,706 4,136
INTRADOVERNAMENTAL ATES NAV. ALF Force Defense Supply Agency	781 189 189	1,156 1,07 216 1,71 6,71	747 83 103 145 16	9762 160 167 211 24	612 112 276 199 23	159 159 449 364 13	1,251 227 667 316 41	242 249 417 239 77	1,219 4,10 2,32 2,4 1,23 1,23 1,23	11638 399 679 679 104
FOR WORK OUTSIDE U. S. Army Navy Air Porre Lefense Supply Agency	1,279 6 <u>82</u> 828 828	1,454 680 403 275 96	928 251 251 17541	22,12 570 206 229 320	1,366 575 179 271 341	2.530 973 754 385 418	2,816 1,019 905 411 481	17,17 17,17 1,17 365 365 266	2,676 1,193 539 339 605	2,407 1,688 1,686 319 514
ELUN: ATIONAL & NON-PROFIT INSTITUTIONS ATTLY NAVY ALT POTCE Defense Bupply Agency	4.32 56 140 236	197 65 147 285	618 125 177 316	(78 170 175 341 2	738 165 179 393	(72) 172 187 309	756 189 216 350	772 153 218 389 2	760 182 203 373 2	740 172 204 368
BULINESS FIRME FOR WORK IN THE U. S. (SUB-TOTAL) Army NHVY AIT FORTE Defense Supply Agency	25,792 7,174 7,174 10,526	26,147 6,403 8,001 10,738 1,005	27,143 5,825 7,803 11,189 2,326	26,221 5,654 8,447 9,765 2,355	25,281 5,476 8,333 8,795 2,677	34,026 9,094 9,074 9,683 5,275	39,809 10,955 12,210 10,989 5,655	39,487 11,821 12,068 10,845 4,753	37, 331 11, 140 10, 874 10, 815 4, 502	31, 192 6,599 9,508 9,569 3,516
SMALL BUSINESS FIRMS Arry Navy Alr Porre Lefense Supply Agency	1,578 1,578 1,112 977	1, fee 1, 761 1, 371 1, 026	4,301 1,187 1,193 978 943	4,519 1,280 1,287 939 1,013	4,943 1,339 1,375 1,055 1,174	7,264 1,867 1,753 1,205 2,444	8,073 2,072 2,096 1,312 2,593	7,268 1,946 2,057 1,126 2,139	6,515 1,757 1,773 1,105 1,880	2,254 1,413 1,378 946 1,517
SMALL BUSINESS PERCENT OF BUSINESS PIRMS Anny Navy Air Porce Defense Supply Agency	15.9 29.61 15.5 9.3	17.77 27.5 17.1 9.6 46.2	15.8% 20.4 15.3 8.7 4.7	17.24 22.6 15.2 9.6 43.0	19.6% 24.4 16.5 12.0 43.9	21.44 18.7 19.3 12.4 16.3	20.35 18.9 17.2 11.9	18.44 16.5 17.0 10.4 45.0	17.54 15.8 16.3 10.2 41.8	16.8 16.4 14.5 9.9 43.1

For definitions and coverage, see Notes on Coverage.

Liculate procurement actions of the Military Petroleum Supply Agency, and its predecessor, the Armed Forces Petroleum Purchasing Agency.

Includes atments since 1 January 1962, when procurement responsibility for certain common supplies was transferred from the military departments.

Less than \$500,000. हों हो है।

AWANDS BY TYPE OF CUNTRACTION (BY FISCAL YEAR) 8/ TABLE 3 (CONCLUED)

(AMERIN'S IN MILLIOUS)

THE OF CHIRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 1977	FY 1978	FY 1978
TUTAL	130,004	35.00	14 Victory	विद्यारभने	16 20 ch	19 - Ech mile	10 min	25.3		
Arry Navy Air korce Defense Sapaly Agency	5,1% 11,733 5,995 3,540	13, 45 11, 45 3,7%	10, 230 <u>1</u> / 11,931 10,7% 3,913	13,243 b/ 13,243 11,400 5,125	11,03° b/ 15,650 12,988 5,650	9 524 on 246.20 cac.20 cac.20	3,134 b/ 3,488 3,627 1,471	13,253 17,101 17,101 1,101		
IMPAKANDABATAL. Arry Navy Alt Roine Defense Sapily Agricy	अहिन्दु हुन अहिन्दु हुन	0.00 0.00 0.00 0.00 0.00	2017 45.11 700 700 80	35 50 1,458 8.3 8.3 909 115	1907 627 70 70 70 70 70 70 70 70 70 70 70 70 70	345 145 185 185 185	75 75 75 75 75 75 75 75 75 75 75 75 75 7	1, 639 1, 763 1, 766 1, 766 1, 770		
AUR MUN, OUTSILY, U., S. Aury Navy Alf Force Defense Supily Arency	हों हैं के स्टि	2 (3) (4) (4) (5) (5) (5) (5) (5) (5) (5) (5) (5) (5	51 50 50 50 50 50 50 50 50 50 50 50 50 50	2,370 1,008 27, 1,03 684	25 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	31 32 5 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	220 220 24 74 21.7	2,0,0,0 20,4 20,4 758 1,028		
EUCATIONL & NIN-HOP IT INSTITUTIONS ANY NAVY Alt Force Lefense Supily Agency	203 160 215 215 823 1	17.17.18.18.18.18.18.18.18.18.18.18.18.18.18.	333 233 74 75 75 75 75 75 75 75 75 75 75 75 75 75	SELS E	307 307 72 72 7	· 토 <u>대</u> 유흥 ^	ପୂଳ୍ତ⊀"	19.1 19.1 19.2 18.3 18.3 18.3		
HENEES FIRE KR WORK IN THE U.S. Lavy Lavy Ar Force Lefense Supply Agency	30, 204 7,541 10,791 8,889 2,987	33,007 8,076 11,655 3,264	30,147 7,635 10,64 9,030 3,245	13,23 7,598 11,864 7,148 1,384	37,114 15,533 13,374 10,418 4,735	087.4 	25.25 25 25.25 25 25 25 25 25 25 25 25 25 25 25 25 2	15,25 10,043 15,210 14,164 15,57		
MAIL ESTAIS FIRS Army Navy Air Force Lefense Supily Agency	1,388 1,388 1,388 1,388 1,388	1,455. 1,500 1,542 1,157 1,455	1,500 1,707 1,532 1,191 1,511	1,876 1,876 1,673 1,237 1,701	7,415 2,155 1,921 1,401 1,401	2,133 2,133 1,917 1,40. 2,04.	118 3 8 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	100 0 100 0		
3ML. EXHASS PERTAT OF EISHOSS FIRES Army Navy Air lorce Lefone: Supply Agency	श्री संस्थान संस्थान	ने ह ्य वर्ष	2.5.3 2.5.3 2.5.3 2.5.0 6.0	16.57 24.7 14.1 13.1 39.3	20.0 <u>0</u> 25.7 11.4 13.5 39.6	5.55 12.3 12.3 14.14	ें इ.स. इ.स. इ.स. इ.स. इ.स. इ.स. इ.स. इ.स	15.5 15.5 11.9 43.1		

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

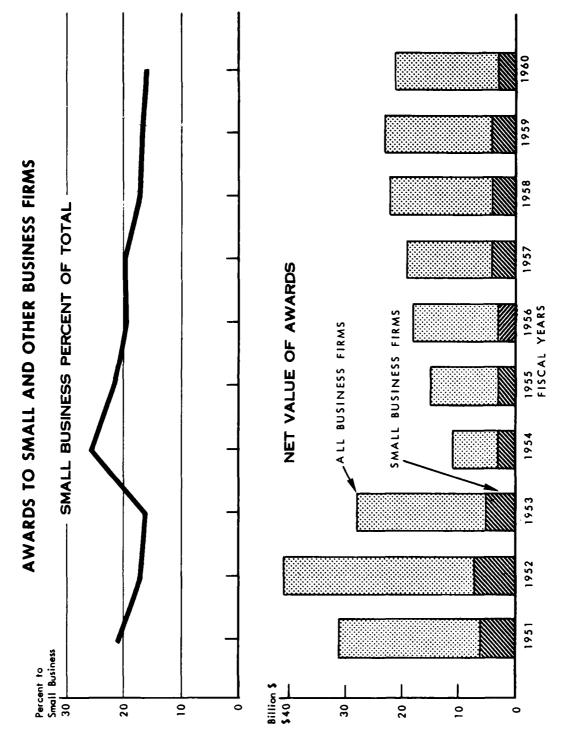
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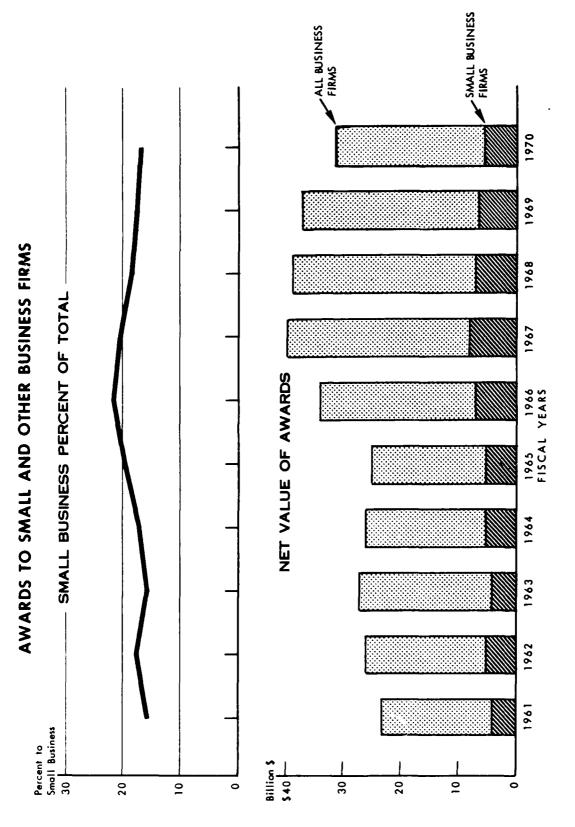
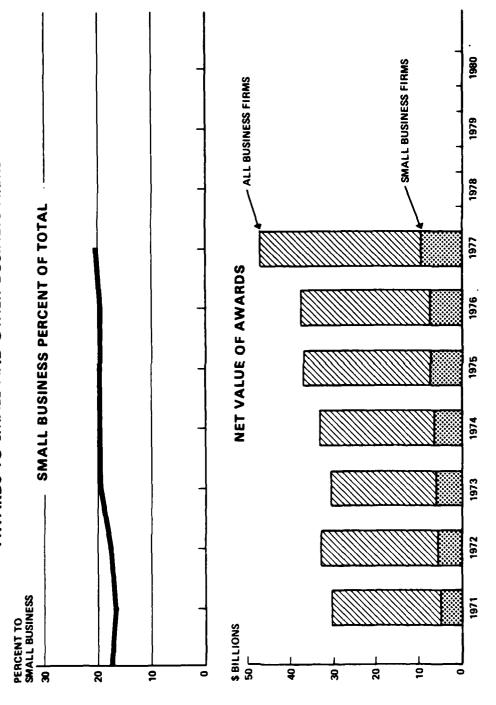


CHART II (Continued)

AWARDS TO SMALL AND OTHER BUSINESS FIRMS



10000 DESCRIPTION

AWARDS PUBLICIZED TO SMALL BUSINESS

The extent to which the small business community was notified of pending procurement actions and its success in competing for the publicized procurement, is shown in Table 4. The following types of procurement are included in the category, "Publicized to Small Business"; (1) proposed procurements which are synopsized and listed in the Department of synopsized; (3) formally advertised procurements which were not published in the Commerce Commerce publication, Commerce Business Daily; (2) modifications to contracts which were requested to submit proposals. For the most part, not-publicized procurements relate to classified work, goods or services involving an unusual or compelling emergency, modifications of contracts which were not synopsized, and delivery orders under not synopsized Business Daily; and (4) all other procurements on which small firms were specifically

compared with 77.6% for fiscal year 1976. Small business did not submit bids on 68.5% of During fiscal year 1977, 82.5% of the total awards were publicized to small business successful in bidding on 23.7% (25.7% last year) of the publicized total and were these publicized procurements compared with 65.3% for the preceding year. unsuccessful bidders on 7.7% (8.8% last year).

The portion of military procurement synopsized amounted to 73.7% compared to 67.2% for last year.

AWARDS PUBLICIZED TO SMALL BUSINESS A

						1				AVV		
		2	TOTAL									
Mothed and Recutes of Publishing	FISCAL YE	YEAR 1976	FISCAL YEAR 1977	18 1977	FISCAL YEAR	R 1976	FISCAL YEAR	IR 1977	FISCAL YEAR	R 1976	FISCAL YEAR	IR 1977
	4 MOUNT	PERCENT	AMOUNT	PENSENT	AMOUNT	PERSENT	AMOJNT	PERCENT	AMOUNT	PERCINI	AMOUNT	PERCEUT
A. METHOD OF PUBLICIZING TOTAL	B/8		9194754648		B/,C/		12,015,141		815.428.875		17.566.270	
INTRAGOVERNMENTAL	6,194,527		6,208,151.		1.431,106		1,552,730		1,976,419		1.800.244	
FOR WORK OUTSIDE U. S.	2,245,864		2,819,835		484.752		767.879		249,578		253.900	
EDUCATIONAL & NONPROFIT INSTITUTIONS	175,90F		946,360		173,466	_	125,687		314.941		119,531	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	17,591,410	109.0	+5,595,210	130.0	8,369,750	106.0	9.568,585	100.0	12.887.977	100.0	15,210,439	100.0
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	146,471,20	9*11	37,608,353	5 · 2 · 9	6,148,079	71.5	7,696,739	96.4	£23*95@*03	79.6	12,920,238	69
SYNOPSIZED	676,645,36	67.2	33,585,967	73.7	5,212,226	45.3	6,772,173	70.6	6,256,659	71.4	12,437,528	13.11
NOT SYNOPSIZED (SUB-TOTAL)	1,987,731	10.1	4,822,386	0	945,854	11.2	924,566	9.7	841.514	\$!	962.672	::
FORMALLY ADVERTISED BUT NOT SYNOPSIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	245,454 7,6 <i>0</i> 2,277	9.6	270,355 3,752,031	0.6	72.897 862.956	10.3	50.052 876.586	9.1	123,294	1.0	123, U74 759, 538	9.9
NOT PUBLICIZED TO SMALL BUSINESS	6,127,849	₽*91	5,605,907	12.7	1.676, 167	20.0	1+2+682+1	13.5	2,312,799	17.9	152*010*1	11.3
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AWARDS OF LESS THAN \$10,000 AWARDED TO LARGE CONCERNS)	7,114,010	9*5	2.180.830		545, 114	6.5	582,665	6.1	476,905	3.7	473.478	3.8
B. RESULTS OF PUBLICICING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	29,156,971	100.0	37,608,353	100.0	6.148.079	100.0	7,696,739	136.6	10,899,173	100.0	12,923,258	1961
SMALL FIRMS WERE SUCCESSFUL BIDDERS SMALL FIRMS WERE UNSUCCESSFUL BIDDERS SMALL FIRMS DID NOT SUBMIT BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS (FORMALLY ADVERTISED ACTIONS OF LESS THAN \$20,000 AMARDED TO LARGE CONCERNS)	7,495,141 2,553,491 19,845,760 67,177	25. 25. 25.0 0.2	8,313,487 2,898,941 25,750,727 45,138	7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.7.	7,172,514 747,760 3,254,300 13,461	34.7 12.2 52.9 0.2	2,329,868 644,852 4,714,264 8,559	30.5 6.4 51.0 3	1,917,711 532,567 7,619,108 28,567	19.8 5.4 75.5 0.8	2, 350, 442 514, 336 10, 032, 246 17, 235	7.77

A/FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/ INCLUDES \$13.514 "CHAMPOS" AWARDS.

C/ INCLUDES "OTHER DEFENSE AGENCIES" AWARDS \$960,990.

LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROWIDING.

		Ě	ALK FORGE		3,46	18E . 30	JEFENSE LJUISTICS AGENCY		ř	TER DEFEN	JINEK DEFENSE AGENGIES	
Method and Results of Publicing	FISCAL YEA	L YEAR 1976.	FISCAL YEAR 1977	AR 1977	FISCAL YEAR 1976	R 1976	FISCAL YEAR	R 1977	FISCAL YEAR 1976	R 1976	FISCAL YE	YEAR 1977
	INFORT	_	AROUKT	PERCHI	ANJOHE	PERSONE	ANGJNĪ	PERCENT	AMOUNT	PERCENT	AMOUNT	PE42.11
A. METHOD OF PUBLICIZING												
TOTAL	#15,117,628	<u> </u>	817,955,013		5,915,130		6,779,195			-	1,237,997	
INTRAGOVERNMENTAL	2,566,867		2,504,376		228,915		169.816				80, 875	
FOR WORK OUTSIDE U. S.	754,640		752,184		762.394		1.027.879				18.807	
EDUCATIONAL & NONPROFIT INSTITUTIONS	346,340		4 34, 430		5,289		3,358				65,034	
BUSINESS FIRMS FOR MORK IN THE U. S. (SUB-TOTAL)	110405.581	100.0	14,163,963	100.0	4.929.612	100.0	5,578,142	100.0			1,074,081	1.00.1
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	*22*152*6	1::1	11.795.022	63.3	3,658,945	74.2	4,939,434	99.6			256,928	23.3
SYNOPS! ZED	4,343,472	73.2	10,765,845	76.0	2.446.883	4.6	3,661,605	59.5			146,526	13.8
NDT SYNOPSIZED (SUB-TOTAL)	208.808	?!	1,029,177	::3	1,212,062	24.6	1,677,569	19.3			100.432	1.0.1
FORMALLY ADVERTISED BUT NOT SYNOPSIZED NOT FORMALLY ADVERTISED BUT PROPOSALS REQUESTED FROM SMALL BUSINESS	61,134 437,168	7.5	967,769	***	26,129	9.6	34,668	1.6.7			106.659	6 ° 6
NOT PUBLICIZED TO SMALL BUSINESS	1, 371,539	12.0	1,582,155	11.2	962.144	19.5	319,489	5.7			160,031	70.3
PUBLICIZING TO SMALL BUSINESS UNKNOWN (NEGOTIATED AMARDS OF LESS THAN \$10,000 AMARDED TO LARGE CONCERNS)	761,264	6.9	7 86, 736	5.6,	300,523	6.1	319,299	5.7			12,722	7:1
B. RESULTS OF PUBLICIZING												
PUBLICIZED TO SMALL BUSINESS (SUB-TOTAL)	9,251,774	10.0	11,795,022	100.0	3,658,945	160.0	4,939,434	106.0			256, 928	100.3
SMALL FIRMS WERE SUCCESSFUL BIDDERS SMALL FIRMS WERE UNSUCCESSFUL BIDDERS SMALL FIRMS DID NOT NOBMIT BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS NOT KNOWN WHETHER SMALL FIRMS SUBMITTED BIDS SLO.GOO AWARDED TO LARGE CONCERNS)	1,604,675 178,829 7,666,97 9,293	# 2	1,686,756 186,157 9,915,327 10,750	7 4 4 6 6 4 4 6 6 6 6 6 6 6 6 6 6 6 6 6	2,040,257 1,105,737 10,776 10,776	(2,406,547 1,532,086 992,413	2 0 - 1 - 0 - 0 - 1 - 0 - 2 -			131,672 20,330 96,475 131	에 대 내용 대 0 0 0 0 이 이 0 0 이 대 하는 (3) '() 대 의

A/ FOR BEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

AWARDS BY PROCUREMENT PROGRAM

procurement program by purchasing department for fiscal years 1963 through 1977. The procurement program definitions are identical with those prescribed for use in the Defense Materials System. 1977 and in Table 6 for fiscal years 1955 through 1977. Table 6A further subdivides awards by Data on the net value of military prime contract awards to business firms in the United States by procurement program are shown in Table 5 and Chart III for fiscal years 1976 and

change to be a \$6,523 million increase for major hard goods. All procurement programs increased during fiscal year 1977. The programs with the largest increases were electronics and communisystems (\$838 million), other aircraft equipment (\$462 million), ammunition (\$444 million), and than in fiscal year 1976. A comparison of fiscal year 1976 and 1977 totals show the principal cations equipment (\$2,163 million), airframe and spares (\$1,307 million), missiles and space Total military procurement from United States business firms for work performed in the United States during fiscal year 1977 totaled \$45,595 million, \$8,001 million (21.2%) higher ships (\$432 million).

Table 5
AWARDS BY PROCUREMENT PROGRAM A/

(THOUSANDS OF DOLLARS)

		FISCA	FISCAL VEAR 1976			1150	FISCAL VEAR 1977	
Pregrament Program	۱ ٦	4.4	LO LENG	GISTALSS	10101	1 B L	>44.4 6	84514655
	4 MOUNT	124	AYOUYE	7.1	INDORT	124	ANCENY	124
TOTAL	8/6.934.231				079*1/6*669			
INTRAGOVERNMENTAL	6.194.527				151.802.0			
FOR WORK DUTSIDE U. S.	2,255,364				2. 31 4, 645			
EDUCATIONAL & NOMPROFIT INSTITUTIONS	876.996				346.564			
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	17,593,830	100.0	181,495,181	15.2	*********	100.8	4 6, 413, 667	<u>:</u> :
MAJOR MARD GOODS (SUB-TOTAL)	22,794,566	9.09	1.538,543	7.9	165'278'57	<u>;</u> ;	780051147	7::7
AIRCRAFT (SUB-TOTAL)	7.030.413	18.7	209.754	3.7	10.07.104	::	164.496	-
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES AIRCRAFT ENGINES AND RELATED SPARES	4,433,507	11.8	59.436	1.3	1, 151, (36	::	769.50	::
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	913,399	2:4	114,475	12.5	11.475.275	:	191.132	;:
MISSILE AND SPACE SYSTEMS	4.727.356	12.5	120,334	2.7	499.646.6	7-71	174.828	:
SHIPS	1.792.679	10.1	313,762	6.3	** 224, 372	:	.51.054	:
TANK-AUTOMOTIVE (SUB-TOTAL)	1,320,870	3.5	205,417	15.6	1.74.356	:	433.420	=
CDMBAT VEHICLES	937,697	2.5	76.524		1,174,413	?;	107:41	;;;
WEAPONS	383,173	1 1	110.630	9 ;;	976.040	:	133.184	:
AMMUNI TI ON	145,607	2.5	176,678	18.7	1, 564, 548	:	790.067	::
ELECTRONICS AND COMMUNICATION EQUIPMENT	4.477,024	11.9	393.968	6.8	110.55.07	:	\$99.66	:
SERVICES	3,194,36!	8.5	713,862	22.3	192.785.8	::	803.768	;
ALL OTHER (SUB-TOTAL)	11,604,903	30.9	5,242,776	45.2	14,694,636	;;;	154.592.627	;
SUBSISTENCE	1.038,485	2.8	439.161	42.3	1.150,577	:	. 94.33	;
TEXTILES, CLOTHING AND EQUIPAGE	478,942	£	327,914	6.80	244.747	7:1	572.661	:
FUELS & LUBRICANTS (SUB-TOTAL)	2.268.455	0:0	743,543	32.7	115.626.57	2	8555	::
PETROLEUM OTHER FUELS CLUBRICANTS SEPARATELY PROCURED CONTAINERS & MANDLING EQUIP.	2,171,574 93,154 3,727	5.8 0.2	713,623 24,403 3,517	32.9 26.2 94.4	/61.10.7 46.13, 10.13	::•	22.37.1	<u> </u>
MISCELLAMEDUS MARD GOODS (SUB-TOTAL)	1,386,212	3.7	474,233	34.2	1.774.168	: :	7	<u>:</u> :
BUILDING SUPPLIES TRANSPORTATION COLLEBEAT	54,345	***	40.239	74.0	66,153	~·		::
PRODUCTION EQUIPMENT	103,651	6.0	14,209	15.6	113.081	::	11.90	::
MEDICAL & DENTAL SUPPLIES C. EQUIPMENT	149.687		27,629	5.9.	182,969	:::		7
MANERALS MANDLING EQUIPMENT ALL CTHEM SUPPLIES & EQUIPMENT	40,666 906.702	2.4	16,608	4 4 6	1.1.35.420	12	100.70	::
CONSTRUCTION CONTRACTOR AND CONTRACTOR	2,247,224	0.9	1,250,487	55.6	4,127,549	::	1,319,573	?;
200000000000000000000000000000000000000	4.469.4383	_	25110017				,	

A/FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B/INCLUDES "CHAMPUS" AMARDS OF \$13.514.

CESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES HAY NOT ADD DUE TO ROUNDING.

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CHART III

AWARDS BY PROCUREMENT PROGRAM

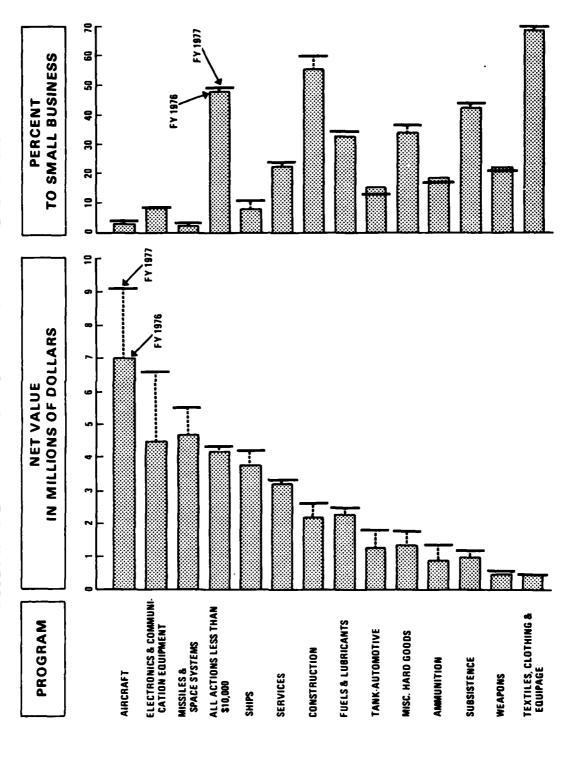


Table 6 AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

Net Value (\$000)														
Major Program	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960	FY 1961	FY '55	FY '56	FY '57	FY '58	FY '59	PY '60	FY '61
20°CAR.	259,542,632	द्रहक्°०€≤*ता\$	\$21,457,42\$	226'961'72\$	\$25,312,065	\$23,644,533	355,594,390						_	
DATEAN VERBERTAL S. H. Jeff P. O. L. 118 (J. 1). ETILATI (M. L. M.) N.O. HOFTE I EXTENTED (G.	741,371 2,111,015 10,1111,1	1,44,44.1 1,405,903 D	1,661,389 1,661,624 260,715	2222	758, 347 1,410,051 399,438	780,875 1,226,316 379,896	846,990 1,279,713 432,170			Perc	Percent of Tota			
			V	BUSINESS FIR	IRMS									
ALL BULLING C FIRMS FOR WORK IN THE U. S. (JUB-T-TAL)	14,930,046	17,750, WIL	19,135,697	21,856,740	22,744,22	21,301,446	715,199,517	100.00	100.0	100.00	100.00	106.00	100.04	100.04
MAJ & HARD GOODS (AND-TUTAL) All raft	5,423,413	5,740,382	5,014,433	13,395,607	15,439,876	14, 8xx 14.	16,612,669	3 %	32.6	7 % XX	7 5	TH 5.	\$15 5.5	2 2 2 3 3 3
Mi - ile and Space Systems	401,915	1,002,421	1,863,711	2,836,944	0,400,40	4,983,736	5,883,871	4.0	9.4	10 a	. 0.0	19.7	23.4	25.6
oflight Thatk-Automotive	410, 454 410, 424	376, 568	15 15 15 15 15 15 15 15 15 15 15 15 15 1	495,028	350,036	103,847	578,594	- 0.0		0,4		, -1 c	- 6.4	, ic. 4
Amminition Amminition Electronics and Communications Equipment	1,143,941	377,592	1,888,686	204.039 1,967,027	356,436	3,026,189	3,154,066	7.7	9.0	6.6	9.1	10.9	2.3	13.7
PRV (E.)	1,447,710	2,326,514	2,770,544	2,719,916	1,875,477	1,321,234	1,090,109	9.7	13.1	14.5	12.4	j	6.2	7.4.
VIL. THER (JUB-THAL)	1772 (190) * 11	620,006,2	116'065'S	Ziernerg	378,854,2	5,172,018	5,28H,139	2.12	8.5	3.85	23.9	3. 4 2	ار ار) (1) (1)
Aubaistence Terilles, Clothing . Equipage	165,846	169,732	330,050	24.2,374	177,67	176,861	263,596	 	, i		7.7.	. æ .	۰ ۲۰۰۰	5.T.
Fuels and Lubri ands Mis ellaneous Hard Goods	3.46,446 902,312	1,288,750	883, 601	863,809 863,214	866,665	917,516	886,355	90	2.5 E.5	v.4.	3.7		^	m m Si Si
Jonatruition All Actions of Less Than \$10,000	995, 567 1, 144, 668	1,302,277	1,533,367	1,524,963 1,312,028	1,502,532	1,542,665	1,186,345 1,665,221	7.7	6.9	6.7	6. 0	. 9. 9 9. 9	7.2	7.5
			SMALL	BUSINESS F	FIRMS					ercent of A	Percent of All Business Firms	Firms		
CHALL BUTTNE STRING FOR WORK IN THE U. S. TITLE OF STRING	3,214,941	31475,315	3,742,526	3,7.9,018	3,782,850	3,439,639	3,656,597	21.5%	19.61	¥8.61	\$1.71	16.6	16.18	15.94
MAJOR HARD GOADS (SUB-TOTAL) Air raft	533,410 90,159	79,199	573, 148 112, 537	123,305	175,091	126, 684	751,385	7.7	، تاد		25.	2:3	- 10°	3ki -
Misuite and Space Systems Ships First Asset States	26.65 26.65 27.66 38.65 38.65	5,8,5 1,2,5	125,316	80,536 686,636	8,637	87.96° 98°,58°	116,832	15.3	12.5	. E. E.	12.4	4 00 Å	. 60 4	. .
I BALK - AN UNBOLIVE I BALK - AN UNBOLIVE AND AND ALL I LON	109,460	23,577	16,740	21,713	18,8 18,98 18,98	22,892 47,152	55,081 50,081	12.1	11.3	9 4	10.2	13.9	0.6.	6.5
Electronics & Communitations Equipment	135,743	161, 321	177,915	193,417	253,822	234,780	262,942	6.11	10.2	4.6	9.7	10.3	7.8	8.,
SERVICES	527,362	7.49,64.7	269,175	226,512	233,591	283,126	369,025	36.5	12.3	9.7	8.3	12.5	21.4	24.7
ALL OTHER (A18-TOTAL) Substance Tertiles (Cothing & Equipage Real Charles (Cothing & Equipage	2,15,25 2,5,647 8,110 8,110	2,691,590 251,838 114,012	256,303 256,41 202,757 232,856	2.960,703 247,398 153,309 267,888	2, 5, 56, 273 765, 471 124, 482	2,519,839 288,690 288,690 119,894	2, 636, 287 261, 548 147, 284	200 8 8 5 4 4 5	2,2,2 2,2,0 2,2,0 2,2,0	50 2 4 6 E. E. &	812.03 612.00	77.25 77.25	577.3	24.50 8.80 9.50 9.50
Miscallaneous Hard Goods Construction All Actions of Less Than \$10,000	343,863 651,771 759,107	384,041 935,081 812,644	363,118 1,039,194 845,397	312,757 1,110,456 868,895	336,600 918,132 983,361	34,632 603,963 995,679	328,281 635,707 1,064,340	38.1 5.55 1.3.5.1	8, 1, 3, 8, 1, 3, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	63.6 63.6	86.58 8.56 8.56	38.8 65.1 65.4	5.0.7 5.0.7	53.6 63.9
											-	-	-	

. 9/ For Definitions and Coverage, See Notes on Coverage.

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Table 6 (Continued)
AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

exceeds regarded working bytheir working

Net Value (\$000)										ľ		Î	İ	
Major Program	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '62	٤٩. ك	7	۶۶. ۲۹	FY 66	لاب بو∠	89. ≿
. : :A	्यंद्ध पः १	13 cm cc 1	क्रान्त्रभग्नीका	16 15/2018	13624. 45.107	1731 E 3 47\$	145, 17 gal							
DOWN DEAM DAL E.E. A.E. N. D.E. E.E. AD AND AND MENS ED DODOUGH	234/254 24-24/24 24-24/24 24-24/24 24-24/24	140,547 12,754 14,755 15,755		74, 11 1, 365,96 787,885	4, (45), tx 3 4, 55%; 5 670, tx	1,151,40 2,815,947 756,538	2011 (1970) 2011 (1970) 772 (1971)			. ₹I	Percent of Tota	힣		
10 to	_	-	ALL BI	BUSINESS FIRM	~1 ≃1					-				
Aug 56 - 2007 - Florida 2008 - 2007 -	2 44,741,43	7163.817	£3.71 1.73.	بالقرية برئ	400,000	35,18 22,012	21,400,013		7	* 1.1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	- F	1.4.1	100.001
MA, W. M. IAMI DATE (STH-F MAL. ALF MAIT	5,1 3,54	5,178,630	15,44,5	5, 74, 17,	7,509,578	9,677,036	21/11/15	15.5 15.5 15.5 15.5 15.5 15.5 15.5 15.5) (; ;) (;)	₹ <u>₹</u>	हा <u>उ</u>		3 kg	- 10 - 10 - 10 - 10 - 10 - 10 - 10 - 10
Millian end Treate Systems Trips - Tri	1,475, 93	1,63 1,83 1,83 1,83 1,83 1,83 1,83 1,83 1,8	1,154,536	1,691,766	1,316,178	2,047,667 1,438,190	1,42,957	ပိုလူသာ ဗိုက်ဒ်		25.0	337	به کر د در کر ک	? • • • • •	3 3 4 3 3 6
erapons Amministio Electronis and Communications Equipment	3,346,467	3,060,888	2,918,262	759, 181 2,778, 170	\$50,243 3,601,779	553,878 4,159,725	14 5,282 4,13,282 5,726,733	6.8 3.5 12.7	9.8 3.3 11.3	68 2.5 11.1		2.5 6.3 1.6	1.6 8.9 16.5	. 4.
SERVI "	1, 89,74c	1,5.3,931	1,84.,17	1,739,86:	377,000,	052105612	1,24,48,54,8	j	5.5	6.9	ۍ ټ	6.7	7.4	Ay 1
ALL THEF I B-T TAL	£1272.23	24.05.7.1 24.05.7.1	21 H21 TO	7,148,810	4. S	11.03.00	12. (2) 15	ب اچو ا	ئار ئار		£]			
The construction of the confidence of the confid		\$ 56. \$ 75. \$ 75.	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	# 4.5 # 5.5 # 5.5	1,45,450 1,45,450 1,45,450	1,141,048	71.7.2) <u> </u>	V 3 7	3 3 3	. — . 6 — .	4 tr t	E Sylve V No.C	- E ?
	1,1 1,1 1,1 1	1,137,562	2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1	1,131,775	1,538,341	2,676,246	2,133,067			- :		- 6- 5 - 6- 5		3 × ,
All Actions of Less Than \$10, or	2,116,73	r, 609, 87	2,710,403	:,865,447	3,400,724	3,852,280	3,432,48d	7.5 D	3.6	£	11.3	107	9.7	77
THE STANDARD BY THE MEDIA OF SAME AND A SAME			SMALL	SMALL BUSINESS FIRMS	RMS				-1	ercent of /	Percent of All Business Firms	s Firms		
THE TAX AND LINES OF THE TAX AND THE TAX A	4,100,000	1 Colores	4,519,101	दिक्षा उत्तरम	257,895,17	34.73,445	1,21. 19.5	17.78	15.08	¥	क्र.स	\$4.15	<u> </u>	<u>.</u>
MACHERAND G. C. COB-TOTAL CASE CASE	新1911	24,46	105,197	1,291,533	1,445,353	314,773	1,7,75	370	7 c.	27.	712		£];;	
Missise and Opace Oystems Only.	12 A	108,657 166,214	151,535	63,423 141,003	89,617 211,443	96,969 311,811	231,30		9.5	9 6.7 1 21	× .		. 2	77:
Tauk Androna veral tark Androna veral tark Androna veral tark	25,43, 26,53,43,53	54,55 46,842 99,455	77,72 17,72 10,735	12,858 12,858	131,127	18, 42 18, 43 18, 194	13.57	- 5° 6°	2.7.	7.7.3	. 4. £	2. 4. 5. € 4. ±	4 ac v.	17.1
Electronics & Ammunications Equipment	130, 191	357,5%	300,271	362,240	459,037	St. 28.	401,139	10.0	11.7	16.4	13.6	12.7	12.É	10.3
PF71-8.	372,.78	318,449	41.,146	354,746	5/4,514	8.1,114	लक्षां स्वयः	~ 4 €	7.	6.55	ب ج	3. T	#.7.s	o.
All Other CTB-D TAL Dealths, Thomas & Euspage Treil and Labramats Milloritations Hard Goods All Actions of Le of Than \$15,400	330,038 330,038 350,100 124,640 117,867 580,608 1,168,006	10,346,975 10,546 10,146 17,34	3,13,100 8,7,154 176,01 176,01 176,00 8,600 777,458 777,458	341,735 341,735 341,745 341,134 357,381 895,887 11,460,349	14,000,000,000,000,000,000,000,000,000,0	5,246,572 6,77,873 646,536 234,73 1,616,113 743,437 1,928,535	11. (20.1). 11. (20.1). 10. (10.1). 10. (10.1). 12. (10.1).	2 12 3 2 2 2 4 24 3 6 2 5 6	3129 4 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	2000 2000 2000 2000 2000 2000 2000 200	25 25 25 25 25 25 25 25 25 25 25 25 25 2	200 200 200 200 200 200 200 200 200 200	25.8% 25.2%	1877 573 1888 873 1888 873

8/ For Definitions and Coverage, Ser Notes on Coverage,

part hassessesses becaused because and because assessesses

Table 6 (Continued)

the bearing the common to the common the common to the com

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 2/

Net Value (\$000)									Ì				ļ	
Majo: Program	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY '69	FY '70	FY '71	21. Y.	FY '73	FY '74	FY '75
TNTAL	392 996 1115	1स्ट कास्पुत	. Z28, 315, 45\$	109,155,48	\? <u>\}\</u> 2017\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	#0,131,124	665.867.24				!		İ	
INTRAMAYPENNENTAL FOR MORK ANTEINE U. C. EDMCATLGMAL ANT NOM-FEVELT INSTITUTIONS	1,219,235 2,676,093 759,842	1,6.86,521 2,400,849 78,679	1,533,395 2,072,628 702,338	2,544,9td 2,009,007 750,699	3,038,079 2,178,380 734,824	3,340,499	5,040,952 2,488,833			Percent of	nt of Total	.		
C. II Will but the dos cathers of the party of the control of the			TV	Business Firm	91									1
(SUB-TOTAL)	37.133.1056	<u>क्राटरा</u> टर	307,305,466	33.00,727	30,647,396	33,233,862	37, 11, 878	100.00	100.00	100.0	16.9	100.0	100.0	100.00
MAJOR HARD GOODS (SUB-TOTAL)	25,27,487 8,316,897	50.3 5.3 m	\$51.58 \$1.58 \$1.58	53.4.28.5.5 7.550.862	13,447,376	20,760,171 6,480,779	6.700.514	22.3	25.7	25.3 22.3	36.55 23.59	. jc	3 2	29.8 18.1
Missile and Opece Systems Units	5,234,625	1,628,733	2,44,435	2,277,248	2,114,524	3,704,370	3,5%,021	3.9	15.3	4.3	15.1	 	12.1	4.51
Tank-Automotive Weapon: Ammunition	974,166 626,473 4,852,311	973,443	833,922 300,402 2,143,114	651,152 350,082 3,983,004	634,173	724,467 392,245 1,535,389	948,989 1,24,745 1,24,387	13.0	44.5°	8.7.1.5 6.1.5	3	7.12	2.2.3	9. 1. w.i
Electronice and Communications Equipment	Kojerajec	3,190,000	3,001,090	3, 700, 89	3,230,061	3,09(,414	4,671,070	1 6	1 .	1 6		6		e :
SERVIUES	2,934,176	2,936,036	2,651,924	2,709,816	2,680,070	2,667,590	3,064,475	6.	4.6	ž.	اَيْ	7.0	0.0	
ALL OTHER (3UB-TOTAL) Subsistentive Textiles, Clothing & Equipage Paris and Lubricants Mis-elibracus Mard Goots Construction All Actions of Less Than \$10,000	9,169,433 1,106,775 623,172 1,181,932 1,396,183 1,396,672	7,744,534 946,565 406,103 1,034,309 1,235,983 1,022,783 3,103,781	7,371,643 884,794 276,166 849,146 957,118 1,327,105 3,077,314	8,:11,132 773,584 993,827 976,071 1,155,020 1,666,651 3,246,279	8,519,350 790,906 356,673 959,509 1,226,326 1,773,853 3,412,683	9,806,101 975,294 497,602 1,690,453 1,284,986 1,675,566 3,682,200	1,962,515 1,052,515 1,052,515 1,88,326 2,160,054 1,387,550 2,707,025 4,101,190	45 or 1 w 4 w 8 w 9 w 9 w 9 w 9 w 9 w 9 w 9 w 9 w 9	2 2 2 2 3 3 5 4 5 5 5 5 5 5 5 5 5 5 5 6 5 5 6 5 6 5	2000 0000 0000 0000 0000 0000 0000 000	200 - mm 400 040 - 040 - 040	27.8 2.6 2.6 3.1 5.3 11.1	29.5 2.9 1.5 5.1 5.0 5.0	2.2 2.3 3.7 3.7 1.0
			Small	Business Firm	me				Percent	8	All Busin	Business Firm	2	
SMALL BUSINESS FINAS FOR WORK IN THE U. S. TOTAL	6.515.531	5,253,660	4.949.371	5,753,497	6,000,815	6,487,091	7,414,369	17.55	16.89	16.48	17.45	19.61	19.5	20.0
MAJOR HARD GAGUS (SUB-TOTAL) A recent Missile and Space Systems Ships Tank-Automotive Weapons Weapons	14.459, 64.2 24.7, 66.3 24.7, 66.3 105, 610 105, 610 105, 610 105, 610 105, 610	175,098 175,098 186,738 116,502 18,139 18,139 18,138	911,43 148,388 69,030 87,77 88,83 89,33 86,136 16,136 16,136	1, 65 , 344 176, 800 105, 571 117, 418 76, 845 34, 173 39, 4927	1,301,849 164,709 120,283 142,492 100,957 43,495 350,445	183,014 112,126 112,126 236,061 139,403 65,721 250,474	13,45,079 227,765 133,464 257,766 128,893 106,332 14,004	2011 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5	1101 - 402 5 6 201 - 402 2 10	۲/۱۰۰۰ و و و و و و و و و و و و و و و و و و	7.00 0 1.00 1.00 1.00 1.00 1.00 1.00 1.0	790 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	- 1 1 1 2 1 2 1 2 2 2 2 2 2 2 2 2 2 2 2
SERVICES	462,860	580°,409	482,182	510,498		583,303	640,341	22.5	8.61	18.2	18.6	21.5	21.9	20.9
ALL ORGE (SUB-TOTAL) Jubilistence Textiles, Clothing & Equipage Phers and Lubricants Phers and Lubricants Phers inneous Hard Goods Construction All Actions of Less That \$10, 300	4 % (375 554, 475 576, 613 576, 613 579, 688 955, 544 1, 635, 661	211, 622, 1 310, 712, 314, 314, 314, 314, 314, 314, 314, 314	3,554,114 447,891 184,371 290,041 319,379 927,916 11,488,596	1,959 C55 194, 146 186, 136 186, 176 113, 146 113, 146 11, 195, 175	183,795 381,755 241,616 320,649 460,369 1,661,089 1,658,517	4,512,041 414,506 309,118 413,781 467,692 1,134,743 1,742,201	5,278,949 450,285 292,835 504,078 511,958 1,461,999 1,977,884	23.14. 23.14. 23.14. 23.14. 29.2	25.55 25.55	83.2 83.2 83.2 84.0 84.0 84.0 84.0 84.0 84.0 84.0 84.0	848.38.60 33.60 33.60 1.00 1.00 1.00 1.00 1.00 1.00 1.00 1	.8.3 .7.7 33.4 37.5 59.8	46.0 62.1 74.5 76.1 77.3	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

9/ For Definitions and Governage, See Motes on Covernage.
c) Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CAMMUS).
But Included elsewhere in this table. IT 1973, \$316,024; IT 1974, \$326,059; IT 1975, \$354,002.

92

18-30-62-150-60-60 10000000 18-30-60-60 10000

Table 6 (Concluded)

AWARDS BY PROCUREMENT PROGRAM (BY FISCAL YEAR) 24/

Net Value (\$000)

7	3	- 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	FV 1000	5V 1980	1901 V7	17.78	F. 75	12.14	FY . 78	62. VI	08. M	18.181
	e Par	וו וופּע	FY 1977	9/67 1.										
TOTAL	De. 184. 304	. 662'191'71:	\$55,571,616	-			,							
1975 - 1930 134 5 - 8 - 6 (1911) - 1 1 EU A.1 Ad. A.5 - 14 - 11 (1911) 13	Co. 1 m. 5 cc. 2 2,255, 91 m. 376, 958	1,411,573 (20,76) 203,360	6,208,151 2,819,895 948,360							Perc	Percent of Total	- -		
				All Busin	All Business Firms									
ALL SCHOOL FOR A PERSON IS THE SCHOOL S	22,794,566 7,030,413 4,717,156 3,754,079	2.568,215 2.668,215 1.737,875 1.045,246 541,763	45,575,210 20,317,574 9,04,1,109 5,55,009					60.6 18.7 2.5 10.0	100.00 27.7 17.7 10.1	15.2	-			
interAutomotive integrits Ammunition Electronics and Communication Equipment	1,320,476 511,417 545,567 4,477,024	33,567 130,287 374,350 1,262,807	1,794,556 646,92) 1,389,948 6,639,677					3.5 2.5 2.5	* * * * * * * * * * * * * * * * * * *	14 m 14				
SEHTIES	3,194,361	1,051,388	3,382,781					8.5	10.7	7.4				
ALL TWE-(SVE-TSIAL) Sutsistence Twities, 19 status, 5 Equipage Fuse and Labri wats Mischlamenus Hari souls Youstruction All Actions of Less Thur \$10,000	11,004,003 1,038,485 1,038,495 1,346,512 2,247,224 4,185,585	3,113,100 265,831 111,285 573,374 573,374 674,582 1,665,847	12,894,838 1,158,577 2,525,577 2,54,1068 2,564,320 4,327,549					25.8 2.8 1.3 6.0 3.7 6.0	200 200 200 200 200 200 200 200 200 200	20 20 20 20 20 20 20 20 20 20 20 20 20 2				
				Small Business Firms	ness Firms					Percent of All Pusiness Firms	All Pusin	ess Firm		
CHAIL HELIBES FIRMS FOR WORK IN THE N. S. TOPAL	191,32,131	2,115,589	8,913,487					इन्हर	21.5	3.9.5				
MA. + RAFL JOSES (STB-TOTAL) Arr raft visile And Space Systems Jigs Jigs Sarch-Automotive elepins Ammunition Electrodics and Communication Equipment	1233,543 2003,754 128,334 233,762 2005,417 110,638 176,678 193,969	10, 894 12, 716 13, 713 16, 113 16, 113 18, 126 18, 176 114, 653	2,113,092 309,091 174,826 439,654 235,228 133,984 236,667 583,642					2.7 8.3 15.6 15.6 18.7 18.7	2.7 2.7 2.7 2.7 2.7 2.3 15.9 15.2	3.4 10.4 13.1 13.1 17.0			•	
3EPVI.7ES	713,862	207,139	803,768					22.3	19.7	23.7				
ALL THEE DISPARCE Substitute & Equipage Testibles, Tuthing & Equipage Fuels and Lunctionts Fus - Liancous Herd Goods Fonterution All Actions of Less Than \$10,000	2,244,776 135,161 37,514 741,543 1,250,487 2,009,438	1,50°,55¢ 121,090 59,836 200,219 102,266 4,92,266 4,92,295 530,850	2,996,627 499,038 376,009 855,653 646,093 1,518,373 2,101,461					7.7.8 7.7.8 7.7.8 7.7.8 0.0	63.77	46.5 43.0 33.8 36.4 59.2 48.5				

a, For Definitions and Covernge see Notes on Covernge.

Ø includes America for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS). FY 1976, \$14 Mil; FY 1977, 1 Mil;

TABLE 6a AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) \underline{a}

(Amounts in Thousands)										
		FISC	FISCAL YEAR 1963	_			FIS	FISCAL YEAR 1964		
MAJOR PROGRAM	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUSINESS FIRMS FOR WORK IN THE U.S.	Harry T.	कर्ण दस्य	\$7,200,174	\$11,105,700	700,000,00	\$12.01.00	\$ 1.35.30	1112 1000 2	\$2.00	120 4 3 C
MALOR HARD GOODS (SUB-TOTAL)	0.446.044	3,57,441	3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.5.4.14.5	7.8 G	17.5.5.5.2	1,45,147	14121 25	Ta PHYS 2.75	031
Aircraft Missile and Spare Systems	15 1 (25) 1 (3 15 2 (25) 1 (3	302,011 916,208	2,115,46	5,47,40,047,408) 1 1 − 5, 5, 1 − 5, 5,	5,000 police 5,000 police 5,000 police	148,717 1,010,33.8	1,1-1,13	4, cor., k.t.	en en en en en en en en en en en en en e
Ships Tank-Aut antive	1,032,046	1,005,471	#86.43.61	1487	2,180	1,484,484 144,580	Just'est	1,444,145,145,150,150,150,150,150,150,150,150,150,15	्र २ इ. इ. इ.	11,704
Meath-ins Amminitii in	314,0%0 886,0%1	189,064 612,219	178,471	克黎	162 0	54.03 54.03	11/2), 44.	1,73,842 1,73,871	17,52	363
Electronics & Communications Eluip.	3,060,888	759,087	86.4, 4.03	1,384,124	53,075	2,918,262	1485, 4114	459,639	1,50,073	.4,184
SFWICES	1,503,931	55,947	359,197	781,171	7,616	1,600,017	520,084	548,151	721,597	10,195
ALL OTHER (BUB-TOTAL)	929,1964.63	1,893,200	1,203,492	27111921	236,832,5	67.704.764	1,981,042	125.025.1	11.16.24	Tax Cape
Suitsistence	1,85,172	53,10Y	13,138	41,430	171,897	57.5, 112	50,405	12,508	45, 25	160, 734
Textiles, Circuit, and Equipage Fiels and Lubri'ants	877,263	2,354	£69	305,531 112,502	855,784	788,124	5,440	10,10	10.5	130,187
Miscellaneous Hard Goods Construction	1,132,502	362,417	231,138	3 43,7" 7	250,730 62	1,0%,483	357, 774.	100 to 5 to 5 to 5 to 5 to 5 to 5 to 5 to	176,671	276. th1 504
All Actions of Less than \$10,000	2,609,870	676,398	789,127	676,312	468,033	2,710,403	1.77	793,000	720,067	33865
		FISC/	FISCAL YEAR 1965				FISC	FISCAL YEAR 1966		
ALL BUSINESS FIRMS IN THE U.S.	ਟਾਮ*09≈*⊊≇	\$5,475,352	\$8,332,524	\$6.77.54	\$2.077.584	\$54.00.6.100	5.00 At 2.08	51.2.4 MO.13	\$9,000,714	\$2,274,716
MAJOR HARP GOODS (SUB-TOTAL)	16,372,140	3,205,637	6,500,400	3.082.264	3,047	7.509.578	1,127,723	2,586,159	1,643,23	190,200
Missile and Space Systems	4,433,144	843,010	1,074,340	2,314,436	1,358	4,123,115	1,143,066	Her, or	2,106,208	
Ships Tank-Automotive	1,691,266	804,579	1,671,737	135 SE		1, 316, 1 R	1,00,004	1,244,646	- F	29,545.
Weapons	299,169 759,181	479,949	168,298	109,973	356 1,908	2,830,243	1,952,903	114,354	236,471	3,5 4,637
Electronics & Communications Equip	2,778,170	695,305	982, 173	1,038,007	46,085	5,401,779	1,112,118	1,235,172	1,137,971	110,568
	1,739,862	538,452	461,418	72.,3%	14,000	2,290,276	706,7%	630,054	940° 476	12,981
ALL OTHER (SUB-TOTAL) Substatence	7,148,810	1,731,233	1.361,701	1,481,469	180715	10, 00, 10,00	2,080,130 9,136	1,640,930	12.500, 200,	27.170.42
Textiles, Chuthing and Equipage	360,630	109,66	20,649	30,379	166.067	2. 10. 10. 10. 10. 10. 10. 10. 10. 10. 10	11,617	212.65	28,87	1,139,958
Fuers and Labricants Missellaneous Hard Goods	1,131,772	086,415	136,873	10,10	375,244	140,541 2,180,241		1,170	76.7 ° 128	1,314,472
Construction All Aetions of Less than \$10,000	1,325,315	767,322 685,123	375, 262 808, 162	180,424	108	1,030,030	470,288	318,615	140, 130 891, 027	1,137

a/ For Definitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)
AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) 2/

(Amounts in Thousands)										
			Fiscal Year 1967					Fiscal Year 1968		
Major Program	Total	Aimy	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Supply Agency
ALE BUIRESS FIRES PAR WARE IN THE S.	द्रा किल्लाहरू	वर्गकाता स	11 2 15	516. 178. a. 18	\$65,457,45\$	\$ 300 to 10 Tu	\$11,722,705	112,040,307	\$10,446,01\$	172,571
MAT F BALL GUTA (SUB-TUTAL)				17,117,47	256,165	200 000 000	10 . (X . (B	9,0.10,021	8,211,212	24.5,029
Alm mart			1, 145, 477	13,13,137	024°9	2,483,045 4,783,145	1,169,133	1,391,501	2,170,000	1,414
		\$ 1.50 1.50 1.50 1.50 1.50	30 L 2 F 1	315	1,0,160 12,362	1,942,547	11,30.12	1,391,311	36, 510 36, 510	16,121
in the	1	(*) () ()	177	11,717	35 G	663,0%	510,1114	114,964	37,836	144
Ammonition Electronics & Commonications Equip.	4,109,7.5	1,147,531	1,457,159	961,673 166,145,41	14,785	1,720,733	1,094,331	464,945,1	1,114,620	109,298
新。15·170	4.00	e.7,1e1	541,143	21 474141	316,41	1:2:052.2	747,642	1,241,776	1,109,966	£.6.3
ALL THEIR LOTB-TYTAL	114, 415, 411	# 7 Sec.	15.000.00	[4] 4 - 3(4)	213,448,12	2,772,020	2,140,233	1,69,490	1,433,517	4,502,384
The antenna Institles, the thing and Equipment	1,1,2,41	11.67	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1		1,071,300.	282, 275, 1	34,715.4 34,715.4	19,004	103,611 20,000	572,700 648,576
Fig. 1. and Libert suff.	1, 3, 3, 6 4, 5, 6, 6	17.74	(4.4 (2.4 (3.4 (3.4)	2.8.4.1.25	1,040,171	1,114,083	77 9 8	788, 9	1,721	1,145,798
St. Firstings Hart Jooks Strict Fraction And Assessment Line Community	4X 45T 4	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		102 per	388,00	1,241,741 1,241,441	C75,072	475,168 904,963	133,460	056
All Actions of Less than 41 , A	3,000 g	500,000	Carre series	1014201	Total	3,476,400	11.11.0	C 255 4 2054	pox one	(A-1): 1
			Fiscal Year 1969				u	Fiscal Year 1970		
ALL ETTIMEND FIRMS POR WORK IN THE U. S.	\$37.331.06	\$11,132,01r	\$10,674,773	\$10,014,553	\$4.502,32.	845,191,168	\$6,299,201	\$9,507,722	\$15°C 1315	\$3,516,310
MAC E HARD GOLLS (SUB-TYTAL)	1. Sec. 7. 34.7.	<u> किंट राउंच</u>	F-140-CH		8791575	W.6304.05	6, UMC, 78U	7,007,453	7,207,599	142,186
Airemait Misile ani Space Systems	6, 31c, 897 5,738,625	1,35,3% 1,355,0%	1,419,830	4,745,779 2,461,479	2,71 2,945 2,945	6,396,153 4,785,438	1,166,774	2, 196, 321 1,267,411	3,576,046 2,578,724	15,035 399
Jhip. Turk-Automotive	1,457,236 974,166	9,840 517,450	1,418,953	983 83,859	26,103 10,401	1,6,46,731	26,24 957,176 9	1,595,906 373	621 50,693	19,910 14,751
¥eupens Ammunition	626,473 4,852,311	41.,463 3,445,027	100°,43 67.73	53,330 370,602	84 104,459	440,003 5,000,130	787, 215 787, 215	503,345	37, 521 75, 757	1.031
Electronics & Communications Equip.	3,761,789	1,056,272	1,454,375	1,120,510	120,632	3, 144, 000	737,741	1,416,052	915,155	91,060
CERVICES	2.734.176	725,590	1,102,303	100,001,1	2425	20 m/2c	775,9.4	1,144,515	1, 929, 505	2,038
ALL : THER (TUB-THEAL)	2, 16, 1433	11.00.01	1,631,344	35363641	246 100 4	464464747	1,74.1,493	105,470,1	150,048,1	3,372,086
Tertile , Tething and highese	521,653	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	300 f.	154,55	56, 325	10c, 13	5.70 f S	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	16,607	349,051
Frel. and Lubricanto Mi Hilmeous Harf Goom	1,5%,183	315,505	1,53/	306,142	1,176,657 800,546	1,045,245	546,1 545,255	352 1 36,930	1,411	1,030,103
Construction All Actions of Seas than \$1 julys	1,334,679	652,535 E21,373	50¢,754 922,471	174,167 811,105	1,003 771,123	1,0.1,703	180, 108 180, 1493	514,907 810,613	144,098 869,165	1,980 91,460
en de la company	in the same of			To a second of the last of the						

¹ For befinitions and Coverage, See Notes on Coverage.

TABLE 6a (Continued)

Course topologic recommend the especial application and the second of the course of th

AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a/

(Amounts in Thousands)								3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		
		FISC	FISCAL YEAR 1971	1			FISC	FISCAL YEAR 1972	7	
MAJOR PROGRAM	Total	Атпу	Navi	Air Force	Deferse Supply Agency	Total	Агту	Navy	Air Force	Defense Supply Agency
ALL WITHOUT NIEWS WORK IN THE U. S.	346,847,433	\$72,040,044.	يدورافي والإ	1. 15 BAR 18 1	\$25,739,135	\$33,00,177	- 400 c 370 c 18	311,000,000	The letter	130. 3033
MACOCIDATION (C. C TOTAL)	1 4 1 (4) 4	55.48.74	754		11.15.15	(V) (C) (S)	6.14.13.13	11111111	100 100 100 100 100 100 100 100 100 100	10,35
Air Fall Millie and Jean Systems	003,040,0 003,040,0 003,040,0	1,564,934	Hear, 1986	1,189,596	121	146.075.44 147.075.44	1,624,164	1000	.,.11,64	34
- 45 (ps) (47) 8 - 5 (15) 88 (19) 8	534,8454,5 93.838,8	241,73	7.47,072,0	12.4 *13.2.	18, 319	2,777,748 951,157	5,438 614,413	26.436.45 200.436	* £0.4%	11,5%
April 1985 September	5044,000 310,000	117,44	14m, 110 4 03 478	1 %, 2% 1 1 % 1 % 1	- 30	700 800 00 700 600	105,147	1,00,147	4 8 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	7
edministra. constructor or Sementismettens Equip.	3,061,096	597,359	1,44,444	111.45	82,747	3,700,189	ot7, 141	1,898,755	1,295,714	64.76.46
BHEVICES	# 35 (2) 48 (नुषर्थ होता	221,122		-1 pa*.*	018 *602**	779,418	1.4420	***.	S .
ALL CORP. CON-P.AL	7,371,64.3	1,735,009	1,444,834	8-1-8-2-1 -8-1-8-2-1	363.1690.2 27.3.1690.2	89,111,43	189485 2	2.44.201	1.0199.41	5,117,047
Textiles, the thing and Equipage	276,166	72.6	6,240	14,041	246,139	43,677	25,036	5,55		554,61B
Fire and Louringonts Manager Research	849,146 457,118	24.4 24.0 24.0 24.0	130.17	1,477	841,734 208,517	976,071	7,44,7	1,153	£ ;	973,135
All Arthus of Less than \$10,000	3,677,314	185, 247 245, 245	835,683	186, 486 986, 460	557,25	1,006,051	916,9,4	250,050 250,050 251,545	261 B	
		- Sola					- 1313	FISCAL VEAR 1974		
	_	risc	AL TEAR 19				1100	אופו אישיון דע		
ALL PUDIMEDS FIRMS POR WORK IN THE U. S.	965 ° 27° 05€	\$7,635,101 B	\$10,147,488	\$9,030,484	\$3,084,423	\$33,233,842	\$ 1.50 Per 194 B	\$11,864,477	\$11,444,413	St. 324, 428
MA F BARD SALDS (SUB-TYTAL)	25. 05.1 3	010 33 4	103 COS	2004	15,404	20,71.0,171	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	9.1% 170k	3 704 317	159,080
Missie and Space Jystems	(T. (154, 1)	1,335,075	1,141,999	1,900,000	51,0	4,2.5,507	1,242,631	1,210,190	1,772,340	346
The Residence of the State of t	2,104,524 634,173	806.44 806.480	\$2.5050 0.00	250 50 50 50 50 50 50 50 50 50 50 50 50 5	19,767	3,704,370	7,630	3,671,827	6.2 5.3 5.3 5.3 5.3 5.3 5.3 5.3 5.3 5.3 5.3	24,555
Weight no	343,643	109,911	188,644		10.	390,245	155,674	180,906	55,376	692 593
Ammulition Electronics & Communication Equip.	3,538,821	1,486,740	1,641,389	1949,513	107,309	3,697,414	1,008,042	1,736,770	1,149,554	108,608
SERVICES	0,480,070	26317.6%	979,196	Learshy	7,935	2,667,590	944,997	889,052	821,073	12,4eB
ALL TRIES (JUH-TOTAL)	8, 119,00	Wat Service	भारतकार्या	100.100.1	82.4151.48	9,800,101	2,155,074	1,782,569	373,417,1	4,152,880
Textiles, Cletning and Equipage	790,30% 356,673	26,230	7,137	56,591 12,291	311,015	975,294 147,502	169,720	36,934 10,322	74,932	693,708 451,295
Fiels and labricants Misi-Flaneous Hard Goods	\$00, 6 36	1,967	515	25.7	956,875	1,690,453	1,851	9,250	986	1,675,416
Constr. tion All Actions of Less than \$10,000	1,773,853 3,412,483	985,400	537,578 806,806	248,384	2,491	1,404,900 1,675,566 3,682,200	726, 150	672, 421 672, 421 887, 194	179,541 274,858 1,172,616	702,636 1,837 627,928
For definitions and coverage, see Notes on Coverage	ites on Coverage.									

TABLE 6a (Concluded) AWARDS BY PROCUREMENT PROGRAM, BY DEPARTMENT (BY FISCAL YEAR) a

(Amounts in Thousands)

		FISCA	FISCAL VEAR 1975				FISC	FISCAL YEAR 1976		
MAJOR PROGRAM	Total	Army	Navy	Air Force	Defense Supply Agency	Total	Army	Navy	Air Force	Defense Supply Agency
ALL BUCINESS FORMS FOR WORK IN STEE U. S.	* 37,114,274	1 <u>4 04.883.04</u>	014,4475,614	\$10,410,40d	₹4,780,502	\$37,523,630	18, 207, eve. 84	112, 587, 877	107.04.118	20042614
MAJ R DARIG GARDS (1785-IVINL) Altribution and Space Systems (1.55 Principle and Space Systems (1.55)	22,143,743 6,700,514 1,595,021 3,536,117 948,889	0,5,00,4,4, 1,5,00,434 1,,610 897,231	2,90 2,671 2,615,234 1,451,618 3,488,509 4,800	7,405,250 3,573,663 1,930,763 247 34,657	14,325 14,325 1,802 39,551 1,955	22,75-,514 7,030,413 4,717,151 3,794,679 1,320,670	5,000,935 518,184 1,026,502 5,351	2,11,040 1,894,803 1,742,123 3,755,665	8,476,11-4 1,566,453 1,948,343 255	15.51.5 2,933 156 30,604 11,654
despins Amminitin Blestrais & Comminities Equip.	437,745 1,294,387 4,671,070	151,484 850,517 845,708	163,9% 26.3,248 1,975,290	81,852 140,347 1,723,521	1443 275 126,551	511,817 945,007 4,477,024	233,117 571,603 880,429	194,958 265,320 1,306,634	83,315 100,642 1,678,343	424 42 110,770
SERVIVE	3,064,475	932,951	1,139,136	901,500	10,277	3,194,30.1	1,015,070	1,113,444	1,057,302	8,545
Control of the Color of the Col	11, 36, 515 1,056, 515 1,656, 326 2, 150, 054 1,387, 550 2,707, 625 4, 101, 150	3,059,664 206,578 39,203 8,342 305,735 1,409,143 1,092,622	2,72,001 42,231 12,515 17,372 205,385 998,498	1,951,109 91,578 11,594 11,594 11,349 204,513 1,327,523	2,503,286 712,128 395,014 2,117,991 5,714,976 1,198 1,198	11, (40), (40) 1,036, 148 1,036, 148 2,246, 455 1,386, 422 2,247, 220, 4,10°, 585	2,453,751 172,955 37,177 36,046 28,046 28,750 1,210,171 1,105,052	2,113,345 32,558 32,558 13,616 20,312 191,865 245,164 1,007,167	1,875,115 80,638 13,2% 21,990 21,560 191,888 1,355,673	4,756,652 725,634 413,463 2,197,507 676,334 621 717,693
		FISC	FISCAL YEAR 1977	-			FIS	FISCAL YEAR 1977		
ALL HUGINESS FIRMS FOR WORK IN THE U. S. MAJOR HARD GOODE (SUB-TOTAL) A ST. TH. MASSILE AND STANDS.	5, 15, 15, 10, 10, 10, 10, 10, 10, 10, 10, 10, 10	12, 326, 200 3/ 1,266, 377 108, 735 226, 408	53,373,1387 2,303,156 570,176 1603,876	215 205 205 205 205 205 205 205 205 205 20	\$2,25,14 32,251 1,122	4-5,5,5,230 25, 317,594 5,077,106	\$10,621,007 11,520,43,450,643,450,643,450,613,	/\$15,210,43y 11,753,0% 2,817,558	\$14,163,263 10,183,465 5,418,473	202, 202 202, 203 11, 205
This for Panciat and the Panciat and the West, no Ammonition Electron as Communication Equip.	332,587 392,587 130,287 374,550 1,562,401	32, 23, 37, 23, 37, 47, 34, 47	300,574	त्रा केट क्रिक्ट क्रिक्ट क्रिक्ट इस्ट्रिक्ट	2,052 2,052 15 15 57 22,356	1,323,432 1,324,372 1,324,52 1,324,63 1,334,677	1,216,358 2,306 1,746,456 328,024 1,275,864 921,335	2,113,181 1,172,202 15,534 195,437 2,336,992 2,336,952	2,222,295 30,650 121,458 177,744 2,379,942	165 45,381 14,770 2,001 11 128,644
CERVIOES	1,041,304	281,608	1,92,208	275,423	1,949	3,342,741	1,152,963	963,681	1,227,537	2,300
ALL SHER (TUB-PUML) List. Sten or Claims and Equipage Post is and Louri and Fortism and Louri and Misselfine and Hard Goods C nature in a All Actions of Lour than \$16,000	3,163,100 267,636 111,236 773,874 574,778 1,005,847	774, 703 37, 943 3, 240 2, 054 27, 884 57, 884 297, 473	17.620 2.705 4,4.5 1,4.5 1,4.8 0.5,2.5 10.7,617 223,11	641, 39 20, 239 2, 15 30, 30 64, 313 196, 600 361, 40	1,21°,93° 200°,937 101,035 565,036 162,626 1,556 173,88	13 " 4" 5" 1,158,177 1,158,747 2,555,577 2,564,88 2,564,320 6,327,546	3,174,046 214,566 64,874 7,514 37,1468 1,338,375 1,171,092	2,163,702 31,657 17,325 12,204 301,062 997,332 5,002,062	2,004,001 B5,505 16,001 13,354 275,001 320,469 1,373,017	23.7.7.8.4.2 804, 142 94, 497 94, 645 15, 857 6, 140 726, 778

AWARDS FOR RESEARCH, DEVELOPMENT, **TEST AND EVALUATION WORK**

The net value of military prime contract awards for research, development, test and evaluation work (RDT&E) for fiscal years 1959 through 1977 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the U.S. and orders to other government agencies, amounted to \$7,826 million in fiscal year 1977 and accounted for 16.8% of all military procurement. In fiscal year 1976, the comparable dollar amount was \$6,726 million which was 17.5% of total awards.

After two years of decline to \$5,399 million in fiscal year 1970, of awards for RDT&E work. Following two years of decline, awards for RDT&E procurement increased to Between fiscal year 1959 and fiscal year 1963 there was an annual increase in the dollar value and to \$6,726 million during fiscal year 1976. An increase during fiscal year 1977 brings the RDT&E awards for RDT&E increased in each subsequent year to \$6,266 million in fiscal year 1973, declined in fiscal year 1974 to \$5,775 million, and again increased to \$6,257 million in fiscal year 1975, \$6,436 million in fiscal year 1968. awards total to \$7,826 million.

Contract awards for RDT&E by procurement program are shown for fiscal years 1959 through 1977 in Table 8. The percentages shown represent the proportions the RDT&E awards in each program are of the totals shown in Table 6.

The following table distributes the RDT&E dollars awarded to business firms and educational and nonprofit institutions for fiscal year 1977 and shows that 4.3% was awarded for research, 87.6% for Corresponding percentages for fiscal year 1976 development, and 8.1% for management and support. respectively were 4.2%, 86.5%, and 9.3%.

Small business firms in fiscal year 1977 acquired 5.5% of all prime contracts for RDT&E work receiving 25.4% of all research contracts, 4.5% of the development contracts and 11.1% of the contracts for management and support.

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RESEARCH, DEVELOPMENT, TEST AND EVALUATION AWARDS FISCAL YEAR 1977

(Amounts in Millions)								
Type of	ŭ	Total	Research	ų	Development	nt	Manag Su	Management and Support
	FY 1976	FY 1977	FY 1976	FY 1977	FY 1976	FY 1977	FY 1976	FY 1977
TOTAL	\$6,887.6	\$7,911.3	\$291.9	\$337.2	\$5,957.1	\$6,920.1	\$638.6	\$654.0
Intragovernmental For Work Outside U. S.	128.1 32.9	64.8	5.4	4.7	114.3	49.5	8.4 15.0	10.6
Total, except Intragovernmental & Work Outside U. S.	6,726.6	7,826.4	284.8	332.0	5,826.6	6,857.4	615.2	637.0
Business Firms	6,028.3	7,120.9	145.1	178.3	5,472.3	6,510.0	410.9	432,6
Small Firms Large Firms	311.4	389.1	35.7 109.4	45.2 133.1	231.9	295.9	43.8 367.1	48.0
Percent to Small Firms	5.2%	5.5%	24.6%	25.4%	4.2%	4.5%	10.72	11.12
Educational & Nonprofit Institutions	698.2	705.6	139.7	153.8	354.3	347.4	204.2	204.4

Table 7

and the manner statement areasen according to the

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION, WORK, BY TYPE OF CONTRACTOR 1/2

(Amounts in Thousands)							!
Type of Contractor	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965
TryAL	riA	NA NA	\$6,040,577	\$6,1.5,00	Med out all	\$5,832,497	34,790,836
INTRADOVEKARE, DAL FOR WORK CHTSIDE U. S.	¥ \$	NA NA	7,806 18,369	15,245 13,904	18,545 15,408	40,630	26,743 38,291
COIAL, EXCEPT INTERACOVERGMENTAL AND FOR WORK OUTSIDE U. S. ATTLY SANY ALF POTCE	\$5,249,057 772,931 1,244,572 3,211,754	\$5,551,054 \$755,645 1,580,122 3,215,287	\$2, 5,402 655,656 1,465,745 3,401,951	\$5,755,547 773,710 1,087,845 4,214,592	\$2,015,644 870,116 1,218,642 4,101,885	\$5,7%,579 1,019,478 1,061,819 3,685,282	\$4,725,802 1,016,143 971,359 2,738,300
PERCENT OF ALL MILITARY PROCURBARNT ATTA Havy Air Force	22.64 15.2 17.8 29.2	25.05 15.0 23.0 32.8	25.7% 10.3 20.0 36.3	10 H	15.48 14.7 15.5 35.7	21.44 17.5 12.3 36.5	18.0 11.4 29.8
EDICATIONAL & NON-PROFIT INSTITUTIONS ATTAN NAVY AIT FORCE	340,445 91,399 94,728 154,068	316,809 63,794 122,562 130,453	373,638 48,588 133,136 191,914	1,47,77,77 17,684 134,246 233,797	5.5,805 103,377 170,076 252,352	621,754 137,171 168,571 316,012	65,344 125,674 165,580 365,090
PERCENT OF ALL PROCHEDENT FROM EDUCATIONAL STATUTIONS ATTENT ON SALVY ALP FORCE	85.24 55.2 97.1 95.5	83.4% 97.6 91.2	86.98 96.94 95.4 81.2	85.14 885.1 91.1 82.2	85.1% 83.0 96.1 79.8	90.4 <u>\$</u> 80.7 92.3 92.8	89.04 75.9 92.7 93.0
HISTRESS PIRMS FOR WORK IN THE UNITED STATES ATEN ATEN HANY AIT FORCE	4,8,18,542 681,532 1,159,374 3,057,686	5,24,24,54,64,641,851 641,851 1,457,560 3,084,834	5,644,764 601,068 1,332,699 3,710,037	5,649,470 736,226 953,049 3,980,595	5,0%; 848 768,739 1,0%; 566 3,0%; 533	5,144,875 882,307 893,248 3,369,270	4,00.9,458 890,469 805,779 2,373,210
PERCENT OF ALL PROCURBARNT FROM BASINESS FIRMS A TRUY A NEW Y	21.5% 13.7 16.7 28.2	24.64 14.1 21.6 32.0	24.6 4 11.5 18.6 35.2	21.7 <u>8</u> 11.5 11.9 37.1	11.05 13.2 13.7 34.4	19.6 \$ 15.6 10.6 34.5	16, 14 16, 3 9, 7 27, 0
SMALL BUSINESS FIRMS Army Hany Aif Porce	164,462 51,855 66,744 51,363	179,637 42,855 79,457 57,375	161,307 28,598 72,278 60,431	1.7, 126 41, 750 85,006 70,080	1-7, -770 52, 636 75, 801 69, 533	189,704, 51,7745, 69,811 66,078	180,44.3 51,828 65,252 63,363
SPALL BUSINESS PERCENT OF EDTR FOR BUSINESS FIRMS Army Navy Alt Force	3.95 7.5 5.8 1.7	3.4% 6.27 5.5 1.9	5.1. 1.6	3.55 5.7 8.0	3.54 6.8 7.1 1.8	3.74 6.1 7.8 2.0	5.0 5.1 5.7 5.7

a. For Definitions and Coverage, See Notes on Coverage. We - Not Available.

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Table 7 (Continued)

a 1 AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR

(Amounts in Thousands)

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\$5,865,784

FY 1972

25,317 40,863

2,627,560 1,119,493 1,752,569 2,627,527

17.2 17.2 14.7 25.4

631,196 120,315 214,713 296,168

84.1**\$** 70.5 89.4 87.2

5,168,408 1,299,178 1,537,556 2,331,359

2,097,086 2,097,086 2,310,249 4,904,127 971,864 1,901,056 2,031,267 14,8% 18,989 18,989 222,956 117,94 196,030 278,98 163,232 51,833 63,911 67,555 \$5,558,698 17.8 19.0 25.1 26.92 17.6 28.9 FY 1971 \$15.88 \$10.33 2,580,663 4,772,149 940,067 1,556,756 2,275,326 9,837 77,634 627,247 132,979 188,931 305,337 18,110 52,120 66,624 70,066 \$5,406,867 FY 1970 26.0 28.0 26.0 82.1.28 2.1.28 25.53 2.4.8 2.8 3.8 1,219,000 1,219,000 1,564,213 3,160,153 5,320,090 1,074,739 1,393,310 2,852,041 643,276 114,261 190,903 308,112 3,202 197,583 60,373 80,409 56,801 FY 1969 50,40,000 15.7 14.3 28.2 \$ 23.88 1.0.5.7. 1,272,224 1,272,224 1,681,142 3,483,073 19,373 256,476 204,374 334,630 5,777,965 1,152,754 1,476,768 3,148,443 100,180,00 155,682 57,183 54,887 54,282 4 6 2 8 8 4 6 6 16.04 13.7 31.0 88.89 80.00 80.00 FY 1968 1,275,280 1,578,415 3,161,668 5,371,889 1,123,624 1,375,404 2,872,861 12,788 67,466 288,891 22. 25.22. 27.63. 29.63. \$6,095,617 86.1 86.1 82.2 82.5 11.14 12.7 27.9 FY 1967 8 1.3 1.3 1.3 1.3 1,240,640 1,240,640 1,100,984 2,875,807 1,098,930 985,406 2,594,719 205,025 60,700 77,267 61,058 52,53 298,376 141,710 175,578 281,088 \$35,105 15.2 12.2 12.5 28.8 13.08 10.9 10.9 10.9 FY 1966 BUSINESS FIRMS FOR WORK IN THE UNITED STATES FROM EDUCATIONAL FOTAL, EXCEPT INTRAJOVERNMENTAL AND FOR WORK OUTSIDE U. 3. EDUCATIONAL & NON-PROFIT INSTITUTIONS PERCENT OF ALL MILITARY PROCUREMENT Type of Contractor Š PERCENT OF ALL PROCUREMENT F & NON-PROFIT INSTITUTIONS ATMY PERCENT OF ALL PROCUREMENT BUSINESS FIRMS Air Force Defense Supply Agency Air Force Defense Supply Agency Air Force Defense Supply Agency Air Force Defense Supply Agency Air Force Defense Supply Agency Defense Supply Agency INTRAGOVERNMENTAL FOR WORK OUTSIDE U. S. SMALL BUSINESS PIRMS TOTAL

Defense Supply Agency

For definitions and coverage, see Notes on Coverage.
Includes "Other Defease Agency" swards. Total, \$100, \$01; Small Business \$19,095.
Exclusive of these awards, Small Business percentage is 6.0%.
Lefense Supply Agency had no RDTME contracts prior to Fiscal Year 1972.
Less than 0.05 percent.

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Appendig processes proceeding processes

Table 7 (Concluded)

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AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY TYPE OF CONTRACTOR A

(Amounts in Thousands)							
Type of Contractor	FY 1973	FY 1974	FY 1975	FY 1976	FY 197T	FY 1977	FY 1978
TOTAL	\$0,307,623 12/	12 140 € 18 18 18 18 18 18 18 18 18 18 18 18 18	/d 027,21£,3\$	\delta \\ \frac{\delta}{\delta} \\ \del	\$ 1,787,932 b/	/a 282,116,7\$	
INTRACOVERNACENTAL POR WORK CUTSIDE THE U. S.	16,521 25,046	31,685 29,286	37,809 25,241	128,139 32,927	104,462 7,163	50,033	i
TOTAL, EXCEPT INTRACOVERMENTAL AND FOR WORK OUTSIDE THE U. S. A.M. A.M. A.M. A.M. A.M. A.M. A.M.	2,500,500 1,400,349 2,500,423 2,500,787 1,437	2,775,136 1,41,769 1,949,484 2,373,853	6,256,670 1,275,568 1,980,377 3,000,725	6,726,470 1,379,538 2,410,554 2,936,378 0	11676,307 327,224 516,469 832,614	7,826,144 1,825,133 2,645,643 3,355,668	
PERCENT OF ALL MILITARY PROCURBERNY Array Havy All Porce Defense Supply Agency	20.0 \$ 17.9 21.0 27.4	17.06 18.7 16.1 24.2 0.0	16.25 14.7 14.7 27.8 0.0	17.5 16.1 18.3 24.9	16.75 13.8 13.8 27.5	16.85 15.8 17.0 23.8	
EDUCATIONAL & NOMPROFIT INSTITUTIONS Army Mays Proce Alt Porce Defense Supply Agency	609,665 115,838 213,018 279,653 1,156	6.27, 484 103, 232 249, 209 275, 043	655,189 90,756 260,335 304,098	001.909 .00,309 .00,109 316,119	161,731 22,043 58,719 80,969	294,430 294,430 294,430 296,430	1
PERCENT OF ALL PROCURBRENT FROM EDUCATIONAL & NOMPHOFIT INSTITUTIONS Army Navy Alt Porce Defense Supply Agency	82.4% 765.8 91.4 94.2 84.2	77.94 57.9 88.7 88.7 79.9	77.55 87.6 84.9 81.4 0.0	75.6 61.6 87.3 81.8	73.55 88.5 88.5 0.0	74.4 <u>%</u> 59.9 98.2 68.2 0.0	
BUSINESS FIRE FOR WORK IN THE UNITED STATES A THY MAYN ALT POTCE Defense Supply Agency	2,66,391 1,284,511 2,084,405 2,287,134	5,147,652 1,348,567 1,700,275 2,096,810	2,601,081 1,184,812 1,720,042 2,696,627 0	6,028,280 1,272,639 2,135,435 2,620,206	1,514,576 305,181 457,750 751,645	7,120,678 1,710,668 2,350,979 3,059,831 0	
PERCENT OF ALL PROCURBERT FROM BUSINESS FINES A.THU BLOY Alt Purce Defense Supply Agency	18.5% 16.8 19.5 25.3	15.5% 17.8 14.3 22.2 0.0	\$1.54 6.51 9.55 9.50 0.0	16.0 15.2 16.6 23.0 0.0	15.4% 13.1 13.7 25.6 0.0	15.6 16.0 15.5 21.6 0.0	
SWALL BUSINESS FINES Army Revy Air Porce Defense Supply Agency	272,115 107,265 96,553 67,956 341	300, 359 108, 453 119, 892 72, 014	116,428 106,860 122,957 86,611	311,370 106,835 123,239 81,296	84, 830 26, 516 37, 593 20, 721 0	199,119 120,055 161,082 107,972 0	
SWALL BUBINESS PERCEPT OF NOTAE FOR BUBINESS FING A TRY BAY Alf Porce Defence Supply Agency	авоч 2001 2000 2001	25.69 7.1 3.4 0.0	2.00 3.2.00 0.000	23.5 84.5 93.1.00	<u>γ</u> π.α.α.ο. 2 - σ.α.ο.	20.00 20.00 20.00 20.00 20.00	

a/ For Definitions and Coverage, See Notes on Coverage. b/ Includes "Other Defense Agency" ADMA avards.

* Less than 0.05 percent.

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Table 8

ACCORDED TO CONTRACT TO CONTRA

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM &

Major Program			Amount (\$000)	6			% ' <u>-</u>	of all	Awards	_
	FY 1959	FY 1960	FY 1961	FY 1962	FY 1963	FY '59	09, ∠J	I9, ∠J	FY '62	£ 89. ⊁
iC.A.	:tA	¥1;	26+ , 690 , -4	11.05.361.4	म6स्र गमर रें 9≸	NA	¥	23.69	30.08	21.35
INTRANCERBRIAL FOR WORK OUTSIDE U. S.	NA NA	AN AN	7,806 18,389	15,595 1004,21	18,343	¥ ¥	\$ \$	0.9	1.3	5.3
TOTAL, EXCEPT INTRAJOVERUMENTAL AND FOR WORK OUTSIDE U. S.	\$5,239,057	\$5,551,054	201 ° £20 ° 9\$	\$6,095,597	\$6,212,643	2.64	25.64	25.74	22.94	22.46
EDUCATIONAL AND NOW-PROFIT INSTITUTIONS	340,465	316,809	373,638	L2L*524	525,805	85.2	83.4	86.5	85.6	85.1
MASSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	4,898,5%	34,2448,245	5,644,784	028,699,670	888,383,2	31.5	24.6	24.6	21.7	21.0
MAJOR HARD GRODS (SUB-TOTAL) Air-rait Missile and Space Systems Chips Thirk-butomotive Weapons Ammunition Electronics and Communications Equipment	5,873,517 570,660 2,421,744 113,475 16,140 35,495 71,239	1,773,167 481,758 3,154,473 157,000 197,514 24,505 99,507 734,163	5,11,4,5 500,486 5,108,604 1,108,604 1,7,77 14,676 22,486 102,016	5,1.3,461 451,085 3,450,561 602,650 12,401 76,103	5,:13,051 536,177 3,587,292 198,273 198,202 26,144 113,920	25.1 8.8 53.9 10.4 4.6 17.4 20.0	32.2 10.1 65.3 15.6 4.9 20.3 20.9	30.8 10.1 57.9 20.3 2.5 16.0 18.5	27.3 8.9 51.6 13.7 1.2 5.6 8.3	27.4 9.8 9.8 11.8 3.4 12.2 12.9
SERVICES	883,369	241,599	912,118	320,300	363,129	47.1	18.3	28.5	7.62	24.1
OTHER (GHE-TUTAL) Cat.istence Textiles, Clothing & Equipage Fuels and Lubricants Miscarl Lubricants Miscarlareous Hard Goods Construction All Actions of Less than \$10,000	141, 502 133 135 2,558 2,6,412 775,047 3,048 3,048 3,530	218,677 537 3,493 16,238 16,28 16,28 32,373	26,115 553 1,375 1,770 195,879 151 23,453	26,103 205 1,372 8,082 185,339 271 30,834	110,65H R53 1,711 1,435 76,357 562 29,740	2.6 11.4 22.7 88.7 2.2	4.2 0.1 2.0 1.9 18.1 *	4.3 0.5 0.6 22.1 *	3.6 0.3 16.8 1.5	7.1 00.1 7.0 5.7 1.1

n/ For infinitions and Coverage, See Notes on Coverage
* Loui than i. . , ercent.
NA - No Available

Table 8 (Continued)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM &/

Major Program			Amount (\$000)	((% <u>.</u> .	% of all Awards in each Category	Awards	^
	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY '64	FY '65	FY '66	FY '67	FY '68
TVTAL	169****\$\$	4.7.0.830	7p0153514\$	\$6,095,617	105,115,438	<u>\$€:02</u>	17.15	14.04	13.75	इस्.मा
IWTRAGOVERINE: IAL FOR WORK OUTSIDE U. S.	982°5: 052°04	26,743 38,291	\$\$6*2\$ \$0\$*\$3	12,788 67,466	19,373 15,684	6.1 9.7	4.4	2.5	1.0	3.0
TOTAL, EXCEPT INTRACOVERRADITAL AND FOR WORK OUTSIDE U. 5.	\$5,707,23	\$4,725,802	\$5,277,431	\$6,015,303	हरू मरे कृत । के क	21.4%	18.2	15.24	14.5	16.0
EDUCATIONAL AND NON-PROPIT INSTITUTIONS	621,754	ተ ቀዩ *	598,376	724,843	729,863	7.00	0.68	69.0	85.1	85.3≰
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5.25,441.6	851,690,4	4,679,055	5,371,889	235,177,2	19.6	16.1	13.8	13.5	14.04
MAJOR HARD GOGDS (SUB-TOTAL) Aircraft Missile and Space Systems Ships Tank-Automotive Weapons Ammunition Electronics and Communications Equipment	1,581,500 540,948 3,111,946 141,504 22,477 39,593 76,319	\$,570,947 717,44 2,051,526 59,405 27,533 89,563 53,545 53,545	2,339,704 705,338 2,339,704 77,405 77,447 123,176	4,804,775 938,964 2,740,719 114,011 73,193 73,193 84,655	5,148,210 1,045,101 3,072,331 49,482 55,570 106,731	26.5 10.6 55.8 9.5 3.0 18.7 11.6	21.8 12.4 48.5 3.5 3.2 12.9 7.1	19.11 56.7 5.5 3.0 11.5 4.4	18 1 64.2 5.0 3.5 11.9 2.4 19.3	4.51 4.50 4.50 4.50 4.50 4.51 4.61
SERVICES	409,743	438,245	508,610	489,613	559,888	22.8	25.2	22.2	16.6	17.3
OTHER (31b-TOTAL) Subsistence Textiles, Clothing and Equipage Fuels and Lubricants Miscellaneous Hard Goods Construction All Actions of Less than \$10,000	53,782 1,552 1,058 1,318 31,472 1,378 1,378	60,216 782 2,582 1,007 25,068 3,085 27,692	80,133 560 3,991 41,913 3,461 29,409	78,001 206 2,784 161 45,231 2,860 26,759	69,867 1,05 3,060 141 36,321 5,434 24,779	8.0 1.0 0.2 3.0 3.0 1.0	0.8 0.1 0.1 2.2 0.2 1.0	0.8 0.3 0.3 0.3 0.8	0.7 0.2 ** 0.2 0.2	0 0 0 0 0

s/ For Definitions and Coverage, See Notes on Coverage.

TO THE PROPERTY OF THE PROPERT

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM Table 8 (Continued)

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Moior Drogram			Amount (\$000)				% of all in each	% of all Awards in each Category	ds	
major rogemi	FY 1969	FY 1970	FY 1971	FY 1972	FY 1973	FY '69	FY '70	'70 FY '71	FY '72	FY '73
TOTAL	\$6,036,492	\$5,486,867	\$5,558,698	\$5,865,784	\$50,307,023	14.4%	15.3%	16.18	15.3%	17.2%
IN FAZOVENNENTAL FOR WORK OUTSIDE U. 3.	3,202 59,924	ηξ9 * /.L .Lξ8 * 6	14,826 46,889	25,317 40,863	9 70' 52 125 ' 91	0.3 2.6	3.2	2.3	1.0	0.5
TOTAL, EXCEPT INTRAKOVERNMENTAL AND FOR WORK OUTSIDE U. S.	5,963,366	396.1996.	5,496,983	5,799,604	950*992*9	7:51	16.9	17.8	17.2	20.0
EDUCATIONAL AND NON-PROFIT INSTITUTIONS	912,849	L42*L29	592,856	961,169	599 * 609	84.7	8.48	7.78	84.1	82.4
HUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,320,090	671. c.l.L. 4	4,904,127	804,831,23	168,939,3	14.3	15.3	16.2	15.7	18.5
MAJOR HAMD GOODS (SUB-TOTAL) Aircraft Missile and Space Systems Ships Tank-Automotive Weapons Ammunition Electratics and Communications Equipment	4,705,445 708,305 2,883,016 167,883 167,883 52,757 91,563	1,165,640 779,4057 2,264,834 111,008 20,558 46,280 107,766	4,339,972 1,473,936 1,608,142 145,330 24,077 (8,302 108,341	1,589,061 1,567,665 1,528,367 161,907 54,804 102,877 95,979	2,059,034 1,678,182 1,686,526 334,970 54,607 91,494 91,494 89,172	18.7 8.5 55.0 11.5 5.6 8.4 1.9	20.3 12.1 17.7 6.8 2.1 13.6 3.6	21.5 21.4 36.1 5.8 22.7 5.1	20.8 22.1 30.7 7.1 8.4 8.4 3.7 26.4	26.0 27.3 38.1 15.8 8.6 8.6 4.0 4.0
SERVICES	550,896	546,292	516,917	520,727	532,355	18.8	18.6	19.5	19.2	19.9
OTHER (SUB-TOTAL) Subsistence Textiles, Clothing and Equipage Fuels and Lubricants Miscellameous Hard Goods Construction All Actions of Less than \$10,000	63,749 11 5,289 220 34,775 1,479 21,975	7,1,1,3 8,45 5,598 1,845 1,200 1,500	28 28 2,515 124 24,025 1,413 19,133	28,620 0 2,296 12 12 35,094 1,052 20,166	65.002 106 3,512 12 12 38,790 643 21,939	0.7 0.8 2.2 0.1	0.8 1.4 2.8 0.1	0.6 * 0.9 * 2.5 0.1	0.7 0.0 0.6 3.0 0.1	0.8 1.0 3.2 3.2 0.6

For definitions and coverage, see Notes on Coverage. Less than 0.05 percent. . ळो•

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Table 8 (Concluded)

AWARDS FOR RESEARCH, DEVELOPMENT, TEST AND EVALUATION WORK, BY PROCUREMENT PROGRAM &

Maior Program		¥	Amount (\$000)				_ि य	© of all Awards in each Category	ards egory	
	FY 1974	FY 1975	FY 1976	FY 197T	FY 1977	FY'74	FY '75	FY '76	FY '71	FY '77
NEAL	740.088.33	£.,319,720	با <u>5 کو 187م رک</u> اف	12,787,932	\$ 7.911.262 *********	14.75	13.9%	74.78	14.72	14.25
INTRADOERNMENTAL FOR WORK SUTFICE U. S.	31,685 29,226	37,809	128,139 32,927	104,440.2 7,163	56.065	0.9	0.8	2.1 1.5	7.2 1.0	1.0
TOTAL, EXCEPT INTRACOVERUMENTAL AND FOR WORK OUTSIDE U. S.	3 <u>5775,136</u>	6,250,670	021607260	1,670,307	7.826.444	17.0	16.5	3.71	Z*91	16.1
EDUCATIONAL AND NON-FROFIT INSTITUTIONS	627,484	655,139	698,190	161,731	995*502	6.17	77.5	9 . 67	79.5	7.
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	5,147,652	184,100,6	6,028,280	975,415,1	7.120.878	15.5	15.1	16.0	15.4	15.6
MAJOR HARD GOODS (SUB-TOTAL) A ircraft Missile and Space Systems Ships Tant-Automotive Weapons Ammuniton Electronics and Communications Equipment	1,556,830 1,336,533 1,469,339 319,247 75,111 139,511 62,594 1,144,495	1,505,337 1,154,335 1,650,575 221,400 92,048 115,806 57,305	5,2.95,797 1,311,029 2,045,500 241,866 84,780 123,820 90,554 1,401,248	1,297,516 324,023 475,246 47,597 18,203 36,686 15,933 379,828	6,223,232 2,491,334 2,491,334 302,176 224,453 185,863 85,070	21.8 20.3 34.8 34.8 10.4 10.4 4.1 31.0	22.1 17.2 35.9 6.3 9.7 26.5 4.4	23.2 186.6 13.4 6.4 4.6 4.6 9.6 9.6	22.8 18.6 46.4 5.8 5.5 28.2 4.3	21.2 17.8 37.8 7.82 7.82 7.83 12.5 5.1 6.1
SERVICES	553,093	618,795	644,782	186,475	784,184	20.7	20.2	20.2	1.71	23.5
OTHER (SUB-TOTAL) Subsistence Textiles, CLithing and Equipage Fiels and Lubricants Miscellaneous Hard Goods Construction All Actions of Less than \$10,000	67,729 32,522 33,120 43,120 952 17,766	73,815 6,204 192 51,644 997 14,778	84,701 18 9,068 9,068 51,63 5,763 13,318	20,585 25 1,839 23,007 2,309 3,405	11.3,542 39 8,637 80,590 8,926 15,329	0 3 11 40 00 00 00 00 00 00 00 00 00 00 00 00	9.000	1.9	1.0 1.7 5.7 0.3	0 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

For definitions and coverage, see Notes on Coverage.
 Less than 0.05 percent.





AWARDS BY METHOD OF PROCUREMENT

business firms). These procurements are conducted in the same manner as prescribed for formal advertisadvertising but also for procurements made under balance of payments restricted advertising (restricted restricted advertising and balance of payments restricted advertising in the Advertised total is shown The effect of including small business In connection with the discussions relating to "Competition" and "Formally Advertised and Other to U. S. end products and services) and small business restricted advertising (restricted to small Awards," it should be noted that sealed bid procedures are used not only for unrestricted formal ing; however, they are classified as negotiated procurements. under paragraph Formally Advertised and Other Awards.

the net amount of procurement (excluding intragovernmental orders) during fiscal year 1977 compared to for competitive price, design, or technical proposals totaled \$18,564 million and represented 37.6% of \$17,351 million and 42.6% for fiscal year 1976. Competitive methods accounted for 37.4% of the total Military prime contracts awarded after solicitation and receipt of two or more responsive offers number of procurement transactions during fiscal year 1977. In fiscal year 1976 competitive transactions accounted for 39.2% of total.

items for which only one source was solicited, and further demonstrates that substantial use of competitive patented or other proprietary items, experimental, developmental, test or research work and industrial mobilization in the interest of national defense. Table 10 provides a general indication of the type of previously competed successfully for the price, design or technical phase of a project or weapon system. The remaining one-source solicitations included such types of goods and services as utilities, one procurement source was for supplemental or follow-on contracts placed with companies which had Approximately 29% of the value of awards during fiscal year 1977 involving solicitation of procedures is made even when sealed-bid (formally advertised) methods are not employed.

small business and other contractors through unrestricted formal advertising and other statutory authority During fiscal year 1977, 8.0% of total procurement was obtained by unrestricted formal advertising Formally Advertised and Other Awards. Table 11 shows the dollar volume of procurement placed with during fiscal years 1976 and 1977 and Table 12 shows similar information for fiscal years 1951 through methods, compared to 7.9% in the preceding year. Parababas Indianasas parabas Indianas

If small business restricted advertising and balance of payments restricted advertising are included in the total of advertised awards, the comparable dollar values and percentages for fiscal years 1976 and 1977 are as follows:

test processes consisted assistant designates assistant personal personal

		(S Amounts)	(\$ Amounts in Militons)	
	Amount Z	34	Amount Z	N 17
Total Procurement Except Intragovernmental	\$40,726 100.0	100.0	\$49,363	100.0
All Advertising Unrestricted Formal Advertising Small Business Restricted Advertising	4,743 11.6 3,232 7.9 1.504 3.7	11.6 7.9 3.7	5,891 3,927 1,957	12.0 8.0 4.0
Balance of Payments Restricted Advertising	7	*	1	*

Statutory Authority. Tables 13, 14, and 15 present data on the detailed types of procurement authority specified in Title 10, Section 2304(a) of the United States Code.

Test or Research"; (14), "Technical or Specialized Supplies Requiring Substantial Initial Investment The five clauses used most extensively to negotiate contracts during fiscal year 1977 were (10), "Impractical to Secure Competition by Formal Advertising"; (11) "Experimental, Developmental, or Extended Period of Preparation for Manufacture"; (2) "Public Exigency"; and (1) "National

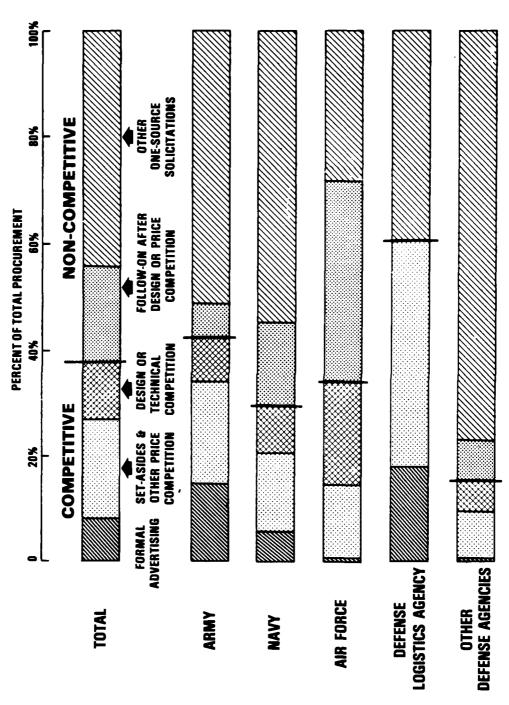
Small business and labor surplus set-asides totaled \$2,847 million during fiscal year 1977 and represented 5.8% of the total. This compares with \$2,230 million and 5.5% of total in the previous year.

Of this year's total 97.6% or 10,075,593 Table 14 shows a total of 10,320,141 procurement actions during fiscal year 1977 an increase of Last year, actions of less than \$10,000 numbered 9,946,301 accounting 157,054 in the total number from the same period last year. were for less than \$10,000. for 97.9% of all actions.

awards for additional supplies or services, while the remainder were delivery orders or modifications of \$10,000 or more: Clause (10), "Impractical to Secure Competition by Formal Advertising" (33.4%); (1), "National Emergency (13.4%); (9), "Perishable or Non-Perishable Subsistence" (11.8%); (2), governmental awards. Of the remaining 217,566 actions, 48.0% were for new contracts or supplemental "Public Exigency" (7.3%); and Clause (11), "Experimental, Developmental, Test and Research" (7.1%). existing contracts. Five negotiation clauses accounted for 73.0% of the total number of contracts such as price redeterminations or incremental funding actions which were pursuant to the terms of Of the 244,548 larger actions of \$10,000 or more in the current year, 26,982 were for intraCHART IV

COMPETITION IN MILITARY PROCUREMENT

FISCAL YEAR 1977



COMPETITION IN MILITARY PROCUREMENT A

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The second secon	FISCAL YEAR	R 1976	FISCAL VEAR	1977	FISCAL YEAR	1976	FISCAL VEAR	1417	FISCAL VEAR	-	FISCAL VEAR	1977
	AMCUNT	PC T	AMBONT	134	1 MD04 W	124	INDONT	104	AMOUNT	PCT	AFOUNT	PCT
		TOTAL	A.			ARMY				NAVY	,	
TOTAL	4524255444		\$44,671,016 ***********		\$9.498.094		\$12.015.141 xxxxxxxxxx		\$15.4281975.		\$17,564,270	
INTRACOVERNMENTAL	6,394,527		6.208.151		1,377,553		1,552,790		1,976,439		1,600,294	_
TOTAL, EXCEPT INTRAGOVERNMENTAL	40,726,190	100.0	49,363,465	100.0	8,120,541	100.0	10,462,351	100.0	13,452,436	100.0	15,783,976	180.0
COMPETITIVE (SUB-TOTAL)	17,351,444	42.6	14,563,604	9.4	3,856,142	\$.7.5	4,412,719	42.2	5,030,132	37.4	4,682,860	29:7
FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES	3,232,425	5.5	3,927,458		1,319,560	16.2	1,546,689	3 3 F	943,933	4.1	754.644	
OTHER PRICE COMPETITION Design or technical competition	5,109,485	16.7	5,314,330	10.8	1,188,956 683,460	14.6	844,726	9.1	2,443,017	18.2	1.418.776	
NON-COMPETITIVE (SUB-TOTAL)	23.374,746	57.4	10,709,861	45.4	4,264,399	\$2.5	6.049.632	87.8	8,422,304	9.29	11,101,116	78.3
FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION OTHER ONE-SOURCE SOLICITATIONS	5,819,453	14.3	A,949.13n 21,850,731	13.1	403,586	5.0	687,896	51.3	1,629,384	12.1	2,434,745	15.4
		AIR FORLE	ORLE		DEFE	4SE LOG1S	DEFENSE LOGISTICS AGENCY			THER DEF	OTHER DEFENSE AGENCIES	
TOTAL	\$15,117,628		\$17,495,013		\$ 5,915,130		\$ 6,779,195		\$ 960.990.		1,237,497	
INTRAGOVERNNENTAL	2,566,067		2,004,376		220,915		169,816		53,553		90.07	-•
TOTAL, EXCEPT INTRAGOVERNMENTAL	12,551,561	100.0	15,350,637	100.0	5,694,215	0.001	6,609,379	1000	907,437	100.0	1,157,122	106.0
COMPETITIVE (SUB-TOTAL)	5.209,245	41.5	5,25A,923	;	3,111,386	54.6	4.033.177	611.0	144.539	15.9	176,825	15.3
FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES OTHER PRICE COMPETITION DESIGN OR TECHNICAL COMPETITION	172,563 394,390 1,364,327 3,277,965	1.4 3.1 10.9 26.1	251,525 544,498 1,474,449 2,941,451	1.6 9.6 19.4	789,711 614,129 1,707,129	13.9 10.8 30.0	1,209,137 705,444 2,118,307 2,99	10.7 10.7 32.1	6,658 3,339 76,297 58,245	C 0 0 0	5,303 7,622 97,312 66,500	000 A
NON-COMPETITIVE (SUB-TOTAL) FOLLON-ON AFTER PRICE OR DESIGN COMPETITION OTHER OME-SOURCE SOLICITATIONS	7,342,316 3,760,774 3,581,542	30.0	10.042.4514 	24.45	2,582.829 2,582,570	0.0	2,576,202	3 + 3 B	762,898 25,490 737,408	2.8	968,297	7.00

AA FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

*

COMPETITION IN MILITARY PROCUREMENT A

acceptable acceptable relationed because provided breakly

					NUMBER	OF PROCUR	OF PROCURENENT ACTIONS					
Ten of Committee	FISCAL VEA	YEAR 1976	FISCAL VEAR	R 1977	FISCAL VEAR	1976	FISCAL VEAR	1977	FISCAL VEAR 1976	1976	FISCAL VEAR 1977	1977
	MUMBER	104	NUMBER	₽C4	NUMBER	PCT	NUMBER	PCT	NUMBER	124	NUMBER	בו
		TOTAL	A.			ARMY				NAVY		
TOTAL	\$10,163,087		10,320,141		2,878,644		2,989,454		4.142.358		2,361,266 xxxxxxxxx	
INTRAGOVERNMENTAL	711,159		773,425		236,748		229,271	<u> </u>	207.947		186,424	
TOTAL, EXCEPT INTRAGOVERNMENTAL	9,451,904	100.0	9,546,716	100.0	2,661,896	100.0	2,760,163	0.00	2,511,401	n.00.	2+174,862	0.00
COMPETITIVE (SUB-TOTAL)	3,700,816	39.2	3,574,716	37.4	642,873	31.7	671,701	24.3	683,673.	27.2	481.544	22.1
FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES OTHER PRICE COMPETITION DESIGN OR TECHNICAL COMPETITION	657,999 494,172 2,541,333 7,312	7.0 5.2 26.9 0.1	647,914 552,529 2,364,128 9,145	6.8 5.8 24.8	55,117 113,128 673,136 1,492	2.1 25.3 0.1	47.155 102.457 520.357 1.732	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	90,224 125,451 464,206 1,990	3.6 18.5 0.5 0.1	59,653 138,290 313,918 2,639	7.0 1.0 1.0 1.0 1.0
NON-COMPETITIVE (SUB-TOTAL) FOLLOW-ON AFTER PRICE OR DESIGN COMPETITION OTHER ONE-SOURCE SOLICITATIONS	3,751,088 16,601 5,734,487	60.9	5,973,000 	62.6	1,819,023	68.3	2,087,239	75.7 0.1 75.6	1,822,530. 2,031 1,827,499	12s2 0.1 72.8	1,693,362 2,264 1,691,078	77.9 0.1 77.8
		AIR FORCE	ACE		DEFENS	SE LOGIST	DEFENSE LOGISTICS AGENCY		010	HER DEFEN	OTHER DEFENSE AGENCIES	
TOTAL	3,560,137	_	3,746,183		230 s445		1,137,584		74,820		85,714	
INTRAGOVERNMENTAL	242.089		303.477		28,704		36,348		47.54		506*21	
TOTAL, EXCEPT INTRAGOVERNMENTAL	3,318,048	100.0	3,442,626	100.0	901-410	100.0	1, 101, 236	100.0	55,349	100.0	67,889	0.00
COMPETITIVE (SUB-TOTAL) FORMALLY ADVERTISED SMALL BUSINESS & LABOR SURPLUS AREA SET-ASIDES OTHER PRICE COMPETITION DESIGN OR TECHNICAL COMPETITION	3.714,198 496,122 238,361 975,951 3,764	51.7 15.0 7.2 29.4 0.1	1,799,877 	52.3 15.3 15.3 25.8	11,965 16,509 421,579	4.4.4.4.6.0.0	646.721 12.661 61.454 532.607	155 4 55.6 6 6.6 6 6.6	11.915 4.671 723 6.461	20.1 7.9 1.2 10.9	13,917 10,100 10,100 10,100 10,100 10,100	20.5 1.6 1.6 15.5
NOW-COMPETITIVE (SUB-TOTAL) FOLLOW-OW AFTER PRICE OR DESIGN COMPETITION OTHER ONE-SOURCE SOLICITATIONS	1.603,850 13,201 1.590,649	0.4	1,662,749 12,995 1,629,754	47.7 0.6 47.3	451,451 8 451,443	50.1 0.0 50.1	494,515 10 494,505	4 1 0 4 0 1 0 6	47,234 99 47,135	79.9 0.2 79.7	53,892 156 53,736	79.5

4/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
• LESS THAN 0.05 PERCENT.
• PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A

(AMOUNTS IN THOUSANDS)														
							3 0 M	134	11116					
Statebery Authority	C W	ANOUATS		LOTAL	1			PAICE	ĵ.		06.5154		DA TESANTORL	
(10 U.S.C. 2304 (a))		(A)	FISCAL YEAR	1976	FISCAL YEAR	1977	FISCAL YEAR	1976	FISCAL YEAR	1977	FISCAL YEAR	3976	FISCAL YEAR	1977
	FY 1976	FY 1977	AHOUNT	PCT CA3	ANDUNT	20F (A)	AHOUNT	12.	ANDUNT	104	ANGUNT	PCT	4403MF	107
TOTAL	\$46,934,231	15.571.b17												
INTRAGOVERNMENTAL	6,194,527	161.802.9							-	•			,	
TOTAL, EXCEPT INTRAGOVERNMENTAL	40.726.190	.9.363.466	\$17,351,447	42.6	18,563,599	37.0	\$12,241,362	30.1	30.1 (13.249.269	40.02	5,109,485	12.6	9.314.336	• :
FORMALLY ADVERTISED	3,232,425	3,927,458	3,232,425	10000	3.927.458	0.001	3,232,425	100.0	3,927,458	3.0	0	0.0	•	3.0
OTHER AUTHORITY (SUB-TOTAL)	37,493,765	65.436.00d	14,119,022	37.7	14.030.141	32.2	765,600,6	24.0	3, 32 1, 611	\$3.5	5,109,485	13.6	3,316,350	711
(1) NATIONAL EMERGENCY	2,236,956	2,853,838	2,206,358	98.6	2,620,242	91.1	2,179,573	4.16	2,778,832	*:*	26,785	1.2	61,010	1.5
(2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$10,000	2,201,039	2,975,118	472,812	21.5	358,933	12.1	376,524	17.1	955.479	37.2	96.288	*0	51.690	::
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	94.772	138-158	23,272	24.6	32,128	23.3	2,609	2.8	3,307	7:0	3,978	21.8	28.821	50.3
(6) PURCHASES OUTSIDE U. S. (7) MEDICINE OR MEDICAL SUPPLIES	1,991,045	2,143,434	1.031,540	51.8	1.170.012 35.6h6	54.6 26.5	986,704	49.6	1. 61.0.533 53.0.16	\$ 1.1 22.6	44,836	2.3	2.052	3.5
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	\$05.368 1,652,151	472.508	93,656	39.2	79,820	10.3	92,502	18.3	79.1.63 698.335	16.9	1,154	2.0	159	7 G
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	13,198.452	15,905,602	4,559,198	34.5	3.647.745 2.864.524	24.2	1,972,574	15.0	2,376,261	6.1	2,586,624	19.6	1.471.484	7.7
(12) CLASSIFIED PURCHASES (13) TECHNICAL FOULPMENT REDUIRING STANDARDIZATION	140,190	137,273	51,795	37.0	76.548	38.3	39,307	28.0	16.596	13.0	12,488	6.8	37.954	19.2
	677.96	236.241	21,672	23.0	\$5,12,	:	21,672	23.0	199.05	1.5.1	•	0.0	4.243	::
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUSTAINTAL INTIFAL INVESTMENT OR EXTENDED FREND OF PREPARATION FOR MANUFACTURE (15) MEGOTIATION AFTER ADVERTISING	4,356,169	5 6 6 6 6 6 6 6	269,972	6.2	517.822	50.3	263,162	60.1	196.521	M	6.810	0.0	321,301	***
(36) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (37) OTHERNISE AUTHORIZED BY LAW	3+5,346 345,326	2,272,974	3,203,707	64.9	1,045,722	16.0	1,201,879 51,831	64.8 15.0	629,790 20,693	9 4 . 4	1,828	7.4	535.935	13.5

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD BUE TO ROUNDING.

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Table 10 (Concluded)

COMPETITION IN MILITARY PROCUREMENT BY STATUTORY AUTHORITY A

(AMOUNTS IN THOUSANDS)						0 0	VITITE					
Statutery Authority		TOTAL	AL.			FOLLOW-DY	AC-9		jo	OTHER ONE	E SOURCE	
(10 U.S.C. 2304 (a))	FISCAL YEAR	1976	FISCAL YEAR	1977	FISCAL YEAR	1976	FISCAL YEAR	1977	FISCAL YEAR	1976	FISCAL	YEAR 1977
	AMOUNT	25	ANDJNT	(V)	- AROUNT	PCT (A)	AROUNT	PCI (A)	AMOUNT	55	AMOUNT	PCI (A)
TOTAL												
INTRAGOVERNMENTAL												
TOTAL, EXCEPT INTRAGOVERNMENTAL	\$23,374,743	57:4	57.4 (30,799,867	62.4 -	\$5,819,493	24.3	5,949,138	1	17,555,250	43.1	421.050.737	7
FORMALLY ADVERTISED	•	0.0	0	:	6	0.0	•	:	0	0:0	•	:
OTHER AUTHORITY (SUB-TOTAL)	23,374,743	62.3	30,799,867	67.8	5,819,493	15.5	5.949,138	7:51	17,555,250	\$	21,650,737	3
(1) NATIONAL EMERGENCY	30.598	*:	33,596	1.2	10.348	6.0	9,549	D. 3	20,250	6:0	24.847	:
(2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$10,000	1,728,227	78.5	2,616,149 1,609,292	62.9	453,647	20.6	849,359	20.6	1,274,580	57.9	1.766.798	59.4
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	71,500	75.4	106,060	99.0	3,998	4.2	5.981		67,502	97.6	166,073	72.4
(6) PURCHASES DUTSIDE U. S. (7) MEDICINE OR MEDICAL SUPPLIES	959,505	78.8	973,422	15.5	52,557 138	2.6	69'.94	2.2	906,948	45.6	926,673	43.2
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	411,712	81.5	392,688	61.1	34	• 0.	0 0		411,678	60.8	392,658	61.1
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	8,639,254	65.5	12.858.057 3.996,311	75.8	1,781,494	13.5	3,134,864	19.7	6,857,760 2,450,406	52.0	6, 923, 193 2, 748, 882	195
(12) CLASSIFIED PURCHASES (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	88,395	63.1	120,731	61.2	6,980	5.0	34,786	17.6	82,425	58.1	201.030	43.6
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INTIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING	4,086,197	93.8	5,366,978	91.2	2,507,576	57.6	3, 393, 675	57.7 12.0	1,578,621	36.2	1.973,383	33.5
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (17) OTHERMISE AUTHORIZED BY LAN	650,639	35.1	386,189	54.0	20,856 5,402	7.7	203,256		262,713	34.0	1.023.996	1.5.6
A/ FOR DEFINITIONS AND COVERAGE. SEE NOTES ON COVERAGE.												

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

FORMALLY ADVERTISED AND OTHER AWARDS BY DEPARTMENT $\underline{\mathbf{A}}/$

(AMOUNTS IN THOUSANDS)

			FISCAL YEAR 1976	176				FISCAL YEAR 1977	7.7	
Type of Contractor	2/ C/ TOTAL	ARMY	NAUY	AIR FORCE	DEFENSE LOGISTICS AGENCY	TOTAL E/	ARHY	NAVY	AIN FORCE	OEFENSE LOGISTICS AGENCY
TOTAL	\$46,926,231	760'86 7'6 \$	\$9,498,094 \$15,428,875	115,117,620	\$ 5,915,130	955.571,616	\$17,015,141	817,584,278	\$17,955,613	\$ 6.779.195
INTRAGOVERNMENTAL	6.194.527	1,377,553	1,976,439	2,566,067	220,915	6.208,151	1,552,790	1.664.294	2,604,376	169,816
TOTAL, EXCEPT INTRACOVERNMENTAL FORMALLY ADVERTISED OTHER	48,726,198 7,292,425 37,493,765	8,120,541 1,319,560 6,800,981	13,452,436	12,551,561	5,694,215 789,711 4,984,584	49.363,465 3.927,458 45,436,007	10,462,351 1,506,689 2,955,662	15,743,976 	15, 350, 637 251,525 15, 999, 112	1,289,137
FOR WORK OUTSIDE U. S. Formally advertised Other	2,255,364 65,456 2,189,988	467,061 18,981 448,080	249,578 26,574 223,004	758,640 2,449 756,191	762,394 17,437 764,957	2,819,895 58,365 2,761,530	767,879 12,940 754,939	253,946 31,806 222,940	752,184 7,870 7,44,314	1, 027, 879 6,549 1, 821, 339
EDUCATIONAL & NOMPROFIT INSTITUTIONS FORMALLY ADVERTISED OTHER	876, 996 668 P76, 328	108,853 393 108,460	314,981	386,340 75 386,265	2,209	948,368	125,687	319,591	434,498 434,498	3,358
BUSINESS FIRMS FOR MORK IN THE U. S. (SUB-TOTAL) FORMALLY ADVERTISED OTHER	37,553,838 **********************************	7,544,627 3,300,186 6,244,441	12, 867, 877 917, 277 11, 976, 688	11,406,581 178,839 11,236,542	6,929,612 772,234 6,157,378	\$5.595,210 	9,568,585 1,493,646 8,874,941	15,218,439 	14,163,963 243,571 13,928,392	5,578,142 1,282,566 4,375,576
SMALL BUSINESS FIRMS FORMALLY ADVERTISED OTHER	1,098,878	2,045,481 382,165 1,663,336	317,711	1,484,675 82,259 1,322,416	313, 365	8+913+687 1+3+6+167 7+567+300	2,329,868 241,945 1,947,948	2,356,442	1,688,758 92,163 1,596,595	2,486,547 578,868 1,827,679
OTHER BUSINESS FIRMS Formally advertised Other	30,858,649 2,867,623 28,831,226	5,499,146 918,021 4,581,125	18,978,166 599,815 18,378,351	18,881,986 87,788 9,914,126	2,869,355	36.681,723 2.522,672 34,159,051	7,236,717 1,151,699 6,087,018	12,653,997	12, 675,245 151,408 12, 323,797	3,171,595
FORMALLY ADVERTISED AS A PERCENT OF: TOTAL, EXCLUDING INTRAGOVERMENTAL BUSINESS FIRMS FOR MORK IN THE U. S.	5.2	16.2	7.0	4 - 1	13.9 6.81	23 UN	15 - 4 15 - 6	6 6	1.6 1.7	21.5 21.5

A/FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.
A/INCLUDES "CHAMPUS" AMARDS OF \$13,514
A/INCLUDES "OTHER DEFENSE AGENCIES FY 76 \$960,990, FY 77 \$1,237,997

Table 12 FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) $\underline{\mathbf{a}}/$

26.33.33.33

(Amounts in Millions)

(Amounts in Millions)										
Type of Contractor	FY 1951	FY 1952	FY 1953	FY 1954	FY 1955	FY 1956	FY 1957	FY 1958	FY 1959	FY 1960
TYAL	<u>्रम्यः १६</u>	595°5°4\$	318,18\$	\$13,279	\$16,582	319,590	\$21,458	<i>16</i> 1,45 \$	\$2 5,3 12	689,€5\$
THTMAN VERIBERTAL	1,064	.768	21.5	420	54.1	मंह ग	794	531	758	781
T TAL, EXEST INTRADUCERRENTAL Extrally Aivertise:	31,585 NA	ا المريط NA	312.340. NA	12,859 1,822 11,037	<u>16, c41</u> 13, 6 0 13,641	19,156 2,902 16,291	20,996 3,423 17,573	23,666 3,282 20,384	21,254 3,256 21,298	22,908 3,170 19,738
F.B. w. Physical T. C. Formally Aivertical there	<u>5.37.</u> II A	4N 618 *1	3,418 NA	1,411 33 1,378	111,11 15 1,0%	915,1 1,319	1,500	1,280	1,410 167 1,243	1,226 192 1,034
EDUNATE MAI AND A MAIR FIT INCIDUITHO E mmaily Aiverticel Other	<u>11A</u>	<u>va</u>	vi i	N	VI.	NA	छ <u>।</u> , छ	39.5	001 *	86. 36.
BUILLED FIRM: P.R. APRE IN THE U. S. (JUB-TOTAL) Formally Alvertises	3, 84.3 3, 7.1 27, 103	<u>५१,५८७</u> ५ <u>५५८७</u> ५८५,६३	3,039 3,039 24,733	11,44,4 1,789 9,659	14,9,9 2,386 12,544	17,75. 2,815 14,935	19,133 3,371 15,812	3,115 18,712	22,744 3,089 19,655	21,302 2,978 2,978 18,324
<pre>.mall Busine :s Firm. Formally Alvertised other</pre>	6,436 1,799 4,637	7, 16 2,545 4,521	4, 6.3 2,035 2,573	2,902 1,150 1,752	3,214 1,501 1,713	3,475 1,750 1,725	3,783 1,973 1,810	3,77.5 1,794 1,935	3,783 1,466 2,317	3,440 1,175 2,265
other Ensine o Firms Formally Advertised Other	^{يال} <u>يالا</u> 1,921 22,466	34,416. 1,934 32,482	23,214 1,054 22,160	8, 546 639 7,907	11,716 885 10,831	14,275 1,065 13,210	15,350 1,348 14,002	18,098 1,321 16,777	18,961 1,623 17,338	17,862 1,803 16,059
PORMALLY ADVERTISES AS A PERCENT OF: Total Excluding Intragovernmental Business Firms for Work in the U. S.	NA 12.1%	NA 1∪.8%	NA 11.1%	14.2% 15.6	15.0% 16.0	15.1% 15.9	16.3 % 17.4	13.9%	13.3 % 13.6	13.8%

For definitions and coverage, see Notes on Coverage.

Not Available. Prior to fiscal year 1957, data on Educational and Non-Profit Institutions were included in the data for "Business Firms for Work in the U.S.." ≧lo

Table 12 (Continued)
FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) <u>a/</u>

(Amounts in Millions)										
Type of Contractor	FY 1961	FY 1962	FY 1963	FY 1964	FY 1965	FY 1966	FY 1967	FY 1968	FY 1969	FY 1970
PATAL	नस्ट ४८३	452°65\$	ब्रह्म इस्	362 'R?'\$	166"1.28	\$38,243	\$44,633	\$43,756	396,148	\$35.977
IMTRACCVERNAENTAL	1881	1,156	347	562	612	1,015	1,252	286	1,219	1,638
TOTAL, EXCEPT INTRACEVERIMENTAL FORMALLY Advertised Other	24,703 2,932 21,771	28,98 3,544 24,554	29,032 3,678 25,354	28,234 1,071 24,163	27,385 4,817 22,568	37,228 5,283 31,945	43,381 5,792 37,589	171, 24 202, 1 37,872	19,767 1,494 36,273	34,339 3,926 30,413
FOR W.RK OUTSIDE U. S. Formally Advertised Other	811'1 191 612'1	132 132 1,322	181'1 041 113'1	1,144	112'1 155 751 162'1	2,530 35 2,535	2,815 170 2,645	2,398 2,398	2,676 103 2,573	2,40 <u>7</u> 67 2,340
EDUCATIONAL AND NOW-PROFIT INSTITUTIONS Formally Advertised Other	187 287	764 * 764	618 *	688 1 687	73 <u>8</u> 2 736	$\frac{672}{1}$ 671	<u>121</u> 757	<u>11</u>	092 092	0ካ <i>L</i> <u>*</u> ይካሪ
BUSINELS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) FORMALLY Advertised Other	22, 992 2, 770 20, 222	26,147 3,412 22,735	27, 143 3, 538 23, 605	26,221 3,889 22,332	25,281 4,660 20,621	34,026 5,147 28,879	39,809 5,621 34,188	39,487 4,784 34,703	37,331 4,391 32,940	3,192 3,859 27,333
Small Business Firms Pormally Advertised Other	3,657 1,008 2,649	4,622 1,089 3,533	4,301 B67 3,434	4,519 930 3,589	4,243 1,058 3,885	7,269 1,530 5,739	8,073 1,663 6,410	7,268 1,542 5,726	6,515 1,422 5, 0 93	5,254 1,007 1,247
Other Business Firms Formally Advertised Other	19,335 1,762 17,573	21,525 2,323 19,202	22,842 2,671 20,171	21,702 2,959 18,743	20,338 3,602 16,736	26,757 3,617 23,140	31,736 3,958 27,778	3,212 3,212 28,977	30,816 2,969 27,847	25,938 2,852 23,086
FORMALLY ADVERTISED AS A PERCENT OF: Total Excluding Intragovernmental Business Firms for Work in the U. S.	11.9%	12.6%	12.7%	8°47 8'47	17.6% 18.4	14.2% 15.1	13.4%	11.54	11.0%	11.4 % 12.4

For definitions and Coverage, see Motes on Coverage. Less than \$500,000. ではない 自動 かくがく いんば 動き かんかん あいば 動物 アンドラング 動物 できなっている

TABLE 12 (Concluded)

الإنوازان والمناف المتوري والأواول المنافلة والمائية والمراوع والمراوية والمراوية والمتواز والمتحادث

FORMALLY ADVERTISED AND OTHER AWARDS (BY FISCAL YEAR) a/

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TYPE OF CONTRACTOR	FY 1971	FY 1972	FY 1973	FY 1974	FY 1975	FY 1976	FY 1977	FY 11977	FY 1978	FY 1979
TOTAL	LT5"4E3	28.292	/q 026'9E\$	∕व ग्हारं•ा	/q 857.24\$	/व महित्रभक्त	वि व्हार्टाई	225,273		
INTRACOVERNMENTAL	1,533	2,525	3,038	3,340	5,041	6,195	1,452	6,208		
TOTAL, EXCEPT INTRACOVERNMENTAL Formally Advertised Other	3,530 29,454	35,767 3,695 32,072	33,566 3,627 29,939	3,409 3,069 33,340	40,363 3,437 36,986	40,726 3,232 37,494	10,730 837 9,893	3, 254 3, 288 45, 436		
FOR WORK OUTSIDE U. S. Formally Advertised Other	2,073 70 2,003	2,00 <u>9</u> 70 1,939	2,178 93 2,085	2,370 66 2,304	2,167 67 2,336	2,255 65 2,130	129 201 129	2, 820 5, 768		
EDUCATIONAL AND NON-PROFIT INSTITUTIONS b/ Formally Advertised Other	703 20	$\frac{751}{1}$	740 739	\$1 ⁻¹ \$	\$ 1 £	# # # # # # # # # # # # # # # # # # #	ଶ୍ରୀ* ସ୍ଥି	શ્ર° કુ	7 11 11	
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL) Formally Advertised Other	30,208 3,459 26,749	3,007 3,624 29,383	30,648 3,533 27,115	33,234 3,002 30,232	37,114 3,369 33,745	37.594 3,166 34,428	6783 888 670,6	13,535 3,865 1,786 88,14		
Small Business Firms Formally Advertised Other	3,949 35,994	5,754 1,164 4,590	6,001 1,114 1,887	6,487 1,213 5,274	7,414 1,112 6,302	7,495 1,099 6,396	211.5 10.00 1.00 1.00 1.00 1.00 1.00 1.00	8,913 1,346 7,567		
Other Business Firms Formally Advertised Other	25,259 2,504 22,755	27,253 2,460 24,793	24,647 2,419 22,228	26,747 1,789 24,958	29,700 2,256 27,444	30,099 2,068 28,031	7,724 519 7,205	36,682 2,523 34,159		
FORMALLY ADVERTISED AS A PERCENT OF: Total Excluding Intragovernmental Business Firms for Work in the U. S.	10.7k	₩°.0.11	. 10.9%	8. 9.0	8.5 9.1 <u>4</u>	7.9	2.4 4.4	8.0 8.5		

a) For definitions and coverage, see Notes on Coverage.

b/ Includes awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS),

Not included elsewhere in this table. FY 1973, \$316 Million; FY 1974, \$382 Million; FY 1975, \$354 Million, FY 1976 \$14 million, 1977, \$742 Million.

AWARDS BY STATUTORY AUTHORITY A

(THOUSANDS OF BOLLARS)

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			FISCAL	FISCAL YEAR 1976					FISCAL	FISCAL YEAR 1977		
Statutary Authority (10 U.S.C. 2306 (c))	1354	ر ع/	ARRY	MAVY	AIR FORCE	06FENSE 1061STICS 06ENSY	TOTAL	,	ARHY	HAVT	AIR FURCE	Jefense Ljúisfics Agency
	AMOUNT	PERCENT	AMOUNT	AMOUNT	AMDUNT	AMOUNT	AMOUNT	PERCENT	AMDUNT	AMDUNT	AMOUNT	AMOUNT
107AL	B/ C.		9,498,094	15,428,075	15,117,628	5.915.130	ζ/ 55.571,616		2012-5102	022*405*21	17.925.01.3	6,779,195
T A T A T A T A T A T A T A T A T A T A			1,377,553	1,976,439	2,566,867	226,915	6,288,151				2.684.376	419-641
TOTAL, EXCEPT INTRAGOVERNMENTAL	40,724,190	100.0	8,120,541	13,452,436	12,551,561	5,694,215	49,363,465	100.0	168.294.0	5.783.376		6. 68 6. 4
FORMALLY ADVERTISED	3,272,429	*:	1,319,560	943, 933	172,563	789,711	3.927.458	:	1,506,689	354.004	525.145	1,289,137
OTHER AUTHORITY (SUB-TOTAL)	37,493,769	92.1	6,800,981	12,506,503	12,378,996	4,504,504	45,436,807	95.0	5.65.55	2/1-620-4	15.633.112	5,500,242
(1) NATIONAL EMERGENCY (SUB-TOTAL)	2,236,956	5.5	641,597	553,003	394,766	620,307	2,453,638	31	B 35.099	753,265	548,283	711,653
(A) LABOR SURPLUS AREA OR INDUSTRY SET—ASIDES (B) SWALL BUSINESS SET—ASIDES (E) BALANCE OF PAYMENTS PROGRAM	125,469 2,184,34M 7,148	5.5	6.859 634.163 575	19,485 533,8881	2,514 391,871	95.863 918.266 6.178	193,276 2,653,765 6,737	***	3.066	55.642	3-421	120+259 165-465 6+269
(2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$10,000	2,462,694		884,073	515,934	757, 989 568, 765	534.861	2,975,118	5.5	1,228,717	534,581	1,157,985	53,244
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	94,772	1:1	71,741	8,551 232,593	14,335	23	130,180	2.3	103,320	15,829	17.663	\$ 5 B
(6) PURCHASES OUTSIDE U. S. (7) MEDICINES OR MEDICAL SUPPLIES	11.991,649	;;	447,099	152,512	1.173	730,676	2.163,634	3.5	3,371	130,022	5.102	129,679
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	1,652,151	1.7	342,439	41,696	212,335	77,646	1,795,517	11	1103,215	35,473	162,974	04.019 075.330
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING (11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR	19,198,452	32.4	1,204,730	4,748,227	4.678.884	2.832.481	288.586.51	3.2.2	1.694.348	5,227,697	5, 930, 018	2,410,786
	146.198	1 0	CT DOOLS	6.339		•				10000107	316161916	~
(12) CLASSIFIED PURCHSES (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANGEABLLITY OF PARTS	94.129	?	26,360	81.913	6.651	6.565	236,231		1.517	206.319	162,21	1.54
(14) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INVITALIA SPECIARIAT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING	4.356.169		423,353	2,314,752	1.614.864	• 4	5.664, 808	£.11	633-169	3,304,046	1.657.645	••
(126) PURCHASES TO KEEP FACILITIES AVALABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (127) OTHERMISE AUTHORIZED BY LAM	3,854,346	;;	682,469 139,805	115.010	299462	59,411	2,272,974	;:	679.135 127.236	1.004,247	355.489	7 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9

A. FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

B. INCLUDES "CHAMPUS" AMARDS OF \$13,514.

C. INCLUDES "OTHER BEFENSE AGENCY AMARDS" FY 76 \$960,990, FY 77 \$1,237,997.

Table 14 AWARDS BY STATUTORY AUTHORITY A/ NUMBER OF PROCUREMENT ACTIONS

present opposite opposite opposite prosection of the property of

		TOTAL	741		ACTIO	NS OF \$1	ACTIONS OF \$10,000 OR LESS	5.5	TOTAL AC	TIONS DV	TOTAL ACTIONS OVER \$10,000	
Statutory Authority	FY 1976	976	FY 1977	12	FY 1976	3,	FY 1977	,	FY 1976	76	FY 1977	1.
(Te C.S.C. Zan (a)	NUMBED	PERCENT	NUMBER	PERCENT	NJHBER	PERSENT	NUMBER	PERCENT	NUMBER	PERCENT	NJRBER	ERSENT
TOTAL	10,163,007 x x x x x x x x x x x x x x x x x x x		10.320.141		9-9-9-30.1 100-9-30.1 100-9-30.1		10.075.593		210.706		246,568	
INTRAGOVERNMENTAL	711,159		773,425		090.042		7.6.463		21.117		26.98	
TOTAL, EXCEPT INTRAGOVERNMENTAL	9.451,904	100.0	3,546,716	100.0	9, 256, 259	103.0	3,329,150	100.0	195,645	7.00	217,566	1.001
FORMALLY ADVERTISED	657,499		916.7.40	9	037,601	6.	626,180	6.7	20,198	10.3	21.734	79.7
OTHER AUTHORITY (SUB-TOTAL)	6,793,905	93.0	8, 696, 662	93.2	8.518.458	1:56	3,702,970	93.3	175,447	::	195,832	3:
(1) NATIONAL EMERGENCY	497.730	5.3	553.827	5.8	672,313	j.1	\$24.591	5.0	24.371	12.1	23,230	13.4
(2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$10+000	44,735 5,881,083	52.2	79.211	0.4	29,028	63.5	63,710	63.0	15,287	6.0	105.61	1.7
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDICATIONAL INSTITUTIONS	14,682	0.5	8,956	0.1	5,469	11.	7,074	1.0	3,197	1.1	1,882	7 0 7 1 7 N
(6) PURCHASES GUTSIDE U. S. (7) MEDICIRES OR MEDICAL SUPPLIES	725,930 8,885	7.7	7,031	7.1	717,141	7.7	668,151 4,346	7.2	9,789	7.6	2,695	5.5 1.2
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISHABLE OR NON-PERISHABLE SUBSISTENCE	912, 445	9.7	212,469	2.2	258,789	3.6	965,208	2.2	6,556 25,010	3.4	7,251	3.3
(10) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADVERTISING	147,430	;	456,734	;	324,912	\$.5	364,082	5.3	62.778	15.7	72,712	33.4
(11) EXPERIMENTAL, DEVELOPMENTAL, TEST OR RESEARCH	16.843	1.2	10,724	0.2	2,561	•	25.	•	14,282	7.3	15.981	7:7
(12) CLASSIFIED PURCHASES (13) TECHNICAL EQUIPMENT REQUIRING STANDARDIZATION AND INTERCHANCEARLITY OF DARK	751	• •	789		2 5		22.7		157	; ;	18 681	:::
(144) TECHNICAL OR SPECIALIZED SUPPLIES REQUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE (15) NEGOTIATION AFTER ADVERTISING		• •	2,933	• •	<i>3 3</i> 9 9	••	912 98	• •	3.891	: •	9 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0 1 0	:•
(16) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR INDUSTRIAL MOBILIZATION (LT) OTHERNISE AUTHORIZED BY LAH	2,162 22,297	0.2	2,431	9.2	521 28, 306	9.5	20° 85%	2.0	1,861	::	99 99 99 99 80 80 80 80 80 80 80 80 80 80 80 80 80	::

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

1/ INCLUDES 24 ACTIONS FUP CHAMPUS LUT INCLUDED ELSENHERE IN THIS TALLE.

1/ ELSS THAR 0.05 PEPCENT.

1/ INCLUDED ELSENHERE IN THIS TALLE.

Second Second Washington

					V V	ACTIONS OVER \$10,000	R \$10,000					
Statemeny Authority		NEW WORK	IORK			DELIVERY ORDERS	RDERS			MODIFICATIONS	ATIONS	
(10 U.S.C. 2394 (a))	FY 1	1976	EY	1977	FY 1976	76	ž	1977	FY 1S	1976	۶۲	1977
	NUMBER	PERCENT	NUMBER	PERCENT	NJRBER	PERCENT	NUMBER	PERCENT	NUMBER	PERCENT	MUNBER	PERSENT
TOTAL	;		4		4		1		44		;	
INTRAGOVERIMENTAL	- I		*		4		1		4		1	
TOTAL, EXCEPT INTRAGOVERMHENTAL	93,547	=	104.330	168.8	70,353	190.0	77,853	:::	31,745	1.0	35,375	9.00
FORMALLY ADVENTISED	13.006		14.661	1.41	230	•	3,819	.	2,062	7.	3,255	7:4
OTHER AUTHORITY (SUB-TOTAL)	80,463	86.8	89.678	65.9	66,123	*	74.034	95.1	28,863	::	321128	*:
(1) NATIONAL ENERGENCY	19.00	7.12	22,183	21.3	** 818	2.4	4,753	;	1.077	· · 6	2, 300	6.9
(2) PUBLIC EXIGENCY (3) PURCHASES NOT MORE THAN \$30,000	0.277	::	9.238	6:2	4,288		4.636	;:	2,642		2,627	::
(4) PERSONAL OR PROFESSIONAL SERVICES (5) SERVICES OF EDUCATIONAL INSTITUTIONS	1,582	2.3	1,228	2.3	116	1.6	3, 181	1:1	664	3.6	559	9.1
(6) PURCHASES OUTSIDE U. S.	3,351	1.6	1,264	2.5	5,567	6.9	6,049	7:1	171	77	1,220	;·
(8) SUPPLIES PURCHASED FOR AUTHORIZED RESALE (9) PERISMABLE OR NON-PERISHABLE SUBSISTENCE	10,686	11.6	10,500	19.1	14,077	3.5	7,221	1.63	6 7	• ፤	• •	• •
(30) IMPRACTICAL TO SECURE COMPETITION BY FORMAL ADMARTS IN FORMAL AND MELLODERATAL TEST OF	23.459	25.1	27,330	29.5	26,592	37.8	38,937	19.7	12.727	1.64	16.465	;
	7,689	9.2	84.63	1.1	637	6.9	938	1.2	956.5	13.6	5.510	19.4
(12) CLASSIFIED PURCHASES	455	1.6	574	•••	101	1.0	**	2.0	*	9.3	9.9	1.2
	- 52	•	63	:	88	1.1	•		*	1.1	3	9.2
134) TECHNICAL OR SPECIALIZED SUPPLIES REOUIRING SUBSTANTIAL INITIAL INVESTMENT OR EXTENDED PERIOD OF PREPARATION FOR MANUFACTURE 135) NEGOTIATION AFTER ADVERTISING	23.7	·	9 4 0 4	<u>:</u> .	781	T .	2 9 9	••	2,893	•	1,697	; .
(146) PURCHASES TO KEEP FACILITIES AVAILABLE IN THE INTEREST OF NATIONAL DEFENSE OR IMBUSTRIAL ROBILIZATION (127) OTHERMISE AUTHORIZED BY LAM	268	1.3	384	9 %	4 0 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4 4	1.026	1 es	52.5	1.5	516	(A (A 0 0 00 M)

A/ FOR DEFINITIONS AND COVERAGE, SEE NOTES ON COVERAGE.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

Table 15

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) _a/

(Amounts in Thousands)

Statutory Authority	FY 1962		FY 1963	33	FY 1964	64	FY 1965	35	FY 1966	9
(10 U. S. C. 2304 (a))	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	200,40,26,23		\$24,376,720		\$28,74,284		180,199,193		\$38,243,107	
INTRACOVERMENTAL	1,155,481		346,516		961,746		612,470		1,014,603	
TOTAL, EXPERTINTRAJOVERNMENTAL	150,000,025	INO.OF	408,5000	100.00	28,234,238	100.04	27,384,567	100.00	37,228,404	100.09
FORMALLY ALVEHTISED	8,544,613	12.t	3,677,679	12.7	4,071,587	14.4	4,817,214	17.6	5,263,11,4	14.2
OTHER AUTHORITY (SUB-TOTAL)	507 774 405	87.4	1860 AT 15	87.3	166 311 43	3.00	22, 167, 313	45.4	31,945,346	85.9
(1) National Emergency (Sub-Total) (a) Labor Surplus Area & Industry Set-Asides (b) Small Business Set-Asides (Sub-Total) 1 Hallaces	1,430,044] [] []	1,34,388	15 0 15 15 0 15	1,543,963	10 4 kg	1,630,930	၁၂၀ ၃၂ ၀) က	1,856,600 156,672 1,594,571	아 아 아 다 아
1. Outlacted 2. Joint B. Co. Modifications Authorized by Existing Contract Negotiated Prior to January 1, 1996 (d) Balance of Payments Program	1,150,944 1,150,944 5,285 2,062	. · ·	1,095,046	3.0	1,222,070		0, 10, 10, 10, 10, 10, 10, 10, 10, 10, 1	5.1 5.0 0.0	1,396,904	, o o
(2) Public Exigency (3) Purchases Not More than \$2,500	1,06,304 1,069,144	1.5 3.8	562,430 1,280,338	1.9	,85,,123 1,337,665	2.1	1,104,298	4.0 5.1	5,081,593 1,704,868	13.7
(4) Personal or Professional Services (5) Services of Educational Institutions	125,731 295,195	0.4	93,002	0.3	113,7%	0.4	78,820 431,284	0.3	92,431	0.3
(t) Purnases Outside U. S. (7) Medicines or Medical Supplies	1,193,502	0.2	94,2,444	3.3 0.8	957,504 54,865	3.4	1,036,916	3.8	1,934,316	5.2
(8) Supplies Purchased for Authorized Resale (9) Perishable or Nom-Perishable Subsistence	82,100 485,235	0.3	280,304 535,647	1.0	157,589 684,747	2.6	170,674 801,857	9.6	230,439	3.9
(10) Impractical to Secure Competition by Formal Advertising (11) Experimental, Developmental, Test or Research	3,906,187 5,763,983	13.9	4,487,119 5,585,284	15.5	4,089,688 5,016,641	14.5	3, <i>92</i> 9,339 4,556,792	14.4 16.6	5,746,989 4,495,669	15.5
(12) Classified Purchases (13) Te-hnisl Equipment Requiring Standardization	411,177	2.7	150,463	1.4	217,184	9.0	115,000	7.0	122,571	0.3
	43,240	0.2	27,622	0.1	34,281	0.1	52,400	0.2	105,630	0.3
(14) Technical or Specialized Supplies Requiring Substantial Initial Investment or Extended Period of Preparation for Manufacture (15) Negotiation After Advertising	8,194,024	29.2	8,069,222	27.8	8,015,753	** ***	6,284,334 1,616	\$3°0	6,039,207 9,839	16.2
(16) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization (17) Otherwise Authorized by Law	670,331	2.4 0.1	819,150 343,127	2.8 2.8	328,092 567,957	1.2	337,241 567,546	2.1	2,171,779 754,753	2.0 2.0

a) For definitions and coverage, see Notes on Coverage. $\frac{1}{L}$ Prior to FY 1944, Joint Small Business Set-Amides were included under Authority (17). • Less than 0.05 percent

Fable 15 (Continued)

A CONTRACTOR OF THE PARTY OF TH

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)

Percent 31333 6.5 1.3 7.3 0.9 3.t 23.8 7 0,0 19.5 3.0 ٠ د FY 1971 1,651,437 1,683,100 7,864,043 6,427,798 1,981 306,862 11,184 431,410 249,344 62,015 105,699 1,837,945 1,533,395 35 408 34 S 3,524,732 \$ 34,510,000 934553 Tet Amount Percent 25.38 13.0 5.* 10.40 ~ 7 7: N 5: 4 ρ. 3 . ~ 5.0 7.0 0.0 0.0 FY 1970 1, 34, 55 1, 44, 51 15, 451 15, 451 2, 1996, 9.34. 1, 1, 111, 31 100,000 140,000,04 7,000, 345 4,471,157 1, 10 3, 5 m. 3,000 to 112. 61,501 414,360 1,972,174 35.50 Med 18 1,0%,01 50.55 1.12, 50,8 111.1.17 120,350 27,411.40 Amount Percent 0.73 1.00 to 0.00 t 0.2 5.3 15.0 11.7 0.3 3.6 0.2 FY 1969 2, re, lt 1 177,536 1,677,391 163,354 4,450,434 1,583,923 64,580 435,725 2,175,5% 143,749 7,755,4te 6,110,077 6,860 248,711 1,147,409 4,776,618 313,366 1,419,25 4,4,55,49 120,139 32/16 \$41,345.00 40,2717,31 36.27.5.034 Amount Percent :: :: S. S. 2.7 0.0 7.4 0.0 17.5 11.5 γ. γ. β. χ. 5.5 7.0 5.0 FY 1968 1,000 tytht, m 459,704 5,545, 152 1,618,784 1, 48%, 70.03 7,000 for 94 14, 115 H. C., 114 1,135,348 88,505 17, 775 202,13 11. 1,100,44 57.67 Amount Percent 17.3 15.0 13.4 1. 10 7:5 3.0 V.0 ·.. 3 7:4 FY 1967 7,521,54,7 4,545,162 5,2 12, 11.8 12,5,551 2,115,011 108,025,1 1,827,197 177,639 1,926,574 5.4 £ £ ₹4 4,2(3,414) 144,514 1,7,741 (10,871,1 1,500,57. 127,148 172,384 الالمريخ الرسد البادار الانحرا 1.5, 401, 104 5,(11),7 37,509,001 Amount (.) Marking for percy (CA-Toin)
(n) [ab r lupic Area & Industry Set-Aside
(b) Lamil Publices Cet-Acides by
(c) Balance of Payments Program (i.e.) Timestitus Purchasos (i.e.) Testatis Existent Requiring Connection and Interchasorability of Parts (11) Experimental, leves spmental, Test or Fessarch (1c) Purchase to Kep Encillies Available in the Interest of National Letense or Industrial McKillenti a (4a) Technish of Cheshalles Capples Beguiring of Cheshalla libras Investment or Extended Port of a Proparation for Manufacture (15) Reported After Absentishing (1.) Impresional to decide competition by Formel (4) Equation Furnished for Admirtary Herodom (4) Performation of Mon-Performation (4) (4) Personal of Englossional Territors(5) Territors of English Institutions [1] Put., 1 Edgency(4) Partitions Ref Note than \$2,500 Statutory Authority (10 U.S.C. 2304 (a)) (*) Puritizers i faite 1, 0;(*) Meindres of Meither Juppiles (17) Otherwise Authorized by Law TOTAL MICAL, PXTEPT DATEAN VERSMENTAL THEF ATTREITY (TIB-ICIME) SCHWALLY ALVESTICED A tver fally INTER JOVE SAMENTAL

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a/ For Definitions and Coverage, See Notes on Coverage.
b/ Includes Joint Small Business Set-Asides.
* Less Than 0.05 percent.

Table 15 (CONTINUED)

CONTRACT CONTRACTOR CONTRACTOR CONTRACTOR

AWARDS BY STATUTORY AUTHORITY (By Fiscal Year) a/

(Amounts in Thousands)						-				
Conductors Australia	FY 1972	972	FY 1973	73	FY 1874	74	FY 1975	75	FY 1976	9
Statutory Authority (10 U.S.C. 2304 (a))	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
TOTAL	1 4 15. 18.		<u>्</u> इ <u>ण्डास्तर</u> कर\$		721 181 074 /5		2 245,77,298		\$46,934,231	
INTRAJOVEHNNENTAL	2,5,4,908		3,038,079		3,340,449		5,040,952		6,194,527	
TOTAL, EXCEPT INTRACOVERNMENTAL	35,741,43	100.0%	33,565,000	100.0	36,408,616	100.00	40,363,334	100.00	40,726,190	100.00
FORMALLY ADVERTISED	3,094,533	10.3	3,627,256	10.8	3,069,142	4.8	3,437,111	8.5	3,232,425	6.7
GTHER AUTHORITY (SUB-TOTAL)	32,072,100	27.7	29,938,344	89.2	33,339,474	91.6	36,926,223	21.5	37,493,765	72.1
(i) National Emergency (sub-Total) (a) Labor Surplus Area & Industry Set-Aside (b) Small Business Set-Asides b/ (c) Halance of Payments Program (c)	1,885,189 225,779 1,625,301 34,109	2.5 2.5 0.1	1,864,135 120,535 1,718,231 20,056	5.6 5.1 0.1	1,744,343	8 m. 4 *	2,176,297 73,461 2,083,105 10,779	500°*	2,236,956 125,465 2,076,495 7,148	\$ 5.5 \$ 5.5 \$ 5.5
(d) Combined basis Business/Labor burpus (2) Fublic Exigency (3) Purchases Not More than \$10,000 \(\delta\)/2	1,775,532	5.0	5,313 1,955,232 1,534,222	* 2 * 4 * 6	13,399 1,817,503 1,589,544	4.50.1	8,952 2,321,632 2,203,276	* 8.2.	27,848 2,201,039 2,462,694	* * * * * * • • • • • • • • • • • • • • •
(4) Fersonal or Professional Services(5) Services of Educational Institutions	779° 279 106° 890	0.2	80,633 417,776	1.2	385,442	0.2	100,815	0.2	94,772 157,811	0.2
(6) Purchases Outside U. 3.(7) Medicines or Medical Supplies	1,614,831	0.5	1,750,833 130,568	5.2	1,829,644	5.0	2,067,788	5.1	1,991,045	0.3
 (b) Supplies Purchased for Authorized Resale (y) Perishable or Non-Perishable Subsistence 	313,138	3.4	346,914	1.0	1,625,609	1.1	487,139 1,633,710	1.2	505,368	1.2
(10) Impractical to Secure Competition by Formal Advertising Experimental, Developmental, Test or Research	8,644,756 1,593,839	24.3 12.8	8,116,595 5,104,635	24.2	12,376,447	34.0	13,049,409	12.3 12.3	13,198,452	38 17.5 17.5
(17) Classified Purchases (15) Technical Equipment Requiring Standardization		0.3	115,778	0.3	132,773	*****************	142,576	4.0	140,190	0.3
	127,714	7.0	64,545	0.2	119,577	0.3	136,182	0.3	621,46	0.2
(14) Technical A Specialized Supplies Requiring Substantial initial intestment or Extended Feriod of Preparation for Manufacture (15) Negotiation After Advertising	6,669,238 166,726	18.7 0.5	4,905,213	14.6	4,442,385 - 108,870	5.21 6.0	4,858,539	o.*	4,356,169	10.7
(1b) Purchases to Keep Facilities Available in the Interest of National Defense or Industrial Mobilization (17) Otherwise Authorized by Law	2,033,162	5.7	1,829,630 351,304	5.5	1,370,803	3.8	1,548,435	3.8	1,854,346	4.0 8.0
								_		







A For Definitions and Coverage, See Notes on Coverage.

b/ Includes Joint Small Business Set-Asides.

c/ Includes Awards for the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS),

Not included lesewhere in this table. FY 1973, \$316,024; FY 1974, \$382,059; FY 1975 \$354,012, FY 1976 \$13,514

d/ Invine Piscal Year 1975, this was charged from \$2,500 to \$10,000

AWARDS AY STATUTORY AUTHORITY (BY FISCAL YEAR) A TABLE 15 (CONCLUDED)

(AMDUNTS IN THOUSANDS)

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	SIATUIDRY AUTHORITY	FY 1971	7.7	FY 1977	77	FY 1978	78	FY 1979	62.	FY 1980	90
	(10 U.S.C. 23041A)	AMOUNT	PERCENT	AMDUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
		/3									
	TOTAL	\$12,181,795		\$55,571,616							
INTRAG	INTRAGOVERNMENTAL	1,45.,573		6,208,151							
TOTAL,	TOTAL, EXCEPT INTRAGOVERNMENTAL	10,729,480	100.0%	49,363,465	100.0%						
FORM.	FORMALLY ADVERTISED	836,513	7.8	3,927,458	8.0						
OTHE	OTHER AUTHORITY (SUB-TOTAL)	9,8,9,67	25.26	45,436,007	0.98						
3	NATIONAL EMERGENCY (SUB-TOTAL) (A) LABOR SURPLUS AREA & LINDSTRY SET-ASIDE (B) SMALL BUSINESS SET-ASIDES (C) BALANCE OF PAPHENTS PROGRAM	732,112 2,899 694,174 694,174	6.8	2,853,838 193,276 2,611,220 6,797							
	(D) COMBINED SMALL BUSINESS/LABOR SURPLUS AREA SET-ASIDE	58,5	•	₹.	1.0						
(3)	PUBLIC EXIGENCY PURCHASES NOT MORE THAN \$10,000	643,657 631,321	6.0	2,975,118	6.0						
£8	PERSONAL OR PROFESSIONAL SERVICES SERVICES OF EDUCATIONAL INSTITUTIONS	33,108 102,865	0.3	138,188	0.3						
38	PURCHASES GUTSIDE U.S. MEDICINES OR MEDICAL SUPPLIES	590,141 35,949	5.5	2,143,434	4.3 0.3						
(8)	SUPPLIES PURCHASED FOR AUTHORIZED RESALE PERISHABLE OR NON-PERISHABLE SUBSISTENCE	114,292	3.8	472,508	3.6						
(10)		3,169,400	29.5	15,905,802	32.2						
(11)		1,354,045	12.6	6,860,835	13.9						
(13)	CLASSIFED PUECHASES TECHNICAL FOUPPHENT REQUIRING STANDARDIZATION AND INTERCHANGEABILITY OF PARTS	36,347 16,159	0.3	197,279 236,291	0.5						
(14)	7	1,303,227	12.1	5,884,800	11.9						
(15)	PEKIUD UF PREPARATION FOR MANUFACTURE NEGOTIATION AFTER ADVERTISING	±2	•	452	•						•
93		613,447	5.7	2,272,974	9.4			-			
(11)	MUBILIZATION OTHERWISE AUTHORIZED BY LAU	107,494	1.0	475,346	1.0	-					-,.

AY FOR DEFINITIONS AND COVERAGE, SEE HOTES ON COVERAGE.

27 INCLUDES JOINT SMALL JUSTINESS SET-ASIDES.

27 INCLUDES \$742 FOR "CHAMPUS" AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

4 LESS THAN 0.05 PERCENT.

PERCENTAGES MAY HOT ADD DUE TO ROWIDING.

AWARDS BY TYPE OF CONTRACT PRICING PROVISION

acceptation appreciated betreeters associated associated betreeters associated betreeters

Tables 16 and 17 show the types of contract pricing clauses used in military procurement actions million, or 72.9% was awarded under fixed price procedures and \$11,779 million, or 26.3% under cost of \$10,000 or more each. During fiscal year 1977, awards totaled \$49,765 million of which \$32.649 reimbursement procedures. Other types, time and materials and labor hours, accounted for \$337 million and 0.8% of total

Cost-plus-a-fixed fee (CPFF) contracts accounted for 10.8% of total contract awards of \$10,000 or more in fiscal year 1977 compared with the 11.0% rate recorded in fiscal year 1976. Use of CPFF The use of firm fixed price contracts decreased from 42.3% during fiscal year 1976 to 39.4% during contracts since fiscal year 1964 have ranged from a low of 9.4% in fiscal year 1965 to a high of increased from 28.0% of total contract dollars in fiscal year 1976 to 31.5% in fiscal year 1977 12.9% in fiscal year 1973. The use of incentive contracts (both fixed and cost types combined) fiscal year 1977

113,228 actions representing delivery orders and modifications made pursuant to the terms of existing current period by 11.2% compared with the previous year. Actions for new work increased by 11.5% and is divided into 104,338 original contract actions and modifications calling for additional work, and The total of 217,566 actions of \$10,000 and over during fiscal year 1977 shown in Table 16 contracts. The overall number of procurement actions of \$10,000 and over increased during the actions representing delivery orders and modifications pursuant to the terms of the original contract by 10.9%

AWARDS BY TYPE OF CONTRACT PRICING PROVISION $\underline{\mathbf{A}}'$

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		WEL VAL.	WEL WALJE ISGOOP				7	HUSBLE OF PROCURESHE ACTIONS	TENEME ACEL	545		
Type of Prinks Provides	FISCAL	VEAR 1976	FISCAL VE	YE AR 1977		FISCAL	. YEAR 1976			FISCAL	YEAR 1977	
	1 POUR	PERCENT	THLUMA	PERCENT	10161	PERCENT	NEW MORK	JIMER 11	FUTAL	PERSENT	TEN NORK	JIMER BY
				Ę	TOTAL	i						
	<i>/₹</i>				1,4							
TOTAL	4 65,976,231	-	919.174.48		10.105.20				14.328.141			
INTRAGOVERNMENTAL ALTIONS OF \$20,000 OR LESS \$7	6,196,527 6,630,020		151.665.4		9.256.25				773,425			
ACTIONS DYER \$20,000 (SUB-TOTAL) C.	36,295,370	140.0	762.497.44	100.0	195.649	2	93,547	102.038	217,566	::	10.33	11 3,220
FIXED PRICE TYPE (SUB-TOTAL)	24.541.233		32,644,323	72.3	169.537	3	91.18	11.655	189.515	ı	90,726	17.78
FIRE	14.344.121		17.528,776		151.011		71,95	17.357	109,547		264.54	964.44
REDETRE INTEREST.	# P P P P P P P P P P P P P P P P P P P	7.27	9,003,70b	2002	7.0.4		25.4	2.567	5.48	7	14	2,67 2,73 2,73 2,73 2,73 2,73 2,73 2,73 2,7
COST REIMBURSCHENT TYPE (SUB-TOTAL)	9,437,870		11.778.725	<u> </u>	22,220	l	11.716	115.11	25.23	1	12.70	11,510
NO FEE	1.043.489		749.325		3,480	•	2.441		444.8	•	2,595	1
FIXED FEE INCENTIVE FEE	1.45 CB. N		4.819.276		15, 337	:	27.5	920.9	100.41	:::	25.6	7.57
AMARD FEE	614,285		4.0.987	:::	17.	::	:=		939		1112	779
OTHER TYPES (SUB-TOTAL)	194,257	6.5	330.744	•	1,544	:	•	116.5	\$20.4	2:2	100	126.7
TIME AND MATERIALS	140,733	::	260.669		2,73	: ::	3	51212	3		13:	1
1004	;;;					•	2.	•	727.1		1	ŝ
				P	ARMY							
TOTAL	9,498,094		6 12.815.1%1 samensame		2.878.644				2,909,456			
INTRAGOVERNMENTAL ACTIONS OF \$10,000 OR LESS \$/	1,477,553		1,552,794		210,745				172.922			
ACTIONS OVER \$10,000 (SUB-TOTAL) E/	6.950,777	7.001	9.207.984	100.0	520.54	9 1	19:41	56.183	817.18	j*****	21.783	576.62
FIXED PRICE TYPE (SUB-TOTAL)	1,047,628	72.6	6.714,981		45,601	:	16,633	788.85	519154	1.00	10,101	1
F. 22	1,645,978		***50.063		36,479	9	19.12	23.359	26/:13		19:51	100.45
REDETERMINABLE Incentive Escalation	1.71 * 087	:::	69.530 601.059 1.398.24		99 5 2.0 th	***	122	****	722		211	1887
COST REINBURSEMENT TYPE (SUB-TOTAL)	1,864,429	37.2	2,439,450	26.5	4,794	***	1,641	161.5	9.30	2.11	1.017	27.2
NO FEE	120.946		152,657		99	1	*	•	Ž		11	Ī
TARD FEE AMARD FEE	854,761 854,761	77.	1,264,399	13.1	892 821 821	:::			201	:::		
OTHER TYPES (SUB-TOTAL)	024.68	::	19581	::	410		11	E 2.3	14	; ;;	**	2:

• LESS THAN 0.05 PERCENT. NOTE - PERCENTAGES MAY HOT ADD DUE TO ROUNDING.

TIME AND MATERIALS LABOR HOUR

1/ HICLUDES 24 ACTIONS AND 823,524 MILLION "CHAMPUS" AWARDS NOT INCLUDED ELSEWHERE IN THIS TABLE.

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AWARDS BY TYPE OF CONTRACT PRICING PROVISION A

		NET WALJE 180001	180001				20.00	NUTBER OF PROGUEETENE ACTIONS	ETENT ACTIO	ci c		
Type of Presing Prevision	FISCALY	FISCAL YEAR 1976	FISCAL Y	FISCAL YEAR 1977		FISÇA	FISÇAL YEAR 1976			FISCAL	FISCAL YEAR 1977	
	140041	PERCENT	THUUPA	PERCENT	TOTAL	*c 4CENT	38C# #34	A Hario	FOTAL	PERTENT NEW HANG	HEIS MINE	JI ALK M
				RAVY	۲				-			
10146	1 15,474,477 T 15,474,477		17.504,270		2.713.548				992 17 98 12			
INTRAGOVERNMENTAL ACTIONS OF BLOSOGO R LESS &/	1.474.439		1.688.294		207,347				186.424			
ACTIONS OVER \$13,000 (SUB-TOTAL! C/	17.30%,666	1.00.0	16,726,21	7 - 7 - 7	56,596	9.091	53.663	21**12	62,123	163.6	122.65	13, 102
FIXED PRICE TYPE (SUB-TOTAL)	4.371.516	4.7.	9,451,447	7.49	5936	11.6	17,68%	21,4882	.4.67.	19.6	21.517	21.482
FIRM	5.767.726	;	4,211,211		37.553	::2	762'11	20.151	420.04	: :	21.15	25.462
REDETERMINABLE Incentive	44,54		78,583	6 . 9 Z	11.283	7.5	101	1.103	155	6.5	1	
ESCALAT10N	154,354	-:	184,913	-	146	7.0	196	150	121		3	4
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,947,268	310	5.135.454	39	9.597		5.51.5	3.3	744.01	:	1.031	1,351
NO FEE	311.491	:	326,596	7.	1,457	3	1.296	3	7	:	7	~
INCENTY CE EE AMARD FEE	1,247,113	:::	1,623,944	:::	717	:::	;	10° 20°	!!!	:::	;:	: : :
OTHER TYPES (SUB-TOTAL)	64,668	;	137.296	•	11915	***	692	1.50	2,662	7.5	181	2,639
TIME AND MATERIALS	44.467	13	**.33	::	-	::	: 21	756	1.616	::	: 3	1,216
LABOR HOUR	14,281	:	12,925	:	9	;	761	7	1.10	:	787	3

AAR FORCE

				i								
TOTAL	15.117.628		17.955.013		3.760.137			į	3,746,103			
INTRAGOVERNMENTAL ACTIONS OF \$10,000 OR LESS &/	1,632,789		2,664,376		242,389 3,263,372				303,477			
ACTIOMS DVER \$10,000 (SUB-TOTAL) C/	11,111,772		13,898,966	1.001	54.876 188.0	184.6	16,343	37,72	25,48	0.001	18.273	10.179
FIXED PRICE TYPE (SUB-TOTAL)	7.657.617	;	9.915.667	7:	64. ×7.3	:	13.745	32.620	*0.359	.:	15,563	15,66
									:	:	:	:
		:	3.41.			:	751.67	111.75	15.552	•	14.783	27.003
		:	63.66	•	11:3		= ;	***	\$11.2	:	~	2.1.3
ESCALATION	334.057	:	133.66	::	316	:	3	20.	::	::		;; ;;
COST REIMBURSEMENT TYPE (SUB-TOTAL)	1,366,926	3.5	3.000.003	***	••••	:	2.371	3.397	11.5	•	2.500	1
		:		:	:	:	:		•	:		
NO FEE	578,116	~ · ·	115.517	5.5	1,092		3	936	1.045	:	;	\$88
			1.00.00		26.5	3	1.712	2,211	1.238	5.2	1.735	2.477
AMARD FEE	140.525	::	212.46	::	=	::	::	11.	12:1	::	ž:	<u>:</u> :
OTHER TYPES (SUB-TOTAL)	48.629	:	143,616	:	1,135	2.1	182	2	937	:	982	1.130
		:		:	:		:	:	:	:	:	
TIME AND MATERIALS LABOR HOUR	11:	:•	142.155	<u>:</u> •	1.120	;·	2 ~	ž	1,330	<u>:</u> .	58	
			}					•	•	,	•	•

• LESS THAM 0.05 PERCENT. NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

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ANARDS BY TYPE OF CUNTINCT PRICING PROVISION \underline{A}'

					I							
		MET WALUE (8800)	(\$500)				772	NUMBER OF PROCURENTAL ACTIONS	ETENT ACT	348		
TIPE OF PRICING PROVISION	FISCAL YEAR 1976	IR 1976	FISCAL YEAR 1977	IR 1977		FISCAL	FISCAL YEAR 1976			FISCAL	ISCAL YEAR 1977	
	RHOUNT	PERCE	AMOUNT	NI ANGUNI PERCENT FOTAL PEACENT NEW HORK	TOTAL	PEAGENT	иен изви	OTHER AV	TWIOI	PERSENT	INTER PERSONT NEW DECK DETAILS	OTHER 2/

DEFENSE LOGISTICS AGENCY

13741	8 5,914,138 5,914,138	. 6,773,195 arressess	9500 114 1 4 8 8 8 8 8 8			1,137,504			
THTRECOVERNMENTAL ACTIONS OF SEC.000 OR LESS 2/ ACTIONS OVER \$20,000 (\$308-137AL) C/	0.001 923.130.4 900.257 200.257	169,616 796,519 796,519	28,784	32,592	9	36,348 1,857,873 43,363	•	426,88	750.6
FINE SAICE TYPE (SJM-TDIAL) FIDM OFFICEMENABLE TYCHTHY ESCHAFIN	6.44.653 99.9 6.44 67.5 7.226.574 64.9	5.206.361 99.4 2.296.26. 39.6 5.15 66 66.5	35.075 95.4 35.075 95.4 6.132 14.6	32. 5.6.65 5.66 5.66 5.66 5.69 5.69	0 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1		# : 3 m m e e e e e e e e e e e e e e e e e	279 -6 97 - 6 9 - 6 9 - 6
COST OELMBURSEMENT TYPE (SUB-TOTAL) 4D FE: 71 NO FE: THEORY FE: AMORO FE:		1, 622	* 1 * * * * * * * * * * * * * * * * * *	<i>.</i>	w i	21~2==		0 14500	N 1 4 4 0 0
OTHED TYPES (SUB-TOTAL) THE 'ND MATERIALS LANDA MOURS	1,996	2,657 2,657	313*	*!**	-!	****		***	••••

OTHER DEFENSE AGENCIES

797AL	966,996	\$ 1,237,997		13.158				47.5			
INTRASTVERNMENTAL ACTIONS OF \$10,000 OR LESS G/	43,553 24,589	80.875		15,671 56,139				17.905			
ACTIONS OVER \$10,000 SUB-TOTAL! 2/	0.001 0.000	1,120,865	100.0	3.018	100.0	1,942	101.1	7.65		2,534	1,535
FIRED SALCE TYPE (SJM-TOTAL)			67.4	1.546	51.4	919	736	2,115	7.46	1,473	93
Fall			£::4	1.451	79.5	:	: 3	2.007	51.9	1.254	753
PFDETAREBOOLE Totale Eve	32.956 5.7	105.68	. 5.	T 52	• :	-5	- 51	-1	• :	- 2	-;
Escalation			7.	2	5.3	-	:	;	:	-	7
COST PERSENERS TYPE (SUB-TOTAL)	265,015 30.2	361,110	32.2	1.454		1,001	37.3	1.728	1.11	1,232	961
NO FEE			2.0	287	:	231	*	22		201	;
			21.2	1.160	2.0 0.0	- P - C - C - C - C - C - C - C - C - C	124	1 I	1.7	1,612	? ?
AMARO FEE				~	1.0		~	~	-	~	-
OTHER TYPES (SUB-TOTAL)			:	1.6	6.3	•	ıA	*	:	2	•
TIME AND MATERIALS LARDR HOURS	429 629 6.1	2,334	77	•~	7.	, w a		۱ ۵ ۳	\$:	: 57	1 4 N

A/ FOR LEFINITIONS ALL COVERAGE, SEE HOTES DI COVERAGE.

B/ DELIVERY OBLERS ALD MODIFICATIONS PURSUANT TO TERIS OF THE ORIGINAL CONTRACT.

E/ EXCLUDES INTRAGOVERHWENTAL. DATA BY PRICING PROVISION ARE NOT AVAILABLE FOR ANARDS OF LESS THAN \$10,000.

• LESS THAN 0.05 PERCENT.

NOTE - PERCENTAGES MAY NOT ADD DUE TO ROUNDING.

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AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

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(Amounts in Thousands)

(component in outporter)					FIS	FISCAL YEAR				
Type of Pricing Provision	1981	1952	1953	1954	1955	1956	1957	1958	1959	1960
					Net	et Value				
TOTAL b/	181,488,13	\$34,027,596	\$29,285,024	\$10,941,854	\$13,661,308	\$16,101,941	\$17,997,053	L89'191'22\$	\$22,873,335	\$21,181,486
FIXED PRICE TYPE (SUB-TOTAL)	₹£1 ′9£1′ 81	27,953,710	23,358,219	7,707,753	10,365,840	£69 * 022 *1 11	11,995,425	13,389,816	13,520,289	12,159,763
Firm Redeterminable Inventive Exemation	9,40,6,234 7,206,455 1,951,457 151,987	10,128,940 13,122,675 1,079,848 622,247	9,307,381 6,368,482 7,029,516 652,840	4,157,793 639,040 2,756,136 154,784	5,418,631 1,715,573 3,124,378 107,258	5, 859, 400 1,596, 461 3,096, 450 668, 382	6,360,956 1,548,113 3,210,857 875,499	6,168,679 1,630,271 4,253,712 1,336,154	7,499,601 1,070,589 3,508,293 1,442,806	6,645,815 1,298,138 2,879,199 1,336,611
COST REIMBURSINGER AND OTHER TYPES (SUB-TOTAL)	2,771,998	985,470,6	5,926,805	3,234,101	3,295,468	897,248	6,001,628	118,577.8	9,353,046	9,021,723
No Fee Fixed Fee Incentive Fee Other <u>d</u> /	855,019 1,852,046 14,933	1,523,065 4,509,585 41,636	482,099 4,777,868 631,036 33,802	2,606,666 2,606,666 277,121 61,517	363,371 2,693,335 193,408 45,354	626,198 3,887,588 303,759 63,703	338,635 5,380,975 209,296 72,7 22	616, f29 7,363,218 703,175 89,789	686,581 7,836,391 741,247 88,827	466,546 7,803,469 672,899 78,809
						Percent				
TOTAL b/	100.00	100.001	100.00	100.06	%0 °001 .	100.00	100.00	100.00	100.00	100.00
FIXED PRICE TYPE (SUD-TOTAL)	87.3	1.99	8.6 <u>F</u>	<u>3°0L</u>	<u>6.27</u>	1.69	9.99	7.08	59.1	57.4
Firm Refeterminable Inventive Escalation	43.9 33.6 9.1 0.7	29.8 38.5 12.0 1.8	31.8 21.8 24.0 2.2	38.0 5.9 25.2 1.4	39.7 12.5 22.9 0.8	36.4 9.9 19.2 4.2	35.3 8.6 17.8 4.9	27.8 7.4 19.2 6.0	32.8 4.7 15.3 6.3	31.4 6.1 13.6 6.3
COGT REDMBURGENERY AND OTHER TIPES (SUB-TOTAL) No Fee Fixed Fee Incentive Fee Other 4	7.51 6.6 6.8	17.9 4.5 13.3 0.1	20.2 1.6 16.3 2.2 2.2	29.5 23.8 23.5 0.6	24.1 2.7 19.7 1.4 1.4	30.3 3.9 24.1 1.9	33.4 1.9 29:9 1.0 1.0	39.6 2.8 33.2 3.2 0.4	40.9 3.0 34.3 3.2 0.4	15.6 35.8 35.8 3.0 0.1

For definitions and coverage, See Notes on Coverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes Represents of intent in fiscal year 1951 and 1952 for which type of pricing provision was not determined.

Represents proterement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of \$100,000 or more. े ने

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Table 17-- (Continued)

TOTAL PROPERTY OF THE PROPERTY

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AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

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					H	FISCAL YEAR				:
Type of Prigning Provision	1961	1962	1963	1964	1965	1966	1967	1968	6961	1970
						Net Value		-		
TOTAL E	\$22,857,231	\$15,779,215	306,222,302	\$45,727,23	699°0€€°†73\$	114,212,88	395,249,366	\$39,070,619	\$37,185,155	\$31,012,501
PIXED PRICE TYPE (SUB-TOTAL)	550,645,651	150,717,21	109'210'21	105,850,81	18,619,283	026,055,35	96.273,08	30,311,751	88,172,619	169,446,55
Firm Releterminable Livervive Esvalation	7,211,278 2,403,006 2,553,522 1,075,246	9,744,324 1,447,663 1,696,845 3,096,845	10,486,370 981,440 4,137,346 1,007,445	11,790,231 611,885 4,695,456 1,000,935	12,856,526 536,435 4,039,795 1,186,527	19,277,2% 765,555 5,527,340 1,160,731	22,091,935 687,726 7,001,204 1,192,674	20,5%,294 5%,777 7,323,142 1,831,538	18,652,591 466,032 7,316,812 1,737,184	14,739,831 217,453 6,484,855 1,502,490
COST REINBURGEMENT AND UTHEN TYPES (SUB-TOTAL)	9,614,179	10,112,884	9,211,981	7,279,035	9,711,406	164,496,6	128,275,8	8,758,868	<u>365°770'6</u>	8,067,807
No Pee Pixed Pee Incentive Pee Award Pee	466,798 8,362,396 724,161 0	595,144 8,384,661 1,061,314 0	621,448 5,439,150 3,061,668 0	582, 448 3,036,547 3,580,472 0	577,801 2,289,324 2,720,835 0	734,084 3,327,884 2,762,942 0	752,159 4,068,830 3,276,968 0	788,191 2/ 1,233,744 3,506,734 88 230,199	639,346 3,566,354 3,443,134 1,110,777 252,925	593,881 3,212,734 3,650,173 953,042 258,577
						Percent				
TOTAL b/	\$0.001	100.001	100.001	100.001	100.00	100.0%	100.00	100.00	100.0%	100.00
FIXED PRICE TYPE (SUB-TOTAL) Firm Peterwinable Inventive Escalation	31.5 31.5 10.5 11.2	38.0 38.0 7.4 12.0 3.4	64.9 41.5 3.7 15.8 3.9	2.17 4.6.3 2.4 1.8.5 4.0	76.5 72.8 2.2 16.6 1.9	79.2 57.5 2.3 15.9 3.5	78.2 56.3 1.8 17.8 3.0	77.6 5 52.7 11.5 118.7 4.7	75.8 50.2 1.2 19.7	74.0 0.77 0.77 20.9 4.9
COST REIMBURSIMENT AND OTHER TYPES (SUB-TOTAL) NO Pee Fixed Fee Incentive Fee Amand Bee Other 4/	#2.1 2.0 36.6 3.6 0.0	29.2 2.3 2.5 32.5 4.1 0.0	25.1 20.7 111.7 0.0	28.8 2.3 14.1 0.0 0.0	23.5 4.6 4.6 0.0	20.8 9.9 8.3 8.3	21.1 1.9 10.4 0.0	22.4 2,0 2,0 9.0 9.0 9.0	24.2 1.7 99.3 99.0	26.0 1.9 1.9 1.8 1.8 1.8 1.8

For definitions and coverage, See Notes on Goverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes once the Military Petroleum Supply Agency, the successor to ASPPA, beginning 1 January 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Ray Asters of intent in fiscal years 1951 and 1952 for which type of pricing provision was not determined.

Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of Includes Ecat-Plus-Award Pee Contracts but the amounts are not known.

Includes Time and Materials and Labor Hour contracts. 6

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TABLE 17 (Concluded)

RESERVED BACKSON CONSON CONTRACTORS CONTRACTORS PRINCES (CONTRACTORS)

AWARDS BY TYPE OF CONTRACT PRICING PROVISION (By Fiscal Year) a/

(Amounts in Thousands)

						FISCAL YEAR				,
Type of Pricing Provision	1971	1972	1973	1974	1975	1976	1977	1977	1978	1979
					•	NET VALUE				
TOTAL B/	<u>ton'260'62</u> \$	456,592,654	\$29,913,542	\$32,475,056	\$36,019,736	\$36,295,370	\$ 9,596,155	\$44,764,792		
FIXED FRICE TYPE (308-TOTAL)	<u> 365,156,15</u>	23,110,679	20,752,326	23,537,160	26,059,551	26,661,233	219'605'9	E& 649 &		
Firm Redeterminable Incentive Bacalation	12,579,900 213,040 7,807,378 1,331,218	13,834,697 271,208 7,628,868 1,375,906	13,209,059 260,212 5,827,628 1,455,427	13,616,019 332,782 6,814,412 2,773,947	14,834,593 360,851 6,396,224 4,467,883	15,355,121 468,848 6,393,747 4,443,517	4,067,108 151,635 1,443,206 1,241,663	17,628,776 654,277 9,003,706 5,362,564		
COST REINGER, EMENT AND OTHER TYPES (SUB-TOTAL)	756,037,17	3,162,175	9,161,216	8.257.896	9,960,185	2,634,137	2,692,543	69 ¹ '511'71		
No Fee Fixed Fee Incentive Fee Award Fee Other d	659,782 3,352,924 2,834,582 692,913 280,636	1,2(4),763 3,715,559 3,231,450 820,148 214,235	968,023 3,845,775 3,445,954 663,745 237,719	1,216,589 3,603,798 3,273,268 646,144 218,097	922,566 3,826,095 4,345,521 588,864 207,139	1,043,489 3,982,870 3,7%,226 619,285 196,267	195,794 1,313,170 900,816 211,786 70,977	994,647 1,818,276 5,124,815 840,987 336,744		
						PERCENT				
TOTAL	100.0%	100.00	100.00	100.0%	100.0%	100.0%	3 C'001	100.0%		
FIRM FRICE TYPE (3:B-TCCAL) Firm Redeterminable Lucentive Escalation	73.9 42.4 0.7 26.3 4.5	71.6 42.8 0.8 23.6	69.4 0.9 0.9 19.5	72.4 41.9 1.0 21.0 8.5	72.3 41.1 1.0 17.8	73.5 46.3 1.3 17.6 12.2	71.9 42.4 1.6 15.0	72.9 39.4 1.5 20.1 12.0		
COST REIMBURGEMENT AND OTHER TYPES (SUB-TCML) No Fee Pixed Fee Incentive Fee Award Fee Other 4/	26.1 2.2 11.3 9.5 2.3 0.7	3.7 13.7 10.0 2.5 2.5 0.7	30.6 3.2 11.5 2.2 0.8	27.6 3.7 11.1 10.1 2.0 0.7	2.7.7 1.51 3.0 3.1 3.1	26.5 2.9 10.4 10.4 0.5	28.0 2.0 13.7 9.4 9.4	27.1 1.00.2 1.00.1 1.00.0 8.00.0		

For definitions and coverage, See Notes on Goverage. Excludes data for the Armed Services Petroleum Purchasing Agency (ASPPA) from July 1950 through December 1956, but includes data for Military Perchaem Supply Agency, the successor to ASPPA, beginning 1 Santan, 1957. Excludes Army Procurement overseas prior to fiscal year 1958 and also excludes some Nary letters of infert in fiscal years 1951 and 1952 for which type of parting provision was not determined.

Represents procurement actions of \$10,000 or more excluding Intragovernmental, except for fiscal year 1951 which included Navy actions of \$5,000 or more and Army actions of Includes Time and materials and labor Hour contracts. 9

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SUBCONTRACTS

Commitments for subcontract work by 737 reporting large military contractors totaled \$15,038 million in fiscal year 1977 which was a 26.5% increase from the \$11,887 million reported by 703 large contractors in fiscal year 1976.

year 1977 compared with 37.6% for fiscal year 1976. Comparative data for fiscal years 1968 through 1977 are shown in Table 18. Small business firms received 39.0% of the total committed for subcontract work during fiscal

Table 18

DEFENSE SMALL BUSINESS SUBCONTRACTING PROGRAM (By Fiscal Year)

(Dollar Amounts in Millions)	!									
	1968	1969	1970	1971	1972		1973 1974	1976	1976	1977
l. Number of Large Contractors Reporting	888	946	939	865	767	765	713	701	. 703	737
2. Military Subcontract Commitments	\$15,225	\$14,883	\$11,931	\$ 92471	\$ 2,225	\$11,094	270,512	\$12,734	\$11,887	\$15,225 \$14,883 \$11,931 \$ 9,471 \$ 9,22 \$ \$11,094 \$12,072 \$12,734 \$11,887 \$15,038
a. To Small Business Concerns	964,69	940,9	4,378	3,292	3,457	3,292 3,457 3,971	609,4	5,002	624,4	5,863
b. To Other Business Concerns	8,729	8,837	7,553	6,179	894,9 671,9	7,123	7,463	7,732	7,412	9,175
3. Percent of Total to Small Business Concerns (Line 2a -:- Line 2)	12.74		40.6% 36.7%	34.8%	34.8% 34.8%	35.8%	38.2%	39.3%	37.6%	39.0%
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APPENDIX TABLES

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TABLE A AWARDS BY MONTH (WORLD-WIDE TOTAL) 1951 - 1960

A PORT CONTRACTOR CONT

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\$ 4,137 \$ 2,697 \$ 3,967 \$ 702 \$ 1,100 \$ 1,312 \$ 2,681 3,170 \$ 3,148 2,947 1,032 1,346 1,893 1,370 1,262 3,170 1,262 1,970 1,262 3,170 1,262 1,970 1,262 1,998 2,988 9,958 8,818 2,256 3,516 4,467 1,932 1,390 2,278 1,410 1,988 1,528 1,528 1,528 1,528 1,940 1,541 1,120 6,038 6,427 7,349 1,528 1,329 1,917 1,120 6,038 6,427 7,349 1,561 1,199 1,561 750 13,279 16,582 19,590 2,373 810 750 2,067 734 2,225 2,012 1,990 3,237 3,272 2,479 1,470 1,4						
ry \$ 2.697 \$ 3.967 \$ 1,000 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,312 \$ 1,262 \$ 1,100 \$ 1,312 \$ 1,262 \$ 1,000 \$ 1,312 \$ 1,262 \$ 1,000 \$ 1,346 \$ 1,962 \$ 1,000 \$ 1,346 \$ 1,963 \$ 1,400 \$ 3,516 \$ 1,407 \$ 988 \$ 1,528 \$ 1,268 \$ 1,407 \$ 988 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,662 \$ 1,407 \$ 1,692 \$ 1,128 \$ 2,778 \$ 1,400 \$ 9,943 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,528 \$ 1,692 \$ 1,289 \$ 1,400 \$ 2,943 \$ 1,949 \$ 1,692 \$ 1,400	1952 1953		1957	1958	1959	1960
ary 2,681 4,113 2,004 522 1,070 1,262 nuary-March, Total 9,988 9,958 8,818 2,256 3,516 4,467 nuary-March, Total 3,115 2,249 2,776 1,173 1,542 1,129 3,910 3,190 2,249 2,776 1,410 988 1,542 1,129 3,910 3,190 2,249 2,776 1,173 1,542 1,129 3,910 3,194 12,398 6,066 3,455 3,897 4,692 nuary-June, Total 25,147 27,795 19,938 8,294 9,943 11,816 1 iscal Year, Total 25,147 27,795 19,938 8,294 9,943 11,816 1 mber 3,121 1,199 1,561 70 9943 11,816 1 iscal Year, Total 2,012 1,990 3,277 2,479 4,740 er 2,246 2,047 929 2,947	4,137 \$ 2,697 \$ 3,967 \$	\$ 1,100 \$	₩.	\$ 1,793	114,1 \$	\$ 1,580
11-June, Total 3,170 3,148 2,247 1,032 1,346 1,346 1,346 1,346 1,346 1,346 1,346 1,346 1,346 1,346 1,346 1,4467 1,143 1,542 1,446 1,4467 1,440 988 1,528 1,410 988 1,528 1,410 988 1,528 1,420 1,439 1,431 1,561 1,439 1,561 1,437 1,479 1,479 1,479 1,479 1,479 1,479 1,470 er r september, Total 2,464 2,246 2,296 3,297 1,917 1,007 1,730 1,704 1,704 1,704 1,706 1,707 1,706 1,707 1,706	4,113 2,004	1,070		1,083	1,658	1,508
1,175 2,249 2,776 1,173 1,542 1,129 3,910 3,190 2,278 1,410 988 1,528 1,528 1,410 988 1,528 1,528 1,410 988 1,528 1,528 1,410 988 1,528 1,528 1,528 1,529 1,529 1,410 1,410 988 1,528 1,528 1,528 1,529 1,410	3,148 2,847 1	1,346		16).5	2,430	2,3 70
1,173 1,542 1,129 1,542 1,129 1,542 1,129 1,528 1,410 988 1,528 1,528 1,410 988 1,528 1,410 988 1,528 1,410 988 1,528 1,410 988 1,528 1,410 1,5159 17,837 11,120 6,038 6,427 7,349 1,512 1,329 1,561 708 844 1,036 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,470 1,479 1,470 1,479 1,470 1,470 1,479 1,470 1,479 1,470 1,479 1,470 1,479 1,470	8,818		5,216	5,673	5,507	5,458
15,156 2,249 2,776 1,173 1,542 1,129 1,528 1,528 1,528 1,528 1,528 1,528 1,410 988 1,528 1,528 1,410 988 1,528 1,528 1,410 988 1,528 1,528 1,410 9,943 11,816 1,9410 1,938 8,294 9,943 11,816 1,940 1,561 708 844 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,036 1,410 1,	,	1	_	ì	,	,
ril-June, Total 15,159 17,837 11,120 6,038 6,427 7,349 11,816 1,35cal Year, Total 25,147 27,795 19,938 8,294 9,943 11,816 1,369 25,147 27,795 19,938 8,294 9,943 11,816 11,890 926 2,867 2,896 2,89	2,249 2,776	1,542		1,763	1,802	1,500
ril-June, Total 15,159 17,837 11,120 6,038 6,427 7,349 invary-June, Total 25,147 27,795 19,938 8,294 9,943 11,816 1 iscal Year, Total 3,121 1,199 1,561 708 844 1,036 19,590 2 ist 2,373 810 750 497 901 1,479 2,225 ly-September 7,506 3,999 3,237 3,272 2,479 4,740 ber 2,464 2,047 929 1,917 1,007 1,730 imber 3,568 2,296 2,296 2,479 4,740 imber 3,568 3,532 3,272 2,479 4,740 inber 3,568 3,532 1,748 3,367 5,295 6,151 inber 3,367 5,295 6,151	12,398 6,066	3,897		5,131	4,995	4,307
iscal Year, Total 1.197 1.197 1.198 1.198 1.198 1.198 1.198 1.198 1.198 1.198 1.199 1.19	17,837 11,120			6,452	454.8	7,682
ist special Year, Total 3,121 1,199 1,561 708 844 1,036 1,479 smber 1,900 3,237 3,237 3,237 3,237 3,237 3,237 3,237 3,272 2,479 4,740 1,730 smber stober-December, Total 8,268 7,875 1,748 3,367 2,295 1,917 1,007 1,730 2,744 2,047 929 1,917 1,007 1,730 2,744 2,286 2,286 2,286 2,479 1,740 3,120 2,717 1,087 1,744 1,087 1,744 1,087 1,744 1,087 1,080 1,168 1,168 1,168 1,168 1,168 1,168 1,174 1,087 1,174 1,081 1,080 1,188	27,795 19,938			15,125	13,931	13,140
1,199 1,561 708 844 1,036 1,561 1,996 1,561 1,996 1,561 1,996 1,967 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,470	31,812			24,197	25,312	23,689
ist 1,179 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 1,479 2,225 1,479 2,225 2,225 2,479 4,740 4,740 4,740 4,740 4,740 1,704 1,704 1,704 1,704 1,704 1,704 1,704 1,704 1,704 1,704 1,704 2,717 stober-December, Total 8,268 7,875 1,748 3,367 5,295 6,151	1 100 1			1,319	1.824	1,757
tember, Total 7,506 3,999 3,237 3,272 2,479 4,740 2,464 2,047 929 1,917 1,007 1,730 2,236 2,296 287 380 1,168 1,704 3,568 3,532 532 1,070 3,120 2,717 December, Total 8,268 7,875 1,748 3,367 5,295 6,151	810 750			1,232	1,465	1,698
stember, Total 7,506 3,999 3,237 3,272 2,479 4,740 2,464 2,047 929 1,917 1,007 1,730 2,236 2,296 287 380 1,168 1,704 3,568 3,532 532 1,070 3,120 2,717 -December, Total 8,268 7,875 1,748 3,367 5,295 6,151	1,990 926 2,			2,471	1,921	5,402
2,464 2,047 929 1,917 1,007 1,730 2,236 2,236 2,296 2,87 380 1,168 1,704 1,704 3,568 3,532 532 1,070 3,120 2,717 2,717 2,717 2,268 7,875 1,748 3,367 5,295 6,151 1,007 1,709 1,000 1	3,999 3,237			5,022	5,210	5,857
2,236 2,296 287 380 1,168 1,704 3,568 3,568 3,532 1,070 3,120 2,717 2,71	2,047			1,820	1,914	1,428
-December, Total 8,268 7,875 1,748 3,367 5,295 6,151	2,296 287			3,082	1,731	1,607 2,278
8,268 7,875 1,748 3,367 5,295 6,151	3,734				``````````````````````````````````````	
100 00 100 100 100 100 100 100 100 100	7,875 1,748		2,400	6,359	5,339	5,313
TT,0'01 4')'0' 6'039 6'0'4 4'0'11	15,774 11,874 4,985 6,639	7,774 00,891	9,072	11,381	10,年9	11,170
Calendar Year, Total 40,921 39,669 24,923 14,933 17,717 22,707 19,639	39,669 24,923	17,717		26,506	24,480	24,310

NOTE: Most overseas procurement during fiscal years 1951-1954 was reported on an annual basis. The amounts have been pro-rated to the individual months on an estimated basis.

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TABLE A (Cont'd) AWARDS BY MONTH (WORLD-WIDE TOTAL) 1961 - 1970

proposal according acceptance acceptance contraction

(Amounts in Millions)										
Month	1961	1962	1963	1964	1965	1966	1961	1968	1969	1970
January February March	\$ 1,781 1,887 2,437	\$ 2,990 1,927 3,019	\$ 2,320 2,254 2,800	\$ 2,328 2,527 2,204	\$ 2,029 1,603 2,578	\$ 2,957 2,554 2,988	\$ 3,318 3,291 3,034	\$ 2,973 2,909 3,077	\$ 3,275 3,221 2,560	\$ 2,773 2,406 2,560
January-March, Total	6,105	7,936	7,374	7,059	6,210	8,499	9,643	8,959	9,056	7,739
April May June	1,929 1,630 4,750	2,043 1,966 4,431	1,842 2,155 4,648	2,274 2,391 3,666	2,693 1,988 4,607	3,159 3,398 7,283	2,902 3,940 7,060	3,247 3,993 6,081	2,399 2,720 5,160	2,166 2,292 5,320
April-June, Total	8,309	8,380	8,645	8,331	9,288	13,840	13,902	13,321	10,279	9,778
Jamary-June, Total	414,41	16,316	16,019	15,390	15,498	22,339	23,545	22,280	19,335	17,517
Fiscal Year, Total	25,584	29,254	29,379	28,796	27,997	38,243	44,633	43,755	41,986	35,976
July August September	1,597 1,828 2,252	1,653 1,922 2,248	2,044	2,328 1,971 2,474	2,355 2,659 2,798	4,114 3,069 4,208	3,721 3,725 4,282	4,371 3,071 4,601	3,524 2,965 3,313	3,362 2,782 2,608
July-September, Total	5,677	5,823	7,456	6,773	7,812	11,391	11,728	12,043	9,802	8,752
October November December	2,653 1,909 2,699	2,943 2,471 2,123	2,241 1,535 2,174	2,025 1,746 1,955	2,782 2,481 2,829	3,462 2,778 3,457	3,649 2,770 3,328	4,021 2,863 3,724	3,416 2,170 3,071	3, <i>977</i> 2, <i>22</i> 6 3,312
October-December, Total	7,261	7,537	5,950	5,726	8,092	6,697	9,747	10,608	8,657	9,515
July-December, Total	12,938	13,360	13,406	12,499	15,904	21,088	21,475	22,651	18,459	18,267
Calendar Year, Total	27,352	29,676	29,425	688,72	31,402	43,427	45,020	166,44	37,794	35,784

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TABLE A (Cont'd) AWARDS BY MONTH (WORLD-WIDE TOTAL) 1971 - 1980 to Date

CANAL MARCHAN AND CONTRACT CONTRACTOR CONTRACTOR CONTRACTOR

(Amounts in Millions)

(Amounts in Millions)										
Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
Jamary February March	\$ 2,338 2,364 3,059	\$ 3,379 2,629 2,977	\$2,734 2,569 2,966	\$3,244 2,727 2,800	\$3,681 3,414 2,721	\$3,574 2,624 5,495	\$ 3,722 3,759 4,516			S
January-March, Total	7,761	8,945	8,269	8,771	9,816	11,693	11,997			
April May June	2,285 1,843 4,361	2,249 2,300 5,863	2,067 2,572 5,387	3,207 2,344 6,419	2,987 2,799 7,185	2,747 2,656 7,148	4,145 3,882 3,506			
April-June, Total	684,8	10,412	10,026	11,970	12,971	12,551	11,533			
Jamasy-June, Total	16,250	19,397	18,295	20,741	22,787	ħηΖ " ηΖ	23,530			
Fiscal Year, Total	34,517	38,292	36,920	40,131	45,758	η ξ6°9 η				
July August September	3,716 3,213 3,231	3,783 2,871 3,010	2,725 3,468 3,468	4,345 4,539 3,706	4,620 5,444 3,303	2,800 4,101 5,281	3,885 3,924 7,984			
July-September, Total	10,160	799,6	9,661	०६५ हा	13,367	12,182	15,793		-	
October November December	2,838 2,638 3,259	3,150 3,101 2,710	3,392 3,207 3,130	4,355 3,300 2,726	3,426 2,772 3,125	6,844 4,686 4,719				
October-December, Total	8,735	8,961	9,729	10,381	9,323	642,61				
July-December, Total	18,895	18,625	19,390	22,971	22,690	28,431				
Calendar Year, Total	35,145	38,022	37,685	43,712	45,447	52,675				

TABLE B AWARDS TO U.S. BUSINESS FIRMS BY MONTH 1951 - 1960

(Amounts in Millions)

THE PARTY OF THE PROPERTY OF THE PROPERTY OF THE PROPERTY OF THE PARTY
Month	1951	1952	1053	1054	1055	1056	100	1050	0307	
	}	3		5		OCET	rei	00.81	AC AT	1900
January	\$ 4,00¢	\$ 2,505	\$ 3,557	\$ 581	\$ 962	\$ 1,205	\$ 1,394	\$ 1,647	\$ 1,223	\$ 1,448
February	2,508	3,961	1,675	416	696	1,107	1,519	939	1,483	1,366
March	2,974	3,003	2,521	606	1,191	1,767	1,817	2,602	2,258	2,199
January-March, Total	984,6	694,6	7,753	1,906	3,122	620,4	4,730	5,188	196,1	5,013
								•		·
April	2,878	2,067	2,418	1,039	1,414	86	1,637	1,524	1,665	1,253
June	7,917	3,022	1,935 5,689	3,038	3,442	1,350 4,366	2,310	2,322	1,425	1,708 3,995
,				,	,					
April-June, Total	14,525	17,271	10,102	5,363	5,663	6,704	4,541	8,528	7,724	966*9
Jamary-June, Total	24,011	26,740	17,855	7,269	8,785	10,783	9,271	13,716	12,688	12,009
Fiscal Year, Total		41,482	27,822	11,448	14,930	17,750	19,133	21,827	22,744	21,302
T.1.	7100	000		- 00)		ō	;	,		
July A::-:-:-	2,046	020	1,441	955	693	041	411 ,1	7,00.7	1,534	1,524
August	2,100	524	585	455	777	1,325	3	1,032	1,252	1,496 1,496
September	1,834	1,664	810	2,012	573	2,081	1,283	2,243	1,728	2,158
July-September, Total	9,960	3,036	2,836	3,059	2,037	742,4	3,247	4,342	415,4	5,178
Octobos	200	, 720	122	۰, 8,7	600	י בלט	000	gc 3 t		660
Notionhor	2002	69167	7/1	302	200	1,508	ב,בו היל ר	1,050	1,650	1,513
December	3,413	3,202	108	796	2,985	2,518	2,168	2,875	1,488	2,056
October-December, Total	7,782	6,931	1,343	3,086	7,930	5,615	t,864	5,714	4,77 9	4,724
July-December, Total	14,742	796,6	4,179	6,145	196*9	6,862	8,111	10,056	9,293	6,902
Colondon Voor Total	28 763	מטים אנ	20	464	000	717 00	000	i i	6	
Calendar rear, 10tal	30,73	30,707	22,034	13,414	20,401	20,045	17,362	23,772	21,981	21,911

TABLE B (Cont'd) AWARDS TO U.S. BUSINESS FIRMS BY MONTH 1961 - 1970

SANSONS

(Amounts in Millions)

Month	1961	7961	1963	1964	1965	1966	1967	1968	1969	1970
Jamary February March	\$ 1,573 1,712 2,233	\$ 2,760 1,697 2,800	\$ 2,140 2,131 2,654	\$ 2,138 2,377 2,001	\$ 1,841 1,446 2,344	\$ 2,590 2,264 2,682	\$ 2,922 3,092 2,670	\$ 2,505 2,598 2,819	\$ 2,880 2,797 2,383	\$ 2,397 2,118 2,295
Jamary-March, Total	5,518	7,257	6,925	6,516	5,631	7,536	189€8	7,922	8,060	6,810
April May June	1,780 1,417 4,375	1,757 1,676 3,930	1,714 2,009 4,244	2,124 2,210 3,292	2,478 1,827 4,192	2,922 2,653 6,420	2,578 3,360 6,410	3,005 3,733 5,499	2,128 2,435 4,535	1,928 1,951 4,480
Apı il-June, Total	7,572	7,363	7,967	7,626	8,497	11,995	12,348	12,237	960,6	8,359
Jamary-June, Total	13,090	14,620	14,892	241,41	14,128	19,531	21,032	20,159	17,158	15,169
Fiscal Year, Total	22,992	26,147	27,143	26,221	25,281	34,026	39,809	39,486	37,331	31,191
July August September	1,415 1,596 1,970	1,404 1,800 2,068	1,749 2,341 2,649	2,108 1,685 2,268	1,965 2,449 2,561	3,638 2,686 3,725	3,283 3,214 3,988	3,614 2,728 4,158	2,878 2,626 2,931	2,607 2,435 2,355
July-September, Total	186,4	5,272	6,739	190'9	6,975	10,049	10,485	10,500	8,435	7,397
October November December	2,349 1,715 2,482	2,774 2,298 1,907	2,083 1,328 1,929	1,764 1,594 1,734	2,595 2,286 2,639	3,088 2,525 3,115	3,353 2,512 2,977	3,668 2,507 3,498	3,094 1,955 2,538	3,693 1,957 2,888
October-December, Total	945,9	6,979	5,340	5,092	7,520	8,728	8,842	9,673	7,587	8,538
July-December, Total	13,527	12,251	620'टा	11,153	14,495	18,777	19,327	20,173	16,022	15,935
Calendar Year, Total	24,617	26,871	26,971	25,295	28,623	38,308	40,359	1,0,332	33,180	31,104

TABLE B (Cont'd)
AWARDS TO U.S. BUSINESS FIRMS BY MONTH
1971 - 1980 to Date

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(Amounts in Millions)										
Month	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January February March	\$ 2,054 2,083 2,682	\$ 3,041 2,335 2,627	\$2,129 2,169 2,644	\$2,693 2,351 2,222	\$2,939 2,811 2,284	\$2,632 2,135 3,961	\$ 3,045 3,030 3,884			
January-March, Total	6,819	8,003	6,942	7,266	η ξο '8	8,728	6,959			
April May June	2,046 1,663 3,745	1,977 2,014 4,475	1,623 1,994 4,348	2,596 1,970 5,357	2,658 2,347 5,724	2,267 2,149 5,680	3,632 3,012 0,8,0			
April-June, Total	454.7	994,8	7,965	9,923	10,729	30,000	9,534			
January-June, Total	14,273	16,469	14,907	17,189	18,763	18,824	19,493			
Fiscal Year, Total	30,208	33,007	30,647	33,234	37,115	37,594				
July August September	2,994 2,843 3,007	3,121 2,376 2,510	2,126 2,934 2,760	3,333 3,611 3,115	3,941	1,928 3,651 4,260	2,718 3,389 6,676			
July-September, Total	488,8	8,007	7,820	10,059	11,277	9,839	12,783	•		
October November December	2,519 2,303 2,872	2,718 2,690 2,325	2,892 2,604 2,729	3,353 2,763 2,177	2,827 2,128 2,538	5,478 4,007 3,834		_		
October-December, Total	7,694	7,733	8,225	8,293	7,493	13,319		= 		
July-December, Total	16,538	15,740	16,045	18,352	18,770	23,158				
Calendar Year, Total	30,811	32,209	30,952	35,541	37,533	41,982			_	

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DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES TABLE C

NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Number (\$000) Number (\$000) Number (\$000) Number (\$000)	Fiscal Year	E.	Total	Astions Leas than	\$10,000 Net Value	A tions f	f Marri Net Value
\$\begin{array}{c} \frac{\pmu}{\pmu} \frac{\pmu}{		Numbe r	(\$000)	Number	(000\$)	Number	(\$000)
\$\frac{41,528}{21,686}\$ \text{12},657 \\ \frac{54,392}{21,886}\$ \text{13},298 \\ \frac{62,952}{330,175}\$ \\ \frac{65,993}{5200,101}\$ \\ \frac{62,952}{136,532}\$ \\ \frac{162,952}{330,175}\$ \\ \frac{65,993}{14,164}\$ \\ 65,		547,047 316,406 95,446	\$584,040 215,557 127,314	243, 324 314,840 94,631	\$171,112 68,003 38,418	1,566	8412,5374 147,553 88,888
\$\frac{\psi_{\chi,\chi,2}}{136,\chi,32}\$ \frac{\chi_{\chi,2}}{330,175}\$ \frac{\chi_{\chi,9}}{66,993}\$ \frac{\chi_{\chi,2}}{1,393}\$ \frac{\chi_{\chi,9}}{1,393}\$ \frac{\chi_{\chi,9}}{1,393}\$ \frac{\chi_{\chi,9}}{1,104}\$ \frac{\chi_{\chi,9}}{1,104}\$ \frac{\chi_{\chi,0}}{1,104}\$ \frac{\chi_{\chi,0}}{1,25,396}\$ \frac{\chi_{\chi,0}}{\chi_{\chi,0}}\$ \frac{\chi_{\chi,0}}{1,104}\$ \frac{\chi_{\chi,0}}{1,322}\$ \frac{\chi_{\chi,0}}{1,104}\$ \frac{\chi_{\chi,0}}{1,322}\$ \frac{\chi_{\chi,0}}{2,942}\$ \frac{\chi_{\chi,0}}{1,542}\$ \frac{\chi_{\chi,0}}{2,942}\$ \frac{\chi_{\chi,0}}{1,542}\$ \frac{\chi_{\chi,0}}{2,942}\$ \frac{\chi_{\chi,0}}{1,134}\$ \frac{\chi_{\chi,0}}{2,042}\$ \frac{\chi_{\chi,0}}{2,942}\$ \frac{\chi_{\chi,0}}{1,134}\$ \frac{\chi_{\chi,0}}{2,042}\$ \frac{\chi_{\chi,0}}{2,043}\$ \frac{\chi_{\chi,0}		126 , 192 9, 053	219,283 21,886	125,057 8,796	54,392 10,298	1,135 257	164,891 11,588
\$\frac{\psi_6(5,101)}{176,048} \frac{\lambda_{22,038}}{337,963} \frac{\psi_{22,222}}{82,222} \frac{\psi_{1,05}}{2,165} \frac{\psi_{1,010}}{144,332} \frac{\psi_{23,022}}{70,392} \frac{\psi_{1,022}}{974} \frac{\psi_{1,02}}{97,392} \frac{\psi_{1,022}}{97,48} \frac{\psi_{1,023}}{208,642} \frac{\psi_{1,023}}{96,812} \frac{\psi_{1,023}}{2,342} \frac{\psi_{1,023}}{2,342} \frac{\psi_{1,023}}{2,342} \frac{\psi_{1,023}}{2,342} \frac{\psi_{1,023}}{2,342} \frac{\psi_{1,023}}{2,463} \frac		627,205 331,568 142,188 139,413 14,036	\$468,300 136,532 118,663 181,255 31,850	622, 455 330,175 141,276 137,935 13,569	\$200,501 66,993 55,886 63,458 14,164	1,393 1,393 1,478 1,478	\$20,7,799 69,539 62,777 117,797 17,686
672,505 \$611,638 665,4188 \$271,664 7,317 364,984 208,642 362,642 86,812 2,342 165,622 150,651 164,307 88,116 1,315 122,305 167,914 120,686 62,999 1,617 19,594 84,425 17,551 23,737 2,043 698,103 \$739,825 671,521 \$275,185 6,582 391,535 227,213 389,072 97,184 1,552 173,242 171,950 171,690 97,184 1,552 115,798 171,950 114,413 56,521 1,385 17,528 60,062 16,346 18,099 1,182		630,592 340,128 145,306 127,040 18,518	\$5.65,101 176,048 134,010 1.93,942 61,101	(25,038) 337,963 1144,332 125,398 17,345	\$239,732 82,222 70,332 64,068 23,050	2,95,4 2,165 974 1,642 1,173	\$32,369 93,826 63,618 129,874 38,051
\$\frac{\psi_{1}\frac{\psi_{2}}{227_{1}}}{227_{1}\frac{\psi_{2}}{213}} \frac{\psi_{1}\frac{\psi_{2}}{227_{1}}}{369_{1}\psi_{7}\psi_{7}} \frac{\psi_{2}\psi_{1}\psi_{5}}{103_{1}\sigma_{1}} \frac{\psi_{1}\psi_{2}\psi_{6}}{2\psi_{6}\psi_{3}} \frac{\psi_{1}\psi_{6}\psi_{6}}{171_{1}\psi_{6}\psi_{6}} \frac{\psi_{1}\psi_{1}\psi_{6}}{11\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}}{11_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}\psi_{6}} \frac{\psi_{1}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}\psi_{6}}{1\psi_{1}\psi_{6}\psi_{6}\psi_{6}} \frac{\psi_{1}\psi_{1}\psi_{6}\p		672,505 364,984 165,622 122,305 19,594	\$611,638 208,648 150,651 167,914 84,425	665, 188 362, 642 164, 307 120, 638 17,551	\$271,664 96,812 88,116 62,999 23,737	7,317 2,342 1,315 1,617 2,043	\$339,974 111,836 62,535 104,915 60,688
		698,103 391,535 173,242 115,798 17,528	\$639,825 227,213 180,600 171,950 60,062	691,521 389,072 171,690 114,413 16,346	\$275,185 103,381 97,184 56,521 18,099	6,582 2,463 1,552 1,385 1,182	\$364,640 123,832 83,416 115,429 41,963

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TABLE C (Continued)

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Net Value	You V	To	Potal	Actions Less than	of \$10,000	Actions \$10,000 or	of More
Total 530,651 \$710,570 \$22,432 \$280,131 \$6,219 \$2,958 \$1,660 \$2,542 \$2,542 \$261,394 \$101,948 \$2,958 \$1,758 \$121,983 \$2,525 \$1,843 \$171,878 \$121,983 \$25,225 \$1,843 \$171,878 \$121,983 \$25,225 \$1,843 \$171,878 \$121,983 \$25,225 \$1,843 \$171,878 \$121,983 \$25,225 \$1,843 \$171,873 \$171,914 \$271,233 \$1,759 \$1,709 \$1,921,914 \$17,914 \$17,7	riscar rear	Number	Net Value (\$000)	Number	Net Value (\$000)	Number	Net Value (\$000)
123,643 177,878 121,983 59,216 1,660 21,479 171,878 121,983 59,216 1,660 208,251 293,031 205,310 101,835 22,525 1,843 172,884 187,303 170,344 96,903 1,740 172,844 187,303 170,344 96,903 1,740 172,844 187,303 170,344 96,903 1,740 172,844 187,577 17,914 16,002 1,904 172,844 187,577 187,514 10,694 1,904 172,403 272,710 244,182 225,417 10,604 172,403 272,710 244,182 225,417 10,604 172,403 272,577 223,744 133,532 1,904 172,403 272,577 223,744 133,604 1,904 172,403 272,577 187,480 119,041 1,220 223,202 272,577 187,480 119,041 1,220 223,202 272,577 187,480 177,481 1,220 223,202 272,577 187,480 177,481 1,220 223,202 272,577 187,697 134,931 1,0069 223,202 272,604 20,533 143,971 1,234 223,202 272,676 196,333 143,971 1,234 223,202 272,701 140,732 18,584 1,233 223,702 272,701 140,732 18,584 1,233 223,702 272,701 140,732 18,585 1,239 223,202 273,207 275,248 133,059 2,834 223,702 272,701 19,0732 18,182 1,233 223,703 222,701 140,732 18,182 1,239 223,703 123,672 12,239 223,703 123,672 13,230 1,233 222,703 13,237 13,235 13,239 222,703 13,237 13,239 13,395 222,703 13,237 13,239 13,395 222,703 13,237 13,239 13,395 222,703 13,237 13,239 13,395 222,703 13,237 13,239 13,395 222,703 13,237 13,239 13,395 222,703 13,239 13,395 222,703 13,239 13,395 222,703 13,239 13,395 222,703 13,230 13,239 223,703 13,230 13,239 223,703 13,239 13,239 223,703 13,239 13,239 223,703 13,239 13,239 223,703 13,230 13,230 223,703 13,230 13,230 223,703 13,230 13,230 223,703 13,230 13,230 223,703 13,230 13,230 223,703 13,230 13,230 223,203 13,230 13,230 223,		530,651 216,912 518,617	\$710,570 261,307	522,432 213,954 166,850	\$280,131 101,948	8,219 2,958	\$430,439 159,359
533,225 \$123,644 \$25,716 \$272,533 1,509 200,251 293,031 170,344 96,903 1,740 172,084 187,303 170,344 96,903 1,740 133,617 164,773 132,148 77,793 1,469 19,273 78,537 17,914 16,002 1,469 255,403 \$755,710 \$244,182 \$296,517 3,686 213,394 208,550 \$10,314 10,694 1,904 165,464 218,016 \$20,794 19,939 1,916 22,115 \$800,906 \$292,650 \$345,721 2,06 227,125 \$800,906 \$22,650 \$345,721 1,904 227,126 \$65,689 \$20,794 11,936 1,321 227,000 \$7,697 \$16,646 75,697 2,185 220,000 \$7,697 \$16,646 75,697 2,185 221,000 \$7,697 \$16,646 75,697 1,004 223,202 \$12,876	Air Force DSA	123,643 21,479	171,878 91,821	121,983	59,216 22,525	1,660	112,662 69,296
552,403 \$795,710 \$244,182 \$296,517 \$1,904 213,394 308,550 210,314 110,694 3,080 165,464 218,816 167,560 99,415 1,904 165,464 218,816 167,560 99,415 1,904 167,430 282,655 20,794 1,916 1,916 22,115 560,200 228,650 \$345,791 1,916 227,748 230,377 223,744 133,532 2,185 266,831 199,127 164,646 75,697 2,185 266,831 199,127 164,646 75,697 2,185 267,000 \$77,697 167,646 75,697 2,185 263,000 \$77,697 166,326 177,481 10,069 223,000 \$76,97 166,326 177,481 1,239 223,000 \$77,884 20,219 1,233 221,483 207,159 219,225 18,401 2,236 221,483 222,016 222,701	1970 - Total Army Navy Air Force	233,225 208,251 172,084 133,617	\$723,644 293,031 187,303 164,773	525,716 205,310 170,344 132,148	\$272,533 101,835 96,903 57,793	2,941 2,941 1,740 1,469	\$451,111 191,196 90,400 106,980
602,257 \$800,906 \$92,650 \$345,791 \$9,607 227,283 330,372 223,744 133,532 3,539 188,143 213,710 185,480 119,081 2,665 166,831 199,127 164,646 75,697 2,185 20,000 \$7,697 18,780 17,481 1,220 223,202 \$765,160 624,933 \$366,911 10,069 223,202 312,870 219,163 134,938 4,039 166,365 207,327 166,326 127,004 2,539 221,483 207,159 219,225 86,401 2,258 21,452 37,804 20,219 18,566 1,233 200,657 330,066 196,393 143,971 4,264 160,082 221,076 157,248 133,059 2,834 160,082 221,076 19,287 18,182 1,239	1971 - Total Army Navy Air Force DSA	252,403 213,394 169,464 147,430 22,115	\$795,710 308,550 218,816 202,655 65,689	544, 182 210, 314 167, 560 145, 514 20, 794	\$296,517 110,694 99,415 66,469	8,221 3,080 1,904 1,916 1,321	\$499,193 197,856 119,401 136,186 45,750
635,002 \$785,160 624,933 \$366,911 10,069 223,202 312,870 219,163 134,938 4,039 166,865 207,327 166,326 127,004 2,539 221,483 207,159 219,225 86,401 2,258 221,483 207,159 219,225 18,568 1,233 221,483 207,159 219,225 18,568 1,233 200,657 330,066 196,393 143,971 4,264 160,082 222,701 410,732 87,794 2,800 20,526 55,728 19,287 16,182 1,239	1972 - Total Army Navy Air Force DSA	602,257 227,283 188,143 166,831 20,000	\$800,906 330,372 213,710 199,127 57,697	292,650 223,744 185,480 164,646 18,780	\$345,791 133,532 119,081 75,697 17,481	2,607 3,539 2,663 2,185 1,220	\$455,115 196,840 94,629 123,430 40,216
794,797 \$829,571 783,660 \$383,006 11,137 200,657 330,066 196,393 143,971 4,264 160,082 221,076 157,248 133,059 2,834 413,532 222,701 410,732 87,794 2,800 20,526 55,728 19,287 18,182 1,239	1973 - Total Army Mavy Air Force DSA	635,002 223,202 221,483 21,452	\$785,160 312,870 207,327 207,159 57,804	624,933 219,163 166,326 219,225 20,219	\$366,911 134,938 127,004 86,401 18,568	10,069 4,039 2,539 2,258 1,233	\$\\\18,2\\9\\177,932\\80,323\\120,758\\39,236\\39,236\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
	1974 - Total Army Navy Air Force DSA	794,797 200,657 160,082 4,13,532 20,526	\$829,571 330,066 221,076 222,701 55,728	783,660 196,393 157,248 410,732 19,287	\$383,006 143,971 133,059 87,794 18,182	11,137 1,264 2,834 2,800 1,239	\$446,565 186,095 88,017 134,907 37,546

TABLE C (Continued)

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PARTICIA INTERNAL INTERNAL PROPERTY

DOD ORDERS PLACED AGAINST GENERAL SERVICES ADMINISTRATION SUPPLY SCHEDULES NUMBER OF PROCUREMENT ACTIONS AND NET VALUE

Actions of \$10,000 or More	Net Value (\$000)	\$462,646 157,367 110,467 150,539 44,273	\$511,622 136,386 154,529 173,389	\$146,205 \frac{12,294}{12,949} 45,023 45,023	\$618,930 163,063 188,728 207,733 59,406		
Act \$10.0	Number	12,176 4,238 3,733 3,022 1,183	3,229 3,225 3,229 1,225	1,400 1,374 1,475 1,159	16,499 4,930 5,679 4,320 1,570		
of \$10,000	Net Value (\$000)	\$406,100 144,023 153,425 93,275 15,377	\$417,518 143,573 158,825 98,384 16,736	\$121,544 41,263 45,020 30,767 4,494	\$461,648 163,384 159,247 119,283 19,734		
Artions of Less than \$1	Number	287,782 177,141 158,900 236,661 15,080	571,653 181,748 159,021 216,809 14,075	153,513 51,596 42,158 55,839 3,920	607,881 185,061 140,208 266,715 15,897		
al	Net Value (\$000)	\$868,746 301,390 263,892 243,814 59,650	\$929,140 279,959 313,354 271,773 64,054	\$267,749 33,557 90,969 75,790 17,433	\$1,080,578 326,447 347,975 327,016 79,140		
Total	Number	599,958 181,379 162,633 239,683 16,263	584, 303 185, 689 163, 266 220, 038 15, 307	157,913 52,970 43,633 56,998 4,312	624,380 189,991 145,887 271,035 17,467	_	
2	Fiscal rear	1975 - Total Army Navy Air Force DSA	1976 - Total Army. Navy Air Force DSA	197T - Total Army Navy Air Force DSA	1977 - Total Army Mavy Air Force DSA	1978 - Total Army Navy Air Force DSA	1979 - Total Army Mavy Air Force DSA

NOTES ON COVERAGE AND GLOSSARY OF TERMS

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Business Firms - Companies, individuals and partnerships organized for profit.

Engineers for rivers and harbors, and flood centrol work. Civil functions are excluded from this Civil Functions - Non-military activities such as those administered by the Army Corps of

In addition, data for Army, Navy, and Air Force Include prime contracts awarded on behalf of the National Aeronautics and Space Administration and other federal agencies, as well as for foreign countries whose defense purchases are bought on a cash basis. Military Assistance Program (MAP) contracts for grant aid also are included in the Military Department or Defense Agency that awards the prime contracts, and not the department or Coverage Compared with Fiscal Reports - Amounts in this contract report are shown for the agency that budgets for the supplies or services. swarding department's figures.

and-operated establishments, such as Navy shipyards, Army arsenals, and Air Force research labora-This contract report does not include obligations for "in-house" work performed at military-ownedtories, except to the extent that such establishments place contracts for supplies and services with industry or other federal agencies.

are not included in the Procurement, Construction, and Research, Development, Test and Evaluation Obligations for subsistence, clothing, petroleum, and various maintenance and operating supplies categories of fiscal reports, nor are they shown separately in such reports.

reports provide complete costs of end items, such as aircraft and missiles, whereas contract reports For example, fiscal Category definitions of the contract and fiscal reports are not comparable. for these categories exclude separately procured electronics and weapons. Defense Logistics Agency - Defense Supply Agency (DSA) was established on January 1, 1962 to manage, procure, and distribute certain common supplies formerly the responsibility of the Army, Navy and Air Force. Name changed January 1, 1977 to Defense Logistics Agency. Educational and Non-Profit Institutions - One located in the United States. If not located in the United States, this type of institution is included in the category, "For Work Outside U. S."

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from its in-house manufacturing facilities or from contracts to be executed by the other federal agency. Prior to fiscal year 1963 and after fiscal year 1967, the term "Intragovernmental" also included orders Intragovernmental Purchase - An order written by a Military Department or Defense Agency pur-chasing office requesting a non-defense federal agency to furnish supplies or services from its stocks, 1964, contracts made for foreign governments under military assistance sales arrangements are included in intragovernmental. Beginning in fiscal year 1968, procurements from GSA Stores Depots and procurements under the GSA Consolidated Purchasing Program are excluded. Starting in fiscal year 1971 orders schedules). Prior to 1963, also included orders written by one office of the Department of Defense against contracts awarded by another office of the Department of Defense. Effective in fiscal year against contracts placed by the Small Business Administration were excluded from intragovernmental. written against indefinite quantity contracts executed by the General Services Administration (GSA

<u>Location of Work</u> - The place where the item is to be manufactured, assembled or otherwise supplied by the prime contractor, the place where the service is to be performed, or the site of a construction

Military Departments - The Department of the Army, Navy, Air Force and the Defense Logistics Agency.

<u>Net Value</u> - The net amount of debit and credit procurement actions recorded during the period,

Agency of the Department of Defense to obtain supplies, services or construction. Indefinite quantity, this definition in that the estimated dollar amount of such contracts is included in this report, and open-end or call contracts do not legally bind the Department of Defense. However, orders against such contracts are binding obligations. Indefinite quantity petroleum contracts are excepted from Prime Contract Award - A legally binding instrument executed by a Military Department or an the orders written against the contracts are excluded. Procurement Action - An action which officially awards or changes a prime contract. This may be may be amendments, job orders, task orders, work orders, supplemental agreements, engineering changes, the award of a new prime contract, a debit or credit change of \$10,000 or more to an existing prime contract, or an order written against an indefinite quantity, open-end, or term prime contract. cancellations, or terminations.

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ing on the type of product called for by the contract. For construction and some service industries, Small Business Concern - A firm as defined by the Small Business Administration in the Federal Register (Title 13, Chapter I, Part 121). The definition also is published in the Armed Services employ more than a specified number of employees (usually not more than 500, 750, or 1,000) depend-Procurement Regulation (1-701). Generally, a small business concern is one that is independently owned and operated, is not dominant in its field of operations, and with its affiliates does not the criteria is a specified annual dollar volume of sales or receipts instead of employment

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Subcontract Payment - A cash payment made by one contractor to another for supplies, services or construction required to fulfill a prime contract. Subcontract Commitment - A legal instrument drawn up between contractors establishing the value of goods and services required to fulfill a prime contract.

United States - The 50 states, the District of Columbia, U. S. possessions, the Canal Zone, the Commonwealth of Puerto Rico, and other areas subject to the complete sovereignty of the U. S., but not including trust territories.

Percentages - May not add due to rounding.

All DoD totals in this publication include the Civilian Health and Medical Program of the Uniformed Services (CHAMPUS), and Other Defense Agencies. NOTE:

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports
21 February 1978

PARTICULAR PROCESSES PROCE

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